

## September- 2015 www.cibeg.com

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**Review Report** 

## To the Board of Directors of Commercial International Bank (Egypt)

## Introduction

We have performed a limited review of the accompanying separate statement of financial position of Commercial International Bank (Egypt) S.A.E as of 30 September 2015 and the related separate statements of income, cash flows and changes in equity for the nine months then ended, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these interim separate financial statements in accordance with the Central Bank of Egypt's rules issued on 16 December 2008. Our responsibility is to express a conclusion on these interim Separate financial statements based on our limited review.

## Scope of Limited Review

We conducted our limited review in accordance with Egyptian Standard on Review Engagements No. 2410, "Limited Review of Interim Financial Statements of an Entity Performed by its Separate Auditor." A limited review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the bank, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these interim Separate financial statements.

## Conclusion

Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying interim separate financial statements do not present fairly, in all material respects, the financial position of Commercial International Bank- Egypt (S.A.E) as at 30 September 2015 and of its financial performance and its cash flows for the nine months then ended in accordance with the Central Bank of Egypt's rules issued on 16 December 2008 and in the light of the prevailing Egyptian laws and regulations relating to the preparation of these financial statements.

Hassan Bas Hassan Basyoni El Besha

Auditors

Egyptian Financial Supervisory Authority KPMRegister Number 98 Public Accountants and Consultants (B) KPMG Hazem Hassan

**Public Accountants & Consultants** 

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Public Accountants & Consultants

Cairo, 10 November 2015

البنيسة التجساري الدولسي Commercial International Bank

## Separate statement of financial position as at September 30,2015

	Notes	Sep. 30, 2015 EGP Thousands	Dec. 31, 2014 EGP Thousands
Assets			
Cash and balances with central bank	15	9,230,657	7,502,256
Due from banks	16	15,690,424	9,279,896
Treasury bills and other governmental notes	17	28,542,497	30,539,402
Trading financial assets	18	6,353,779	3,727,571
Loans and advances to banks, net	19	44,946	118,091
Loans and advances to customers, net	20	57,711,842	49,279,817
Derivative financial instruments	21	77,773	52,188
Financial investments			
- Available for sale	22	43,313,457	27,688,410
- Held to maturity	22	9,262,579	9,160,746
Investments in subsidiary and associates	23	564,686	564,686
Investment properties	24	-	884,094
Other assets	25	4,114,139	3,745,362
Deferred tax assets	33	207,797	122,110
Property, plant and equipment	26	1,000,660	982,296
Total assets		176,115,236	143,646,925
Liabilities and equity			
Liabilities			
Due to banks	27	930,072	1,131,385
Due to customers	28	154,378,886	122,244,933
Derivative financial instruments	21	56,362	137,175
Current tax liabilities		1,430,088	1,814,609
Other liabilities	30	2,520,233	2,541,965
Long term loans	29	168,456	242,878
Other provisions	31	846,280	718,356
Total liabilities		160,330,377	128,831,301
Equity			
Issued and paid up capital	32	9,176,482	9,081,734
Reserves	32	2,854,892	1,908,594
Reserve for employee stock ownership plan (ESOP)		242,580	177,766
Total equity		12,273,954	11,168,094
Net profit for the period / year		3,510,905	3,647,530
Total equity and net profit for period / year		15,784,859	14,815,624
Total liabilities and equity		176,115,236	143,646,925

The accompanying notes are an integral part of these financial statements . (Review report attached)

Hisham Ezz El-Arab Chairman and Managing Director



## Separate income statement for the period ended September 30,2015

	Notes	Last 3 Months Sep. 30, 2015 EGP Thousands	Last 9 Months Sep. 30, 2015 EGP Thousands	Last 3 Months Sep. 30, 2014 EGP Thousands	Last 9 Months Sep. 30, 2014 EGP Thousands
Interest and similar income		3,821,976	10,739,385	2,930,414	8,199,148
Interest and similar expense		(1,722,940)	(4,831,979)	(1,363,422)	(3,826,333)
Net interest income	6	2,099,036	5,907,406	1,566,992	4,372,815
Fee and commission income		458,750	1,383,052	415,461	1,179,439
Fee and commission expense		(77,303)	(199,589)	(47,138)	(127,371)
Net fee and commission income	7	381,447	1,183,463	368,323	1,052,068
Dividend income	8	19,402	33,769	2	28,358
Net trading income	9	249,284	439,725	174,313	573,952
Profit (Losses) on financial investments	22	(87)	158,337	64,487	73,866
Administrative expenses	10	(460,188)	(1,412,574)	(436,167)	(1,194,054)
Other operating (expenses) income	11	(190,084)	(334,540)	(191,554)	(484,463)
Impairment (charge) release for credit losses	12	(471,838)	(1,120,280)	(107,374)	(466,534)
Profit before income tax		1,626,972	4,855,306	1,439,022	3,956,008
Income tax expense	13	(299,414)	(1,430,088)	(493,720)	(1,337,505)
Deferred tax assets	33 & 13	(15,400)	85,687	10,636	438
Net profit for the period		1,312,158	3,510,905	955,938	2,618,941
Earning per share	14				
Basic		1.27	3.39	0.92	2.53
Diluted		1.24	3.33	0.91	2.48

to

Hisham Ezz El-Arab Chairman and Managing Director



## Separate cash flow for the period ended September 30,2015

	Sep. 30, 2015 EGP Thousands	Sep. 30, 2014 EGP Thousands
Cash flow from operating activities		
Profit before income tax Adjustments to reconcile net profit to net cash provided by operating activities	4,855,306	3,956,008
Depreciation	163,728	157,913
Impairment charge for credit losses	1,120,280	466,534
Other provisions charges	113,569	114,528
Trading financial investments revaluation differences Available for sale and held to maturity investments exchange revaluation differences	352,177 (96,639)	(34,356) (38,176)
Financial investments impairment charge (release)	(28,083)	1,493
Utilization of other provisions	(4,649)	(5,733)
Exchange differences of other provisions	19,004	(951)
Profits from selling property, plant and equipment	(1,127)	(689)
Profits from selling financial investments	(161,897)	(74,947)
Shares based payments	127,827	81,945
Investments in subsidiary and associates revaluation		(1)
Operating profits before changes in operating assets and liabilities	6,459,496	4,623,568
Net decrease (increase) in assets and liabilities		
Due from banks	(7,329,312)	(5,316,680)
Treasury bills and other governmental notes	2,335,423	(3,085,888)
Trading financial assets	(2,978,385)	(1,214,266)
Derivative financial instruments	(106,398)	28,381
Loans and advances to banks and customers	(9,479,160)	(4,932,210)
Other assets	(315,794)	(559,213)
Due to banks	(201,313)	204,357
Due to customers	32,133,953	19,004,737
Income tax obligations paid	(1,814,609)	(1,179,709)
Other liabilities	(21,732)	887,223
Net cash provided from operating activities	18,682,169	8,460,300
Cash flow from investing activities		
Purchase of subsidiary and associates	-	(7,178)
Purchases of property, plant and equipment	(233,948)	(193,711)
Redemption of held to maturity financial investments	3,917,715	2,473
Purchases of held to maturity financial investments	(4,019,548)	(4,804,951)
Purchases of available for sale financial investments	(21,237,674)	(6,851,235)
Proceeds from selling available for sale financial investments	4,698,647	4,970,853
Proceeds from selling real estate investments	884,094	5,640
Net cash generated from (used in) investing activities	(15,990,714)	(6,878,109)



## Separate Cash Flow For The Period Ended September 30,2015 (Cont.)

	Sep. 30, 2015	Sep. 30, 2014
	EGP Thousands	EGP Thousands
Cash flow from financing activities		
Increase (decrease) in long term loans	(74,422)	98,725
Dividend paid	(1,563,646)	(1,253,338)
Capital increase	94,748	79,299
Net cash generated from (used in) financing activities	(1,543,320)	(1,075,314)
Net increase (decrease) in cash and cash equivalent during the period	1,148,135	506,877
Beginning balance of cash and cash equivalent	14,811,360	11,862,042
Cash and cash equivalent at the end of the period	15,959,495	12,368,919
Cash and cash equivalent comprise:		
Cash and balances with central bank	9,230,657	6,611,568
Due from banks	15,690,424	13,061,562
Treasury bills and other governmental notes	28,542,497	26,581,039
Obligatory reserve balance with CBE	(7,032,352)	(4,508,216)
Due from banks (time deposits) more than three months	(10,696,968)	(9,078,408)
Treasury bills with maturity more than three months	(19,774,763)	(20,298,626)
Total cash and cash equivalent	15,959,495	12,368,919



# Separate statement of changes in shareholders' equity for the period ended September 30, 2014

Total EGP Thousands	12,115,045	79,299	·	(1,253,338)	2,618,941	191,752	81,945	13,833,644
<u>Reserve for</u> <u>employee stock</u> <u>ownership plan</u>	190,261	ı	(112,352)				81,945	159,854
Net profit for the period	2,716,852	ı	(1,463,514)	(1,253,338)	2,618,941	,	,	2,618,941
Banking risks reserve	1,991	ı	ı	ı	,	,	,	1,991
Reserve For <u>A.F.S</u> <u>investments</u> revaluation diff.	(720,468)	ı	ı	ı	,	191,752	,	(528,716)
Special reserve	27,367	ı	741	·	ı	ı	ı	28,108
General reserve	406,242	ı	1,444,406	·	·	ı	ı	1,850,648
Legal reserve	490,365	ı	130,719	·	ı	ı	ı	621,084
<u>Issued and paid up</u> <u>capital</u>	9,002,435	79,299	ı		ı	·	ı	9,081,734
Sep. 30, 2014	Beginning balance	Capital increase	Transferred to reserves	Dividend paid	Net profit for the period	Net unrealised gain/(loss) on AFS	Cost of employees stock ownership plan (ESOP)	Balance at The End of The period



# Separate statement of changes in shareholders' equity for the period ended September 30, 2015

**Reserve For** 

<u>Total</u>	EGP Thousands	14,815,624	ı	94,748		(1,563,646)	3,510,905	(1,200,599)	127,827	15,784,859
<u>Reserve for</u> emplovee stock ownership plan		177,766	ı	•	(63,013)				127,827	242,580
<u>Net profit for</u> the period		3,647,530	(522)	•	(2,083,362)	(1,563,646)	3,510,905			3,510,905
Banking risks reserve		1,991	522	ı	•	•				2,513
<u>Reserve For</u> <u>A.F.S</u> <u>investments</u> <u>revaluation diff.</u>		(593,237)			·	·		(1,200,599)		(1,793,836)
Special reserve		28,108		•	2,106	·	ı			30,214
<u>General reserve</u>		1,850,648		·	1,961,998					3,812,646
Legal reserve		621,084		•	182,271	·	·			803,355
<u>Issued and paid</u> <u>up capital</u>		9,081,734	I	94,748						9,176,482
Sep. 30, 2015		Beginning balance	Transferred (from) to bank risk reserve	Capital increase	Transferred to reserves	Dividend paid	Net profit for the period	Net unrealised gain/(loss) on AFS	Cost of employees stock ownership plan (ESOP)	Balance at The End of The period

## Notes to the separate financial statements for the period ended September 30, 2015

## 1. General information

Commercial International Bank (Egypt) S.A.E. provides retail, corporate and investment banking services in various parts of Egypt through 144 branches, and 26 units employing 5632 employees on the statement of financial position date.

Commercial International Bank (Egypt) S.A.E. was formed as a commercial bank under the investment law no. 43 of 1974. The address of its registered head office is as follows: Nile tower, 21/23 Charles de Gaulle Street-Giza. The Bank is listed in the Egyptian stock exchange.

## 2. Summary of accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

## 2.1. Basis of preparation

The separate financial statements have been prepared in accordance with Egyptian financial reporting standards issued in 2006 and its amendments and in accordance with the Central Bank of Egypt regulations approved by the Board of Directors on December 16, 2008.

The separate financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and liabilities classified as trading or held at fair value through profit or loss, available for sale investment and all derivatives contracts.

The separate and consolidated financial statements of the Bank and its subsidiaries have been prepared in accordance with the relevant domestic laws and the Egyptian financial reporting standards, the affiliated companies are entirely included in the consolidated financial statements and these companies are the companies that the Bank - directly or indirectly – has more than half of the voting rights or has the ability to control the financial and operating policies, regardless of the type of activity, the Bank's consolidated financial statements can be obtained from the Bank's management. The Bank accounts for investments in subsidiaries and associate companies in the separate financial statements at cost minus impairment loss.

The separate financial statements of the Bank should be read with its consolidated financial statements, for the period ended on September 30, 2015 to get complete information on the Bank's financial position, results of operations, cash flows and changes in ownership rights.

## 2.2. Subsidiaries and associates

## 2.2.1. Subsidiaries

Subsidiaries are all entities (including special purpose entities) over which the Bank has owned directly or indirectly the control to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Bank has the ability to control the entity or not.

## 2.2.2. Associates

Associates are all entities over which the Bank has significant influence but do not reach to the extent of control, generally accompanying a shareholding between 20% and 50% of the voting rights.

The acquisition method of accounting is used to account for the purchase of subsidiaries. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued and liabilities incurred or assumed, plus any costs directly related to the acquisition. The excess of the cost of an acquisition over the Bank share of the fair value of the identifiable net assets acquired is recorded as goodwill. A gain on acquisition is recognized in profit or loss if there is an excess of the Bank's share of the fair value of the identifiable net assets acquired over the cost of the acquisition.

The cost method is applied to account for investments in subsidiaries and associates, whereby, investments are recorded based on the acquisition cost including any goodwill, deducting any impairment losses, and dividends are recorded in the income statement in the adoption of the distribution of these profits and evidence of the Bank right to collect them.

## 2.3. Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic environments.

## 2.4. Foreign currency translation

## 2.4.1. Functional and presentation currency

The financial statements are presented in Egyptian pound, which is the Bank's functional and presentation currency.



## 2.4.2. Transactions and balances in foreign currencies

The Bank maintains its accounting records in Egyptian pound. Transactions in foreign currencies during the period are translated into the Egyptian pound using the prevailing exchange rates on the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the end of reporting period at the prevailing exchange rates. Foreign exchange gains and losses resulting from settlement and translation of such transactions and balances are recognized in the income statement and reported under the following line items:

- □ Net trading income from held-for-trading assets and liabilities.
- Other operating revenues (expenses) from the remaining assets and liabilities.

Changes in the fair value of investments in debt instruments; which represent monetary financial instruments, denominated in foreign currencies and classified as available for sale assets are analyzed into valuation differences resulting from changes in the amortized cost of the instrument, differences resulting from changes in the applicable exchange rates and differences resulting from changes in the fair value of the instrument.

Valuation differences resulting from changes in the amortized cost are recognized and reported in the income statement in 'income from loans and similar revenues' whereas differences resulting from changes in foreign exchange rates are recognized and reported in 'other operating revenues (expenses)'. The remaining differences resulting from changes in fair value are deferred in equity and accumulated in the 'revaluation reserve of available-for-sale investments'.

Valuation differences resulting from the non-monetary items include gains and losses of the change in fair value of such equity instruments held at fair value through profit and loss, as for recognition of the differences of valuation resulting from equity instruments classified as financial investments available for sale within the fair value reserve in equity.

## 2.5. Financial assets

The Bank classifies its financial assets in the following categories:

- Financial assets designated at fair value through profit or loss.
- □ Loans and receivables.
- □ Held to maturity investments.
- Available for sale financial investments.

Management determines the classification of its investments at initial recognition.

## 2.5.1. Financial assets at fair value through profit or loss

This category has two sub-categories:

- □ Financial assets held for trading.
- □ Financial assets designated at fair value through profit and loss at inception.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the short term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short term profit making. Derivatives are also categorized as held for trading unless they are designated as hedging instruments.

Financial instruments, other than those held for trading, are classified as financial assets designated at fair value through profit and loss if they meet one or more of the criteria set out below:

- □ When the designation eliminates or significantly reduces measurement and recognition inconsistencies that would arise from measuring financial assets or financial liabilities, on different bases. Under this criterion, an accounting mismatch would arise if the debt securities issued were accounted for at amortized cost, because the related derivatives are measured at fair value with changes in the fair value recognized in the income statement. The main classes of financial instruments designated by the Bank are loans and advances and long-term debt issues.
- □ Applies to groups of financial assets, financial liabilities or combinations thereof that are managed, and their performance evaluated, on a fair value basis in accordance with a documented risk management or investment strategy, and where information about the groups of financial instruments is reported to management on that basis.
- Relates to financial instruments containing one or more embedded derivatives that significantly modify the cash flows resulting from those financial instruments, including certain debt issues and debt securities held.

Any financial derivative initially recognized at fair value can't be reclassified during the holding period. Re-classification is not allowed for any financial instrument initially recognized at fair value through profit and loss.



## 2.5.2. Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- Those that the Bank intends to sell immediately or in the short term, which is classified as held for trading, or those that the Bank upon initial recognition designates as at fair value through profit and loss.

- □ Those that the Bank upon initial recognition designates and available for sale; or
- □ Those for which the holder may not recover substantially all of its initial investment, other than credit deterioration.

## 2.5.3. Held to maturity financial investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold till maturity. If the Bank has to sell other than an insignificant amount of held-to-maturity assets, the entire category would be reclassified as available for sale unless in necessary cases subject to regulatory approval.

## 2.5.4. Available for sale financial investments

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The following are applied in respect to all financial assets:

Debt securities and equity shares intended to be held on a continuing basis, other than those designated at fair value, are classified as available-for-sale or held-to-maturity. Financial investments are recognized on trade date, when the group enters into contractual arrangements with counterparties to purchase securities.

Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit and loss. Financial assets carried at fair value through profit and loss are initially recognized at fair value, and transaction costs are expensed in the income statement.

Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or when the Bank transfers substantially all risks and rewards of the ownership. Financial liabilities are derecognized when they are extinguished, that is, when the obligation is discharged, cancelled or expired.

Available-for-sale, held-for-trading and financial assets designated at fair value through profit and loss are subsequently measured at fair value. Loans, receivables and held-to-maturity investments are subsequently measured at amortized cost.

Gains and losses arising from changes in the fair value of the 'financial assets designated at fair value through profit or loss' are recognized in the income statement in 'net income from financial instruments designated at fair value'. Gains and losses arising from changes in the fair value of available for sale investments are recognized directly in equity, until the financial assets are either sold or become impaired. When available-for-sale financial assets are sold, the cumulative gain or loss previously recognized in equity is recognized in profit or loss.

Interest income is recognized on available for sale debt securities using the effective interest method, calculated over the asset's expected life. Premiums and discounts arising on the purchase are included in the calculation of effective interest rates. Dividends are recognized in the income statement when the right to receive payment has been established.

The fair values of quoted investments in active markets are based on current bid prices. If there is no active market for a financial asset, or no current demand prices available, the Bank measures fair value using valuation models. These include the use of recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation models commonly used by market participants. If the Bank has not been able to estimate the fair value of equity instruments classified as available for sale, the value is measured at cost less impairment.

Available for sale investments that would have met the definition of loans and receivables at initial recognition may be reclassified out to loans and advances or financial assets held to maturity. In all cases, when the Bank has the intent and ability to hold these financial assets in the foreseeable future or till maturity. The financial asset is reclassified at its fair value on the date of reclassification, and any profits or losses that have been recognized previously in equity, are treated based on the following:

- □ If the financial asset has a fixed maturity, gains or losses are amortized over the remaining life of the investment using the effective interest rate method. In case of subsequent impairment of the financial asset, the previously recognized unrealized gains or losses in equity are recognized directly in the profits and losses.
- □ In the case of financial asset which has infinite life, any previously recognized profit and loss in equity will remain until the sale of the asset or its disposal, in the case of impairment of the value of the financial asset after the re-classification, any gain or loss previously recognized in equity is recycled to the profits and losses.
- □ If the Bank adjusts its estimates of payments or receipts of a financial asset that in return adjusts the carrying amount of the asset (or group of financial assets) to reflect the actual cash inflows, the carrying value is recalculated based on the present



value of estimated future cash flows at the effective yield of the financial instrument and the differences are recognized in profit and loss.

□ In all cases, if the Bank re-classifies financial asset in accordance with the above criteria and increases its estimate of the proceeds of future cash flow, this increase adjusts the effective interest rate of this asset only without affecting the investment book value.

## 2.6. Offsetting financial instruments

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Financial assets and liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention to be settled on a net basis.

Agreements of repos & reverse repos are shown by the net in the financial statement in treasury bills and other governmental notes.

## 2.7. Derivative financial instruments and hedge accounting

Derivatives are recognized initially, and subsequently, at fair value. Fair values of exchange traded derivatives are obtained from quoted market prices. Fair values of over-the-counter derivatives are obtained using valuation techniques, including discounted cash flow models and option pricing models. Derivatives are classified as assets when their fair value is positive and as liabilities when their fair value is negative.

Embedded derivatives in other financial instruments, such as conversion option in a convertible bond, are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract, provided that the host contract is not classified as at fair value through profit and loss. These embedded derivatives are measured at fair value with changes in fair value recognized in income statement unless the Bank chooses to designate the hybrid contract as at fair value through net trading income through profit and loss.

The timing method of recognition in profit and loss, of any gains or losses arising from changes in the fair value of derivatives, depends on whether the derivative is designated as a hedging instrument, and the nature of the item being hedged. The Bank designates certain derivatives as:

- □ Hedging instruments of the risks associated with fair value changes of recognized assets or liabilities or firm commitments (fair value hedge).
- □ Hedging of risks relating to future cash flows attributable to a recognized asset or liability or a highly probable forecast transaction (cash flow hedge)
- Hedge accounting is used for derivatives designated in a hedging relationship when the following criteria are met.

At the inception of the hedging relationship, the Bank documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge, and on ongoing basis, the Bank documents whether the hedging instrument is expected to be highly effective in offsetting changes in fair values of the hedged item attributable to the hedged risk.

## 2.7.1. Fair value hedge

Changes in the fair value of derivatives that are designated and qualified as fair value hedges are recognized in profit and loss immediately together with any changes in the fair value of the hedged asset or liability that is attributable to the hedged risk. The effective portion of changes in the fair value of the interest rate swaps and the changes in the fair value of the hedged item attributable to the hedged risk are recognized in the 'net interest income' line item of the income statement. Any ineffectiveness is recognized in profit and loss in 'net trading income'.

When the hedging instrument is no longer qualified for hedge accounting, the adjustment to the carrying amount of a hedged item, measured at amortized cost, arising from the hedged risk is amortized to profit and loss from that date using the effective interest method.

## 2.7.2. Derivatives that do not qualify for hedge accounting

All gains and losses from changes in the fair values of derivatives that do not qualify for hedge accounting are recognized immediately in the income statement. These gains and losses are reported in 'net trading income', except where derivatives are managed in conjunction with financial instruments designated at fair value , in which case gains and losses are reported in 'net income from financial instruments designated at fair value'.

## 2.8. Interest income and expense

Interest income and expense for all financial instruments except for those classified as held-for-trading or designated at fair value are recognized in 'interest income' and 'interest expense' in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit

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losses. The calculation includes all fees and points paid or received between parties to the contract that represents an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once loans or debts are classified as nonperforming or impaired, the revenue of interest income will not be recognized and will be recorded off balance sheet, and are recognized as income subsequently based on a cash basis according to the following:

- When all arrears are collected for consumer loans, personnel mortgages and micro-finance loans.
- When calculated interest for corporate are capitalized according to the rescheduling agreement conditions until paying 25% from rescheduled payments for a minimum performing period of one year, if the customer continues to perform, the calculated interest will be recognized in interest income (interest on the performing rescheduling agreement balance) without the marginalized before the rescheduling agreement which will be recognized in interest income after the settlement of the outstanding loan balance.

## 2.9. Fee and commission income

Fees charged for servicing a loan or facility that is measured at amortized cost, are recognized as revenue as the service is provided. Fees and commissions on non-performing or impaired loans or receivables cease to be recognized as income and are rather recorded off balance sheet. These are recognized as revenue, on a cash basis, only when interest income on those loans is recognized in profit and loss, at that time, fees and commissions that represent an integral part of the effective interest rate of a financial asset, are treated as an adjustment to the effective interest rate of that financial asset.

Commitment fees and related direct costs for loans and advances where draw down is probable are deferred and recognized as an adjustment to the effective interest on the loan once drawn. Commitment fees in relation to facilities where draw down is not probable are recognized at the maturity of the term of the commitment.

Fees are recognized on the debt instruments that are measured at fair value through profit and loss on initial recognition and syndicated loan fees received by the Bank are recognized when the syndication has been completed and the Bank does not hold any portion of it or holds a part at the same effective interest rate used for the other participants portions.

Commission and fee arising from negotiating, or participating in the negotiation of a transaction for a third party such as the arrangement of the acquisition of shares or other securities and the purchase or sale of properties are recognized upon completion of the underlying transaction in the income statement.

Other management advisory and service fees are recognized based on the applicable service contracts, usually on accrual basis. Financial planning fees related to investment funds are recognized steadily over the period in which the service is provided. The same principle is applied for wealth management; financial planning and custody services that are provided on the long term are recognized on the accrual basis also.

## 2.10. Dividend income

Dividends are recognized in the income statement when the right to collect it is declared.

## 2.11. Sale and repurchase agreements

Securities may be lent or sold according to a commitment to repurchase (Repos) are reclassified in the financial statements and deducted from treasury bills balance. Securities borrowed or purchased according to a commitment to resell them (Reverse Repos) are reclassified in the financial statements and added to treasury bills balance. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest rate method.

## 2.12. Impairment of financial assets

## 2.12.1.Financial assets carried at amortised cost

The Bank assesses on each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event/s') and that loss event/s has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Bank uses to determine that there is objective evidence of an impairment loss include:

- □ Cash flow difficulties experienced by the borrower (e.g. equity ratio, net income percentage of sales).
- $\Box$  Violation of the conditions of the loan agreement such as non-payment.
- □ Initiation of bankruptcy proceedings.
- Deterioration of the borrower's competitive position.
- □ The Bank for reasons of economic or legal financial difficulties of the borrower by granting concessions may not agree with the Bank granted in normal circumstances.
- Deterioration in the value of collateral or deterioration of the creditworthiness of the borrower.

The objective evidence of impairment loss for a group of financial assets is observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, for instance an increase in the default rates for a particular banking product.

The Bank estimates the period between a losses occurring and its identification for each specific portfolio. In general, the periods used vary between three months to twelve months.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant and in this field the following are considered:

- □ If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment according to historical default ratios.
- □ If the Bank determines that an objective evidence of financial asset impairment exist that is individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. If a loan or held to maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract when there is objective evidence for asset impairment. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

For the purposes of evaluation of impairment for a group of a financial assets according to historical default ratios future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Bank. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should be reflected together with changes in related observable data from period to period (e.g. changes in unemployment rates, property prices, payment status, or other indicative factors of changes in the probability of losses in the Bank and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank.

## 2.12.2. Available for sale investments

The Bank assesses on each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets classify under available for sale is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. During periods start from first of January 2009, the decrease consider significant when it became 10% from the book value of the financial instrument and the decrease consider to be extended if it continues for period more than 9 months, and if the mentioned evidences become available then any cumulative gains or losses previously recognized in equity are recognized in the income statement , in respect of available for sale equity securities, impairment losses previously recognized in profit and loss are not reversed through the income statement.

If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the income statement, the impairment loss is reversed through the income statement to the extent of previously recognized impairment charge from equity to income statement.

## 2.13. Real estate investments

The real estate investments represent lands and buildings owned by the Bank in order to obtain rental returns or capital gains and therefore do not include real estate assets which the Bank exercised its work through or those that have owned by the Bank as settlement of debts. The accounting treatment is the same used with property, plant and equipment.

## 2.14. Property, plant and equipment

Lands and buildings comprise mainly branches and offices. All property, plant and equipment are stated at historical cost less depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or as a separate asset, as appropriate, only when it is probable that future economic benefits will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to other operating expenses during the financial period in which they are incurred.

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their residual values over estimated useful lives, as follows:

Buildings	20 years.
Leasehold improvements	3 years, or over the period of the lease if less
Furniture and safes	5 years.
Typewriters, calculators and air-conditions	8 years
Transportations	5 years
Computers and core systems	3/10 years
Fixtures and fittings	3 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, on each balance sheet date. Depreciable assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recovered. An asset's carrying amount is written down immediately to its recoverable value if the asset's carrying amount exceeds its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposals are determined by comparing the selling proceeds with the asset carrying amount and charged to other operating expenses in the income statement.

## 2.15. Impairment of non-financial assets

Assets that have an indefinite useful life are not amortized -except goodwill- and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less costs to sell or value in use. Assets are tested for impairment with reference to the lowest level of cash generating unit(s). A previously recognized impairment loss relating to a fixed asset may be reversed in part or in full when a change in circumstances leads to a change in the estimates used to determine the fixed asset's recoverable amount. The carrying amount of the fixed asset will only be increased up to the amount that the original impairment not been recognized.

## 2.16. Leases

The accounting treatment for the finance lease is complied with law 95/1995, if the contract entitles the lessee to purchase the asset at a specified date and predefined value, or the current value of the total lease payments representing at least 90% of the value of the asset. The other leases contracts are considered operating leases contracts.

## 2.16.1.Being lessee

Finance lease contract recognizes the lease cost, including the cost of maintenance of the leased assets in the income statement for the period in which they occurred. If the Bank decides to exercise the right to purchase the leased asset the leased assets are capitalized and included in 'property, plant and equipment' and depreciated over the useful life of the expected remaining life of the asset in the same manner as similar assets.

Operating lease payments leases are accounted for on a straight-line basis over the periods of the leases and are included in 'general and administrative expenses'.

## 2.16.2. Being lessor

For finance lease, assets are recorded in the property, plant and equipment in the balance sheet and amortized over the expected useful life of this asset in the same manner as similar assets. Lease income is recognized on the basis of rate of return on the lease in addition to an amount corresponding to the cost of depreciation for the period. The difference between the recognized rental income and the total finance lease clients' accounts is transferred to the in the income statement until the expiration of the lease to be reconciled with a net book value of the leased asset. Maintenance and insurance expenses are charged to the income statement when incurred to the extent that they are not charged to the tenant.

In case there is objective evidence that the Bank will not be able to collect the of financial lease obligations, the finance lease payments are reduced to the recoverable amount.



For assets leased under operating lease it appears in the balance sheet under property, plant and equipment, and depreciated over the expected useful life of the asset in the same way as similar assets, and the lease income recorded less any discounts given to the lessee on a straight-line method over the contract period.

## 2.17. Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash and non-restricted balances with central banks, treasury bills and other eligible bills, loans and advances to banks, amounts due from other banks and short-term government securities.

## 2.18. Other provisions

Provisions for restructuring costs and legal claims are recognized when the Bank has present legal or constructive obligations as a result of past events; where it is more likely than not that a transfer of economic benefit will be necessary to settle the obligation, and it can be reliably estimated.

In case of similar obligations, the related cash outflow should be determined in order to settle these obligations as a group. The provision is recognized even in case of minor probability that cash outflow will occur for an item of these obligations.

When a provision is wholly or partially no longer required, it is reversed through profit or loss under other operating income (expenses).

Provisions for obligations, other than those for credit risk or employee benefits, due within more than 12 months from the balance sheet date are recognized based on the present value of the best estimate of the consideration required to settle the present obligation on the balance sheet date. An appropriate pretax discount rate that reflects the time value of money is used to calculate the present value of such provisions. For obligations due within less than twelve months from the balance sheet date, provisions are calculated based on undiscounted expected cash outflows unless the time value of money has a significant impact on the amount of provision, then it is measured at the present value.

## 2.19. Share based payments

The Bank applies an equity-settled, share-based compensation plan. The fair value of equity instruments recognized as an expense over the vesting period using appropriate valuation models, taking into account the terms and conditions upon which the equity instruments were granted. The vesting period is the period during which all the specified vesting conditions of a share-based payment arrangement are to be satisfied. Vesting conditions include service conditions, performance conditions and market performance conditions are taken into account when estimating the fair value of equity instruments on the date of grant. On each balance sheet date the number of options that are expected to be exercised are estimated. Recognizes estimate changes, if any, in the income statement, and a corresponding adjustment to equity over the remaining vesting period.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

## 2.20. Income tax

Income tax on the profit and loss for the period and deferred tax are recognized in the income statement except for income tax relating to items of equity that are recognized directly in equity.

Income tax is recognized based on net taxable profit using the tax rates applicable on the date of the balance sheet in addition to tax adjustments for previous years.

Deferred taxes arising from temporary time differences between the book value of assets and liabilities are recognized in accordance with the principles of accounting and value according to the foundations of the tax, this is determining the value of deferred tax on the expected manner to realize or settle the values of assets and liabilities, using tax rates applicable on the date of the balance sheet.

Deferred tax assets of the Bank recognized when there is likely to be possible to achieve profits subject to tax in the future to be possible through to use that asset, and is reducing the value of deferred tax assets with part of that will come from tax benefit expected during the following years, that in the case of expected high benefit tax, deferred tax assets will increase within the limits of the above reduced.

## 2.21. Borrowings

Borrowings are recognized initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortized cost also any difference between proceeds net of transaction costs and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

## 2.22. Dividends

Dividends on ordinary shares and profit sharing are recognized as a charge of equity upon the general assembly approval. Profit sharing includes the employees' profit share and the Board of Directors' remuneration as prescribed by the Bank's articles of incorporation and the corporate law.

## 2.23. Comparatives

Comparative figures have been adjusted to conform with changes in the presentation of the current period where necessary.



## 3. Financial risk management

The Bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Bank's aim is therefore to achieve an appropriate balance between risk and rewards and minimize potential adverse effects on the Bank's financial performance. The most important types of financial risks are credit risk, market risk, liquidity risk and other operating risks. Also market risk includes exchange rate risk, rate of return risk and other prices risks.

The Bank's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Bank regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

Risk management is carried out by risk department under policies approved by the Board of Directors. Bank treasury identifies, evaluates and hedges financial risks in close co-operation with the Bank's operating units.

The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, credit risk management is responsible for the independent review of risk management and the control environment.

## 3.1. Credit risk

The Bank takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Bank by failing to discharge an obligation. Management therefore carefully manages its exposure to credit risk. Credit exposures arise principally in loans and advances, debt securities and other bills. There is also credit risk in off-balance sheet financial arrangements such as loan commitments. The credit risk management and control are centralized in a credit risk management team in bank treasury and reported to the Board of Directors and head of each business unit regularly.

## 3.1.1. Credit risk measurement

## 3.1.1.1. Loans and advances to banks and customers

In measuring credit risk of loans and facilities to banks and customers at a counterparty level, the Bank reflects three components (i) the 'probability of default' by the client or counterparty on its contractual obligations (ii) current exposures to the counterparty and its likely future development, from which the Bank derive the 'exposure at default'; and (iii) the likely recovery ratio on the defaulted obligations (the 'loss given default').

These credit risk measurements, which reflect expected loss (the 'expected loss model') are required by the Basel committee on banking regulations and the supervisory practices (the Basel committee), and are embedded in the Bank's daily operational management. The operational measurements can be contrasted with impairment allowances required under EAS 26, which are based on losses that have been incurred on the balance sheet date (the 'incurred loss model') rather than expected losses (note 3.1).

The Bank assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of counterparty. They have been developed internally and combine statistical analysis with credit officer judgment and are validated, where appropriate. Clients of the Bank are segmented into four rating classes. The Bank's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary. The Bank regularly validates the performance of the rating and their predictive power with regard to default events.

## Bank's rating Description of the grade

1	Performing loans
2	Regular watching
3	Watch list
4	Non-performing loans

Loss given default or loss severity represents the Bank expectation of the extent of loss on a claim should default occur. It is expressed as percentage loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.

## 3.1.1.2. Debt instruments and treasury and other bills

For debt instruments and bills, external rating such as standard and poor's rating or their equivalents are used for managing of the credit risk exposures, and if this rating is not available, then other ways similar to those used with the credit customers are uses. The investments in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirement at the same time.



## 3.1.2. Risk limit control and mitigation policies

The Bank manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and banks, and to industries and countries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by individual, counterparties, product, and industry sector and by country are approved quarterly by the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below:

## 3.1.2.1. Collateral

The Bank sets a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties.
- □ Mortgage business assets such as premises, and inventory.
- Mortgage financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimize the credit loss the Bank will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other governmental securities are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

## 3.1.2.2. Derivatives

The Bank maintains strict control limits on net open derivative positions (i.e., the difference between purchase and sale contracts), by both amount and term. At any one time, the amount subject to credit risk is limited to the current fair value of instruments that are favorable to the Bank (i.e., assets with positive fair value), which in relation to derivatives is only a small fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the Bank requires margin deposits from counterparties.

Settlement risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the Bank market transactions on any single day.

## 3.1.2.3. Master netting arrangements

The Bank further restricts its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements do not generally result in an offset of balance sheet assets and liabilities, as transactions are usually settled on a gross basis. However, the credit risk associated with favorable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis. The Bank overall exposure to credit risk on derivative instruments subject to master netting arrangements can change substantially within a short period, as it is affected by each transaction subject to the arrangement.

## 3.1.2.4. Credit related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Bank on behalf of a customer authorizing a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions – are collateralized by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an

amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

## 3.1.3. Impairment and provisioning policies

The internal rating system described in Note 3.1.1 focus on the credit-quality mapping from the lending and investment activities perspective. Conversely, for only financial reporting purposes impairment losses are recognized for that has been incurred on the balance sheet date when there is an objective evidence of impairment. Due to the different methodologies applied, the amount of incurred impairment losses in balance sheet are usually lower than the amount determined from the expected loss model that is used for internal operational management and CBE regulation purposes.

The impairment provision reported in balance sheet at the end of the period is derived from each of the four internal credit risk ratings. However, the majority of the impairment provision is usually driven by the last two rating degrees. The following table illustrates the proportional distribution of loans and advances reported in the balance sheet for each of the four internal credit risk ratings of the Bank and their relevant impairment losses:

	Septemb	er 30, 2015	December 31, 2014		
Bank's rating	Loans and advances (%)	Impairment provision (%)	Loans and advances (%)	Impairment provision (%)	
1-Performing loans	83.91	29.79	86.69	33.91	
2-Regular watching	8.18	10.01	6.70	11.24	
3-Watch list	3.5	16.61	1.95	5.53	
4-Non-Performing loans	4.41	43.59	4.66	49.32	

The internal rating tools assists management to determine whether objective evidence of impairment exists under EAS 26, based on the following criteria set by the Bank:

- □ Cash flow difficulties experienced by the borrower or debtor
- Breach of loan covenants or conditions
- □ Initiation of bankruptcy proceedings
- Deterioration of the borrower's competitive position
- □ Bank granted concessions may not be approved under normal circumstances due to economic, legal reasons and financial difficulties facing the borrower
- Deterioration of the collateral value
- Deterioration of the credit situation

The Bank's policy requires the review of all financial assets that are above materiality thresholds at least annually or more regularly when circumstances require. Impairment provisions on individually assessed accounts are determined by an evaluation of the incurred loss at balance-sheet date, and are applied to all significant accounts individually. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account. Collective impairment provisions are provided portfolios of homogenous assets by using the available historical loss experience, experienced judgment and statistical techniques.

## 3.1.4. Pattern of measuring the general banking risk

In addition to the four categories of the Bank's internal credit ratings indicated in note 3.1.1, management classifies loans and advances based on more detailed subgroups in accordance with the CBE regulations. Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his repayment track record. The Bank calculates required provisions for impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the provision required for impairment losses as per CBE credit worthiness rules exceeds the required provisions by the application used in balance sheet preparation in accordance with EAS. That excess shall be debited to retained earnings and carried to the general banking risk reserve in the equity section. Such reserve is always adjusted, on a regular basis, by any increase or decrease so, that reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution.

Below is a statement of institutional worthiness according to internal ratings compared with CBE ratings and rates of provisions needed for assets impairment related to credit risk:

CBE Rating	Categorization	Provision %	Internal rating	Categorization
1	Low risk	0%	1	Performing loans
2	Average risk	1%	1	Performing loans
3	Satisfactory risk	1%	1	Performing loans
4	Reasonable risk	2%	1	Performing loans
5	Acceptable risk	2%	1	Performing loans
6	Marginally acceptable risk	3%	2	Regular watching
7	Watch list	5%	3	Watch list
8	Substandard	20%	4	Non performing loans
9	Doubtful	50%	4	Non performing loans
10	Bad debts	100%	4	Non performing loans

## 3.1.5. Maximum exposure to credit risk before collateral held

5.1.5. Maximum exposure to credit fisk before conateral new		
	Sep. 30, 2015	Dec. 31, 2014
In balance sheet items exposed to credit risk	EGP Thousands	EGP Thousands
Treasury bills and other governmental notes	28,542,497	30,461,627
Trading financial assets:		
- Debt instruments	6,014,115	3,335,297
Gross loans and advances to banks	55,152	132,673
Less:Impairment provision	(10,206)	(14,582)
Gross loans and advances to customers		
Individual:		
- Overdraft	1,493,659	1,438,217
- Credit cards	1,258,700	1,010,014
- Personal loans	7,458,983	5,729,054
- Mortgages	307,358	325,266
- Other loans	20,888	20,934
Corporate:		
- Overdraft	10,329,385	7,192,728
- Direct loans	27,972,521	25,008,383
- Syndicated loans	14,069,154	12,645,169
- Other loans	122,914	216,429
Unamortized bills discount	(4,426)	(5,568)
Impairment provision	(4,320,456)	(3,441,757)
Unearned interest	(996,838)	(859,052)
Derivative financial instruments	77,773	52,188
Financial investments:		
-Debt instruments	51,769,150	36,383,095
- Investments in subsidiary and associates	564,686	564,686
Total	144,725,009	120,194,801
Off balance sheet items exposed to credit risk		
Financial guarantees	2,587,704	2,453,307
Customers acceptances	440,297	757,509
Letter of credit	1,647,306	1,289,834
Letter of guarantee	28,582,037	23,262,617
Total	33,257,344	27,763,267

The above table represents the Bank Maximum exposure to credit risk on September 30, 2015, before taking account of any held collateral. For assets recognized on balance sheet, the exposures set out above are based on net carrying

amounts as reported in the balance sheet.

As shown above 39.96% of the total maximum exposure is derived from loans and advances to banks and customers while investments in debt instruments represents 39.93%.

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk resulting from both its loans and advances portfolio and debt instruments based on the following:

- 92.08% of the loans and advances are concentrated in the top two grades of the internal credit risk rating system.
- 95.59% of loans and advances portfolio are considered to be neither past due nor impaired.
- Loans and advances assessed individualy are valued EGP 2,785,155.
- The Bank has implemented more prudent processes when granting loans and advances during the financial period ended on September 30, 2015.

- 97.53% of the investments in debt Instruments are Egyptian sovereign instruments.

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**3.1.6. Loans and advances** Loans and advances are summarized as follows:

<b>2015</b> Dec.31, 2014	usands EGP Thousands	Loans and advances to banks         Loans and advances to customers         Loans and advances to banks	34,377 48,711,552 107,617	- 2,397,998 -	<b>20,775</b> 2,476,644 25,056	<b>55,152</b> 53,586,194 132,673		<b>10,206</b> 3,441,757 14,582	- 5,568 -	- 859,052 -	<b>44,946</b> 49,279,817 118,091
Sep.30, 2015	EGP Thousands	<u>Loans and</u> <u>advances to</u> <u>customers</u> <u>a</u>	56,768,016	3,501,166	2,764,380	63,033,562		4,320,456	4,426	996,838	57,711,842
			Neither past due nor impaired	Past due but not impaired	Individually impaired	Gross	Less:	Impairment provision	Unamortized bills discount	Unearned interest	

Impairment provision losses for loans and advances reached EGP 4,330,662 thousand.

During the period the Bank's total loans and advances increased by 17.44% .

In order to minimize the propable exposure to credit risk, the Bank focuses more on the business with large enterprises, banks or retail customers with good credit rating or sufficient collateral.

# Net loans and advances to customers and banks (after deducting impairment provision):

Sep. 30, 2015 Individual		Indiv	Individual			Corporate	orate			EGP Thousands
	<u>Overdrafts</u>	Credit cards	Personal loans	Mortgages	<u>Overdraft</u>	Direct loans	<b>Syndicated loans</b>	Other loans	Total loans and	Total loans and
Grades:									advances to customers	<u>advances to</u> banks
Performing loans	1,373,842	1,208,915	7,030,297	293,171	9,066,454	21,461,491	11,054,527	120,841	51,609,538	33,559
<b>Regular watching</b>	64,638	23,395	174,180		145,472	2,597,665	1,721,439	1	4,726,789	428
Watch list	22,927	8,198	64,436		292,470	1,075,658	26,701	1	1,490,390	1
Non-performing loans	19,055	6,256	75,873	3,753	215,656	453,406	112,390	1	886,389	10,959
Total	1,480,462	1,246,764	7,344,786	296,924	9,720,052	25,588,220	12,915,057	120,841	58,713,106	44,946
Dec. 31, 2014		Individual	idual			Corporate	rate			EGP Thousands
	Overdrafts	Credit cards	Personal loans	Mortgages	Overdraft	Direct loans	Syndicated loans	Other loans	Total loans and	Total loans and
Grades:									advances to	advances to
									customers	banks
Performing loans	1,381,095	977,165	5,488,286	315,362	6,167,798	19,699,277	11,070,532	194,013	45,293,528	106,761
Regular watching	30,404	17,128	77,868		313,197	2,272,382	479,924	17,566	3,208,469	
Watch list	5,062	5,307	31,441		47,847	390,506	376,653		856,816	
Non-performing loans	11,106	2,980	50,306	1,482	172,123	473,792	73,835		785,624	11,330
Total	1,427,667	1,002,580	5,647,901	316,844	6,700,965	22,835,957	12,000,944	211,579	50,144,437	118,091

and advances part the but not inpluted:         and advances (set hum 90 days part the start considered inpluted, unlet there is an objective evidence of implation.         a data consets (set hum 90 days part the start considered inpluted, unlet there is an objective evidence of implation.         Corporate       Corporate       Corporate       Corporate         Distribution       Corporate	Loans and advances past due bu Loans and advances less than 90 d									
$ \begin{array}{                                    $		<b>ut not impaired:</b> lays past due are no	t considered impai	red, unless there is	an objective evider	nce of impairment.				FGP Thousands
	Sep.30, 2015			Individual				Corporate		
0.0101         0.0103 <th0.0103< th=""> <th0.0103< th=""> <th0.0103< t<="" td=""><td></td><td><u>Overdrafts</u></td><td>Credit cards</td><td>Personal loans</td><td>Mortgages</td><td>Total</td><td><u>Overdraft</u></td><td>Direct loans</td><td>Syndicated loans</td><td>Total</td></th0.0103<></th0.0103<></th0.0103<>		<u>Overdrafts</u>	Credit cards	Personal loans	Mortgages	Total	<u>Overdraft</u>	Direct loans	Syndicated loans	Total
ue 30 - 00 days $\frac{64319}{23300}$ $\frac{24.887}{24.87}$ $\frac{5.33}{30.992}$ $\frac{6}{3233}$ $\frac{9}{30.940}$ $\frac{13.34}{13.06.560}$ $\frac{73.06}{14.476}$ $\frac{1}{24.476}$ $\frac{1}{22.946}$ $\frac{1}{24.76}$ $\frac{1}{22.946}$ $\frac{1}{24.76}$ $\frac{1}{22.946}$ $\frac{1}{24.76}$ $\frac{2}{23.06}$ $\frac{1}{24.76}$ $\frac{2}{23.06}$ $\frac{1}{24.76}$ $\frac{2}{23.06}$ $\frac{1}{24.76}$ $\frac{2}{23.06}$ $\frac{1}{24.76}$ $\frac{2}{23.06}$ $\frac{1}{23.06.60}$ $\frac{1}{14.76}$ $\frac{2}{23.06}$ $\frac{1}{23.06.60}$ $\frac{1}{24.76}$ $\frac{2}{23.06}$ $\frac{1}{23.06.60}$ $\frac{1}{24.76}$ $\frac{2}{23.06}$ $\frac{1}{23.06.60}$ $\frac{1}{23.06.$	Past due up to 30 days	374,925	207,521	17,819	719	600,984	1,085,399	963,481	•	2,048,88
uncorrently including the second data seco	Past due 30 - 60 days	64,819 23 002	24,587 9 719	9,857 6 373	n 46	99,309 30 040	18,343 775 957	67,608 336 560	- 14 476	85,951 626 993
1,204IntrividualIntrividualComponeac proto 30 duys35,1021173,0642,5871,219581,077871,0899,902711ac proto 30 duys35,1021173,0642,5871,219537,391881,077871,0899,902711ac 80-00 duys $31,021$ 173,0642,5871,219537,391581,077871,0899,902711ac 80-00 duys $30,477$ $173,064$ $2,786$ $4,394$ 9 $7$ $31,094$ $9,9027$ 11ac 80-00 duys $386,607$ $197,295$ $20,796$ $1,230$ $20,750$ $9,9027$ 11and advances individually impaired loans $197,295$ $20,796$ $11,100$ $996,023$ $21,128$ $996,023$ $11,100$ and advances individually impaired loans $0000000$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $10000000$ $996,023$ $21,128$ $11,100$ $0,00010$ $0000000$ $25,644$ $12,200$ $15,2178$ $11,100$ $20,984$ $996,023$ $21,200$ $996,023$ $21,200$ $0,00010$ $0000000$ $25,644$ $12,200$ $15,2178$ $11,100$ $00000000$ $996,023$ $21,200$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $12,200$ $100,214$ $0000000$ $12,203$ $12,200,100000$ $12,200$ $100,216$ $10000000$ $12,200,10000000000000000000000000000000$	rast due ou-yu days Total	462,746	241,827	33,999	- 170	739,342	1,379,699	1,367,649	14,476	2,761,824
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Dec. 31, 2014			Individual				Cor		
ue up to 30 days $\frac{113,02}{13}$ $\frac{113,04}{13}$ $\frac{123}{13}$ $\frac{123}{13}$ $\frac{123}{13}$ $\frac{123}{13}$ $\frac{123}{13}$ $\frac{123}{13}$ $\frac{1233}{13}$ $\frac{12336}{13}$ $\frac{11336}{13}$ $\frac{12336}{13}$ $\frac{11336}{13}$		Orranduroffic	Cradit aande	Darconol loone	Monton and	$T_{\alpha t \alpha l}$	Orrowdroff	Direct Loone	Cundinated Lane	T <sub>oto</sub> 1
ue of no nonsys33,43717,30817,30412,30133,00131,00322,30511,30322,90211,30322,90211,30322,90211,30322,90211,303 <td>Doot due to 20 doors</td> <td><u>251 001</u></td> <td>CIGUIL CALUS</td> <td>10 501</td> <td><u>1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 </u></td> <td>1 01a1 577 001</td> <td><u>OVEIUIAIL</u></td> <td></td> <td></td> <td>1 5 1 5 1 7</td>	Doot due to 20 doors	<u>251 001</u>	CIGUIL CALUS	10 501	<u>1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 </u>	1 01a1 577 001	<u>OVEIUIAIL</u>			1 5 1 5 1 7
a control to the performance and the fit of the performance and the fit of the performance and the fit of the performance and the performance $1,3,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,$	Fast due up to 30 days Daet due 30 60 days	30,102	17 0/5	-	1,219	160,/00	110,100	0/1,009 33 806	92,962	1,040,1 56,14
uncorrently and dually impaired loans and advances individually seases radiown of the goes amount of individually impaired loans and advances individually impaired loans $107.205$ $107.205$ $107.205$ $107.205$ $107.205$ $107.205$ $107.205$ $107.205$ $107.205$ $107.205$ $107.205$ $107.207.310$ $95.0023$ $20.95.205$ $107.207.310107.207.310$	Doct due 50 00 dore	5 170	6.786	Ċ.	i v	080 11	006,22	01 128	•	100 75
dualy impaired lons $0.000$	r ast due 00-20 days	396 607	107 705	00.40	1 2 2	605 072	703 040	006 002	C90 C0	0,001
	1 0141	100,000	0/761/1	10,00	14061	01/000	010,001	10,010	10/10	10,1/1,1
		l		Individual				Corporate	l	EUF I nousands
	Son 30 2015	Overdrafts	Credit cards	Personal loans	Mortogoes	Other loans	Overdraff	Direct loans	Syndicated loans	Total
	Individually impaired loans	25,564	12,296	152,178	11,101	20,888	553,483	1,227,310	782,335	2,785,155
				Individual				Corporate		
	Dec.31, 2014	<u>Overdrafts</u>	Credit cards	Personal loans	<b>Mortgages</b>	Other loans	Overdraft	Direct loans	Syndicated loans	Total
Loans and advances restructuredRestructuring activities include reschaduling arrangements, obligatory management programs, modification and deferral of payments. The application of restructuring policies are based on indicators oreiteria of credit performance of the borrower that is based on the personal judgment of the management, indicate that payment will most likely continue. Restructuring is commonly applied toterm loans, specially customer loans. Renegotiated loans totaled at the end of the periodSep.30, 2015Dec.31, 2014Loans and advances to customerDec.31, 2014Orporate3,208,250J. Direct loans3,208,250J. Direct loans3,208,250	Individually impaired loans	17,136	5,369		6,791	20,926	518,995	1,542,051	284,178	2,501,700
Kestructuring activities include reschaduling arrangements, obligatory management programs, modification and deterral of payments. I ne application or restructuring policies are based on indicators or criteria of credit performance of the borrower that is based on the personal judgment of the management, indicate that payment will most likely continue. Restructuring is commonly applied to term loans, specially customer loans. Renegotiated loans totaled at the end of the period         Sep.30, 2015         Dec.31, 2014         Loans and advances to customer         3,208,250         3,243,393	Loans and advances restructure		-		۔ •	- -	Ē		- - -	-
s and advances to customer orate 3,208,250 Dec.	Restructuring activities include re- criteria of credit performance of th term loans, specially customer loan	schaduling arrangen he borrower that is l ns. Renegotiated loa	nents, obligatory n based on the person uns totaled at the er	nanagement prograu nal judgment of the nd of the period	ns, modification a management, indi	nd deterral of paym cate that payment w	tents. I he applicat vill most likely cor	ion of restructuri itinue. Restructur	ng policies are based o ing is commonly appli	n indicators oi sd to
s and advances to customer orate 3,208,250 ct loans		Sep.30, 2015	Dec.31, 2014							
ct loans 3,208,250	Loans and advances to custome Corporate									
	- Direct loans	3,208,250	3,243,393							

## 3.1.7. Debt instruments, treasury bills and other governmental notes

The table below presents an analysis of debt instruments, treasury bills and other governmental notes by rating agency designation at end of financial period, based on Standard & Poor's ratings or their equivalent:

				EGP Thousands
Sep.30, 2015	<u>Treasury bills</u> and other gov. <u>notes</u>	<u>Trading financial</u> <u>debt instruments</u>	<u>Non-trading</u> financial debt instruments	<u>Total</u>
AAA	-	-	192,466	192,466
AA- to AA+	-	-	261,720	261,720
A- to A+	-	-	795,597	795,597
Lower than A-	-	-	1,160,198	1,160,198
Unrated	28,542,497	6,014,115	49,359,169	83,915,781
Total	28,542,497	6,014,115	51,769,150	86,325,762

## 3.1.8. Concentration of risks of financial assets with credit risk exposure

## 3.1.8.1. Geographical sectors

Following is a breakdown of the Bank's main credit exposure at their book values categorized by geographical region at the end of the current year.

The Bank has allocated exposures to regions based on the country of domicile of its counterparties.

				EGP Thousands
Sep.30, 2015	<u>Cairo</u>	<u>Alex, Delta and</u> <u>Sinai</u>	<u>Upper Egypt</u>	<u>Total</u>
Treasury bills and other governmental notes	28,542,497	-	-	28,542,497
Trading financial assets:				
- Debt instruments	6,014,115	-	-	6,014,115
Gross loans and advances to banks	55,152	-	-	55,152
Less:Impairment provision	(10,206)	-	-	(10,206)
Gross loans and advances to customers				
Individual:				
- Overdrafts	887,831	432,771	173,057	1,493,659
- Credit cards	956,717	252,469	49,514	1,258,700
- Personal loans	4,620,632	2,206,702	631,649	7,458,983
- Mortgages	255,858	44,977	6,523	307,358
- Other loans	-	20,888	-	20,888
Corporate:				
- Overdrafts	8,800,134	1,421,740	107,511	10,329,385
- Direct loans	20,723,731	6,797,477	451,313	27,972,521
- Syndicated loans	12,225,033	1,844,121	-	14,069,154
- Other loans	98,914	24,000	-	122,914
Unamortized bills discount	(4,426)	-	-	(4,426)
Impairment provision	(4,320,456)	-	-	(4,320,456)
Unearned interest	(795,853)	(189,496)	(11,489)	(996,838)
Derivative financial instruments	77,773	-	-	77,773
Financial investments:				
-Debt instruments	51,769,150	-	-	51,769,150
- Investments in subsidiary and associates	564,686			564,686
Total	130,461,282	12,855,649	1,408,078	144,725,009



# 3.1.8.2. Industry sectors

The following table analysis the Group's main credit exposure at their book value categorized by the Bank customers activities.

the following lable analysis the Group's main creatt exposure at their book value categorized by the bank customers activities.	edit exposure at their bo	ok value categorized b	y the Bank customers	s acuvities.				EGP Thousands
Sep.30, 2015	Financial institutions	Manufacturing	Real estate	Wholesale and	Government sector	Other activities	<u>Individual</u>	Total
Treasury bills and other governmental notes	-	I		-	28,542,497		ı	28,542,497
Trading financial assets:			I					
- Debt instruments			I	I	6,014,115	ı	I	6,014,115
Gross loans and advances to banks	55,152	,	I	ı	ı	ı	ı	55,152
Less:Impairment provision	(10,206)	ı	I	I		I	I	(10, 206)
Gross loans and advances to customers								
Individual:								
- Overdrafts			ı	1		,	1,493,659	1,493,659
- Credit cards		1	I	I		I	1,258,700	1,258,700
- Personal loans			I	I		ı	7,458,983	7,458,983
- Mortgages			I	I		ı	307,358	307,358
- Other loans		ı	I	I			20,888	20,888
Corporate:								
- Overdrafts	40,232	4,167,170	782,157	814,852	976,113	3,548,861		10,329,385
- Direct loans	1,052,868	13,499,468	463,289	482,707	2,622,068	9,852,121		27,972,521
- Syndicated loans		6,860,959	489,557	•	5,572,858	1,145,780		14,069,154
- Other loans	13,125	89,689		11,110		8,990		122,914
Unamortized bills discount	(4,426)							(4,426)
Impairment provision	(31,225)	(2, 176, 523)	(13,139)	(20,717)	(22,757)	(1,885,443)	(170,652)	(4, 320, 456)
Unearned interest	(7,033)	(551, 881)		(861)		(418,713)	(18, 350)	(996,838)
Derivative financial instruments	77,773	ı	ı	I	ı			77,773
Financial investments:								
-Debt instruments	1,249,783	ı			50,519,367			51,769,150
- Investments in subsidiary and associates	564,686	ı	•					564,686
Total	3,000,729	21,888,882	1,721,864	1,287,091	94,224,261	12,251,596	10,350,586	144,725,009

## 3.2. Market risk

Market risk represted as fluctuations in fair value or future cash flow, including foreign exchange rates and commodity prices, interest rates, credit spreads and equity prices will reduce the Bank's income or the value of its portfolios. the Bank separates exposures to market risk into trading or non-trading portfolios. Market risks are measured, monitored and controlled by the market risk management department. In addition, regular reports are submitted to the Asset and Liability Management Committee (ALCO), Board Risk Committee and the heads of each business unit.

Trading portfolios include positions arising from market-making, position taking and others designated as marked-to-market. Non-trading portfolios include positions that primarily arise from the interest rate management of the group's retail and commercial banking assets and liabilities, financial investments designated as available for sale and held-to-maturity.

# 3.2.1. Market risk measurement techniques

As part of the management of market risk, the Bank undertakes various hedging strategies. the Bank also enters into interest rate swaps to match the interest rate risk associated with the fixed-rate long-term debt instrument and loans to which the fair value option has been applied.

## 3.2.1.1. Value at Risk

The Bank applies a "Value at Risk" methodology (VaR) to its trading and non-trading portfolios, to estimate the market risk of positions held and the maximum losses expected under normal market conditions, based upon a number of assumptions for various changes in market conditions.

VaR is a statistically based estimate of the potential loss on the current portfolio from adverse market movements. It expresses the 'maximum' amount the Bank might lose , but only to a certain level of confidence (95%). There is therefore a specified statistical probability (5%) that actual loss could be greater than the VaR estimate. The VaR model assumes a certain 'holding period' until positions can be closed (1 Day). The Bank is assessing the historical movements in the market prices based on volatilities and correlations data for the past five years. The use of this approach does not prevent losses outside of these limits in the event of more significant market movements.

As VaR constitutes an integral part of the Bank's market risk control regime, the Market Risk Management set Soft VaR Limits, trading book, which have been approved by the board, and are monitored and reported on a daily basis to the Senior Management. In addition, monthly limits compliance is reported to the ALCO.

The Bank has developed the internal model to calculate VaR and is not yet approved by the Central Bank as the regulator is currently applying and requiring banks to calculate the Market Risk Capital Requirements according to Basel II Standardized Approach.

## 3.2.1.2. Stress tests

Stress tests provide an indication of the potential size of losses that could arise under extreme market conditions. Therefore, bank computes on a daily basis trading Stress VaR, combined with trading Normal VaR to capture the abnormal movements in financial markets and to give more comprehensive picture of risk. The results of the stress tests are reviewed by the ALCO on a monthly basis and the board risk committee on a quarterly basis.

## 3.2.2. Value at risk (VaR) Summary

Total VaR by risk type		Sep.30, 2015		1	Dec.31, 2014	LOI Thousands
Total Valk by fisk type	Medium	<u>High</u>	Low	Medium	<u>High</u>	Low
Foreign exchange risk	233	1,894	5	42	351	3
Interest rate risk	155,830	258,851	96,690	81,711	125,871	63,594
- For non trading purposes	132,438	217,626	88,109	70,306	107,791	56,307
- For trading purposes	23,398	41,226	8,581	11,405	18,080	7,288
Equities risk	-	-	-	84	141	-
Portfolio managed by others risk	5,627	7,426	3,833	4,132	6,817	1,108
Investment fund	377	492	317	357	549	223
Total VaR	155,894	258,338	96,794	81,859	126,094	63,618

Trading portfolio VaR by risk type

		Sep.30, 2015		I	Dec.31, 2014	
	<u>Medium</u>	<u>High</u>	Low	Medium	<u>High</u>	Low
Foreign exchange risk	233	1,894	5	42	351	3
Interest rate risk						
- For trading purposes	23,399	41,227	8,581	11,405	18,080	7,288
Equities risk	-	-	-	84	141	-
Funds managed by others risk	5,627	7,426	3,833	4,132	6,817	1,108
Investment fund	377	492	317	357	549	223
Total VaR	24,391	41,655	11,345	12,451	18,815	8,790

## Non trading portfolio VaR by risk type

		Sep.30, 2015		1	Dec.31, 2014	
	<u>Medium</u>	<u>High</u>	Low	Medium	<u>High</u>	Low
Interest rate risk						
- For non trading purposes	132,437	217,625	88,109	70,306	107,791	56,307
Total VaR	132,437	217,625	88,109	70,306	107,791	56,307

The aggregate of the trading and non-trading VaR results does not constitute the Bank's VaR due to correlations and consequent diversification effects between risk types and portfolio types.

EGP Thousands



# 3.2.3. Foreign exchange risk

in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarizes the Bank's exposure to foreign currency exchange rate risk and Bank's financial instruments at The Bank's financial position and cash flows are exposed to fluctuations in foreign currency exchange rates. The Board sets limits on the level of exposure by currency and carrying amounts, categorized by currency. Equivalent EGP Thousands

						Equivalent EGP Thousands
	EGP	<u>USD</u>	EUR	<u>GBP</u>	<u>Other</u>	Total
	8,452,709	502,716	139,095	45,595	90,542	9,230,657
	4,532,033	8,545,792	2,147,980	400,797	63,822	15,690,424
Freasury bills and other governmental notes	24,864,775	4,369,826	605,823			29,840,424
	6,275,860	77,919	·			6,353,779
		55,152				55,152
Gross loans and advances to customers	36, 431, 560	25,019,869	1,452,648	93,271	36,214	63,033,562
	24,600	53,169	4	ı	ı	77,773
	41,137,100	2,176,357				43,313,457
	9,262,579	ı				9,262,579
Investments in subsidiary and associates	564,686				ı	564,686
	131,545,902	40,800,800	4,345,550	539,663	190,578	177,422,493
	34,780	881,765	3,827	6,733	2,967	930,072
	112,887,371	35,606,585	5,171,560	515,141	198,229	154,378,886
	23,023	33,339	ı		ı	56,362
	168,456					168,456
	113,113,630	36,521,689	5,175,387	521,874	201,196	155,533,776
Net on-balance sheet financial position	18,432,272	4,279,111	(829,837)	17,789	(10,618)	21,888,717

3.2.4. Interest rate risk

The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins

may increase as a result of such changes but profit may decrease in the event that unexpected movements arise. The Board sets limits on the gaps of interest rate repricing that may be undertaken, which is monitored by bank's Risk Management Department.

Commercial International Bank

Notes to separate financial statements

The table below summarizes the Bank's exposure to interest rate risks. It includes the Bank's financial instruments at carrying amounts, categorized by the earlier of repricing or contractual maturity dates.

contractual maturity dates.							
Sep.30, 2015	<u>Up tol Month</u>	<u>1-3 Months</u>	<u>3-12 Months</u>	<u>1-5 years</u>	Over 5 years	<u>Non- Interest</u> <u>Bearing</u>	Total
Financial assets Cash and balances with central bank	,			,		9,230,657	9,230,657
Due from banks	11,278,003	4,208,208	160,740	ı	ı	43,473	15,690,424
Treasury bills and other governmental notes*	705,150	8,178,070	20,957,204	ı	ı	ı	29,840,424
Trading financial assets	154,823			3,858,419	2,155,696	184,841	6,353,779
Gross loans and advances to banks	9,261	639		45,252			55,152
Gross loans and advances to customers	37,892,760	14,734,802	5,157,898	4,450,060	798,042	ı	63,033,562
Derivatives financial instruments (including IRS notional amount)	406,902	98,931	1,152,666	6,150,802	200,983	25,422	8,035,706
Financial investments							
- Available for sale	193,147	394,112	3,615,304	26,945,360	11,455,791	709,743	43,313,457
- Held to maturity	ı	430	4,798	9,019,685	237,666		9,262,579
Investments in subsidiary and associates		I		ı	I	564,686	564,686
Total financial assets	50,640,046	27,615,192	31,048,610	50,469,578	14,848,178	10,758,822	185,380,426
Financial liabilities							
Due to banks	823,047	ı	73,900	I	I	33,125	930,072
Due to customers	63,592,944	13,595,612	16,893,949	31,568,116	1,474,134	27,254,131	154,378,886
Derivatives financial instruments (including IRS notional amount)	2,923,524	4,761,271	4,993	286,014	ı	38,493	8,014,295
Long term loans	46,167	33,447	48,124	40,718		1	168,456
Total financial liabilities	67,385,682	18,390,330	17,020,966	31,894,848	1,474,134	27,325,749	163,491,709
Total interest re-pricing gap	(16,745,636)	9,224,862	14,027,644	18,574,730	13,374,044	(16,566,927)	21,888,717

Total interest re-pricing gap \* After adding Reverse repos and deducting Repos.

## **3.3. Liquidity risk**

Liquidity risk is the risk that the Bank does not have sufficient financial resources to meet its obligations arises from its financial liabilities as they fall due or to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfill lending commitments. 19

## 3.3.1. Liquidity risk management process

the Bank's liquidity management process, is carried by the assets and Liabilities Management Department and monitored independently by the Risk Management Department, which includes: Projecting cash flows by major currency under various stress scenarios and considering the level of liquid assets necessary in relation thereto:

- The Bank maintains an active presence in global money markets to enable this to happen.
- Maintaining a diverse range of funding sources with back-up facilities.
- Monitoring balance sheet liquidity and advances to core funding ratios against internal and Central Bank of Egypt regulations.
- Managing the concentration and profile of debt maturities.
- Monitoring and reporting takes the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those assets projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets. Bank's Risk Management Department also monitors unmatched medium-term

## 3.3.2. Funding approach

Sources of liquidity are regularly reviewed jointly by the Bank's Assets & Liabilities Management Department and Consumer Banking to maintain a wide diversification within currencies, geographical area, depositors, products and tenors.

## 3.3.3. Non-derivative cash flows

The table below presents the undiscounted cash flows payable by the Bank under non-derivative financial liabilities by remaining contractual maturities and the maturities assumption for non contractual products are based on there behavior studies.

Sep.30, 2015	<u>Up to</u> <u>1 month</u>	<u>One to three</u> <u>months</u>	<u>Three months</u> <u>to one year</u>	<u>One year to</u> <u>five years</u>	<u>Over five</u> <u>vears</u>	<u>Total</u> EGP Thousands
Financial liabilities						
Due to banks	856,172	-	73,900	-	-	930,072
Due to customers	18,524,183	19,887,439	44,608,470	68,798,791	2,560,003	154,378,886
Long term loans	46,167	33,447	48,124	40,718		168,456
Total liabilities (contractual and non contractual maturity dates)	19,426,522	19,920,886	44,730,494	68,839,509	2,560,003	155,477,414
Total financial assets (contractual and non contractual maturity dates)	25,501,050	20,350,051	35,075,751	72,533,042	23,884,826	177,344,720
Dec.31, 2014	<u>Up to</u> <u>1 month</u>	One to three months	<u>Three months</u> to one year	<u>One year to</u> <u>five years</u>	<u>Over five</u> <u>years</u>	<u>Total</u> EGP Thousands
Dec.31, 2014 Financial liabilities					<u>Over five</u> <u>years</u>	
Financial liabilities	<u>1 month</u>		to one year			EGP Thousands
Financial liabilities Due to banks	<u>1 month</u> 1,095,684	months -	<u>to one year</u> 35,701	five years	<u>years</u>	EGP Thousands 1,131,385
Financial liabilities Due to banks Due to customers	<u>1 month</u> 1,095,684 19,313,598	<u>months</u> - 18,440,963	<u>to one year</u> 35,701 41,652,782	<u>five years</u> - 41,041,666	<u>years</u>	EGP Thousands 1,131,385 122,244,933



Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, due from CBE and due from banks, treasury bills, other government notes , loans and advances to banks and customers.

In the normal course of business, a proportion of customer loans contractually repayable within one year will be extended. In addition, debt instrument and treasury bills and other governmental notes have been pledged to secure liabilities. The Bank would also be able to meet unexpected net cash outflows by selling securities and accessing additional funding sources such as asset-backed markets.

## 3.3.4. Derivative cash flows

## Derivatives settled on a net basis

the Bank's derivatives that will be settled on a net basis include:

Foreign exchange derivatives: exchange traded options and over-the-counter (OTC) , exchange traded forwards currency options.

Interest rate derivatives: interest rate swaps, forward rate agreements, OTC and exchange traded interest rate options, other interest rate contracts and exchange traded futures.

The table below analyses the Bank's derivative undiscounted financial liabilities that will be settled on a net basis into maturity groupings based on the remaining period of the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows: EGP Thousands

Sep.30, 2015	<u>Up to</u>	One to three	Three months	One year to	Over five	<u>Total</u>
-	<u>1 month</u>	<u>months</u>	<u>to one year</u>	<u>five years</u>	years	
Liabilities						
Derivatives financial instruments						
- Foreign exchange derivatives	14,230	4,354	4,993	-	-	23,577
- Interest rate derivatives	-			32,785		32,785
Total	14,230	4,354	4,993	32,785	-	56,362
Off balance sheet items				EGP Thousands		
Sep.30, 2015	Up to 1 year	<u>1-5 years</u>	Over 5 years	Total		
Letters of credit, guarantees and						
other commitments	18,275,220	9,109,029	3,285,391	30,669,640		
Total	18,275,220	9,109,029	3,285,391	30,669,640		
				EGP Thousands		
Sep.30, 2015	Up to 1 year	<u>1-5 years</u>	Over 5 years	<u>Total</u>		
Loans commitments (Customers						
limit authorized not utilized)	19,809,168	1,807,216	231,159	21,847,543		
Total	19,809,168	1,807,216	231,159	21,847,543		

3.4. Fair value of financial assets and liabilities

## 3.4.1. Financial instruments not measured at fair value

The table below summarizes the book value and fair value of those financial assets and liabilities not presented on the Bank's balance sheet at their fair value.

	Book va	alue	<u>Fair value</u>	
	Sep.30, 2015	Dec.31, 2014	Sep.30, 2015	Dec.31, 2014
Financial assets				
Due from banks	15,690,424	9,279,896	15,690,424	9,279,896
Gross loans and advances to banks	55,152	132,673	55,152	132,673
Gross loans and advances to				
customers				
- Individual	10,539,588	8,523,485	10,539,588	8,523,485
- Corporate	52,493,974	45,062,709	52,493,974	45,062,709
Financial investments				
Held to Maturity	9,262,579	9,160,746	9,262,579	9,160,746
Total financial assets	88,041,717	72,159,509	88,041,717	72,159,509
Financial liabilities				
Due to banks	930,072	1,131,385	930,072	1,131,385
Due to customers	154,378,886	122,244,933	154,378,886	122,244,933
Long term loans	168,456	242,878	168,456	242,878
Total financial liabilities	155,477,414	123,619,196	155,477,414	123,619,196

## Due from banks

The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of fixed interest bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and similar maturity date.

## Notes to separate financial statements

## Loans and advances to banks

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Loans and advances to banks represented in loans do not considering bank placing. The expected fair value of the loans and advances represents the discounted value of future cash flows expected to be collected. Cash flows are discounted using the current market rate to determine fair value.

## Loans and advances to customers

Loans and advances are net of provisions for impairment. The estimated fair value of loans and advances represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

## **Financial Investments**

Investment securities include only interest-bearing assets held to maturity assets classified as available for sale are measured at fair value. Fair value for held-to-maturity assets is based on market prices or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.

## Due to other banks and customers

The estimated fair value of deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand. The estimated fair value of fixed interest-bearing deposits and other borrowings not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar maturity date.

## 3.5 Capital management

For capital management purposes, the Bank's capital includes total equity as reported in the balance sheet plus some other elements that are managed as capital. The Bank manages its capital to ensure that the following objectives are achieved:

- Compliance with the legally imposed capital requirements in Egypt.

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Commercial International Bank

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- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the bank.

- Maintaining a strong capital base to enhance growth of the Bank's operations.

Capital adequacy and the use of regulatory capital are monitored on a daily basis by the Bank's management, employing techniques based on the guidelines developed by the Basel Committee as implemented by the banking supervision unit in the Central Bank of Egypt. The required data is submitted to the Central Bank of Egypt on a quarterly basis.

## Central Bank of Egypt requires the following:

- Maintaining EGP 500 million as a minimum requirement for the issued and paid-in capital.

- Maintaining a minimum level of capital adequacy ratio of 10%, calculated as the ratio between total value of the capital elements, and the risk-weighted assets and contingent liabilities of the Bank.

## Tier one:

Tier one, comprised of paid-in capital (after deducting the book value of treasury shares), retained earnings and reserves resulting from the distribution of profits except the banking risk reserve and deducting previously recognized goodwill and any retained losses

## Tier two:

Represents the gone concern capital which comprised of general risk provision according to the impairment provision guidelines issued by the Central Bank of Egypt for to the maximum of 1.25% risk weighted assets and contingent liabilities ,subordinated loans with more than five years to maturity (amortizing 20% of its carrying amount in each year of the remaining five years to maturity) and 45% of the increase in fair value than book value for available for sale , held to maturity , subsidiaries and associates investments.

## When calculating the numerator of capital adequacy ratio, the rules set limits of total tier 2 to no more than tier 1 capital and also limits the subordinated to no more than 50% of tier1.

Assets risk weight scale ranging from zero to 100% based on the counterparty risk to reflect the related credit risk scheme, taking into considration the cash collatrals. Similar criteria are used for off balance sheet items after adjusting it to reflect the nature of contingency and the potential loss of those amounts. The Bank has complied with all local capital adequacy requirements for the current year.

The tables below summarizes the compositions of teir 1, teir 2, the capital adequacy ratio and leverage ratio .

According to Basel II :		
1-The capital adequacy ratio	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Tier 1 capital		Restated**
Share capital (net of the treasury shares)	9,176,482	9,081,734
Reserves	4,740,169	4,740,169
Retained Earnings (Losses)	(59,866)	(61,234)
Total deductions from tier 1 capital common equity	(1,940,162)	(625,080)
Total qualifying tier 1 capital	11,916,623	13,135,589
Tier 2 capital		
45% of special reserve	49	49
45% of the Increase in fair value than the book value for available for sale and held to maturity investments Impairment provision for loans and regular contingent	15,247	15,763
liabilities	969,633	879,836
Total qualifying tier 2 capital	984,929	895,648
Total capital 1+2	12,901,552	14,031,237
Risk weighted assets and contingent liabilities		
Total credit risk	77,610,655	70,426,788
Total market risk	4,222,877	3,179,692
Total operational risk	10,064,534	10,064,534
Total	91,898,066	83,671,014
*Capital adequacy ratio (%)	14.04%	16.77%

\*Based on consolidated financial statement figures and in accordance with Centeral Bank of Egypt regulation issued on 24 December 2012. \*\*After 2014 profit distribution.

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2-Leverage ratio

2-Develage latto	Sep.50, 2015
	EGP Thousands
Total qualifying tier 1 capital	11,916,623
On-balance sheet items & derivatives	178,806,461
Off-balance sheet items	23,340,834
Total exposures	202,147,295
*Percentage	5.90%

\*Based on consolidated financial statement figures and in accordance with Centeral Bank of Egypt regulation issued on 14 July 2015.

## 4. Critical accounting estimates and judgments

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances and available information.

## 4.1. Impairment losses on loans and advances

The Bank reviews its loan portfolios to assess impairment on monthly basis a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a Bank, or national or local economic conditions that correlate with defaults on assets in the Bank. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. To the extent that the net present value of estimated cash flows differs by +/-5%

## 4.2. Impairment of available for-sale equity investments

The Bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of a deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

## 4.3. Fair value of derivatives

The fair value of financial instruments that are not quoted in active markets are determined by using valuation techniques. Where valuation techniques (as models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair value of financial instruments.



## 4.4 Held-to-Maturity investments

The non-derivative financial assets with fixed or determinable payments and fixed maturity are being classified held to maturity. This requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity it will be required to reclassify the entire category as available for sale. The investments would therefore be measured at fair value not amortized cost.

## 5. Segment analysis

## 5.1. By business segment

The Bank is divided into main business segments on a worldwide basis:

- Corporate banking incorporating direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products
- Investment banking incorporating financial instruments Trading, structured financing, Corporate leasing, and merger and acquisitions advice.
- Retail banking incorporating private banking services, private customer current accounts, savings, deposits, investment savings products,
- custody, credit and debit cards, consumer loans and mortgages;
- Others --Include other banking business, such as Assets Management.
- Transactions between the business segments are on normal commercial terms and conditions.

					EGP I nousands
Sep.30, 2015	Corporate banking	<u>SME's</u>	Investment banking	<u>Retail banking</u>	<u>Total</u>
Revenue according to business segment	5,138,110	807,789	106,648	1,825,455	7,878,002
Expenses according to business segment	(1,818,354)	(335,461)	(15,927)	(852,954)	(3,022,696)
Profit before tax	3,319,756	472,328	90,721	972,501	4,855,306
Tax	(919,218)	(130,784)	(25,120)	(269,279)	(1,344,401)
Profit for the period	2,400,538	341,544	65,601	703,222	3,510,905
Total assets	162,484,732	1,108,868	767,576	11,754,060	176,115,236
Dec.31, 2014	Corporate banking	<u>SME's</u>	Investment banking	Retail banking	Total
Revenue according to business segment	5,338,428	922,342	3,017	1,967,225	8,231,012
Expenses according to business segment	(1,425,955)	(401,102)	(15,917)	(964,254)	(2,807,228)
Profit before tax	3,912,473	521,240	(12,900)	1,002,971	5,423,784
Tax	(1,281,309)	(170,703)	4,225	(328,467)	(1,776,254)
Profit for the year	2,631,164	350,537	(8,675)	674,504	3,647,530
Total assets	120 (22.07(	1,043,034	007 115	10,984,700	142 646 025
Total assets	130,622,076	1,043,034	997,115	10,984,700	143,646,925

5.2. By geographical segment				EGP Thousands
Sep.30, 2015	<u>Cairo</u>	<u>Alex, Delta &amp; Sinai</u>	<u>Upper Egypt</u>	<u>Total</u>
Revenue according to geographical segment	6,689,717	863,753	324,532	7,878,002
Expenses according to geographical segment	(2,522,361)	(352,951)	(147,384)	(3,022,696)
Profit before tax	4,167,356	510,802	177,148	4,855,306
Tax	(1,153,913)	(141,437)	(49,051)	(1,344,401)
Profit for the period	3,013,443	369,365	128,097	3,510,905
Total assets	159,490,217	13,840,879	2,784,140	176,115,236
Dec.31, 2014	Cairo	Alex, Delta & Sinai	Upper Egypt	Total
Revenue according to geographical segment	6,941,749	1,027,532	261,731	8,231,012
Expenses according to geographical segment	(2,236,547)	(468,508)	(102,173)	(2,807,228)
Profit before tax	4,705,202	559,024	159,558	5,423,784
Tax	(1,540,923)	(183,077)	(52,254)	(1,776,254)
Profit for the year	3,164,279	375,947	107,304	3,647,530
Total assets	131,734,761	10,839,735	1,072,429	143,646,925

EGP Thousands

₩.	Commercial International Bank	Notes to sep	arate financia	l statemen	ts
6.	Net interest income	Last 3 Months Sep.30, 2015 EGP Thousands	Last 9 Months Sep.30, 2015 EGP Thousands	Last 3 Months Sep.30, 2014 EGP Thousands	Last 9 Months Sep.30, 2014 EGP Thousands
	Interest and similar income				
	- Banks	122,572	226,373	96,567	157,621
	- Clients	1,316,612	3,782,254	1,084,343	2,994,445
		1,439,184	4,008,627	1,180,910	3,152,066
	Treasury bills and bonds	2,360,678	6,656,455	1,720,854	4,959,606
	Reverse repos	-	2,338	2,578	3,755
	debt instruments	22,114	71,965	26,072	83,721
	Total	3,821,976	10,739,385	2,930,414	8,199,148
	Interest and similar expense				
	- Banks	(13,298)	(58,698)	(15,181)	(61,874
	- Clients	(1,706,633)	(4,764,687)	(1,348,241)	(3,763,916
		(1,719,931)	(4,823,385)	(1,363,422)	(3,825,790)
	Financial instruments purchased with a commitment to re-sale (Repos)	(3,009)	(7,762)	-	-
	Other	<u> </u>	(832)		(543
	Total	(1,722,940)	(4,831,979)	(1,363,422)	(3,826,333
	Net interest income	2,099,036	5,907,406	1,566,992	4,372,815
7.	Net fee and commission income	Last 3 Months Sep.30, 2015 EGP Thousands	Last 9 Months Sep.30, 2015 EGP Thousands	Last 3 Months Sep.30, 2014 EGP Thousands	Last 9 Months Sep.30, 2014 EGP Thousands
	Fee and commission income				
	Fee and commissions related to credit	241,581	742,565	253,279	691,974
	Custody fee	16,555	60,459	15,080	47,163
	Other fee	200,614	580,028	147,102	440,302
	Total	458,750	1,383,052	415,461	1,179,439
	Fee and commission expense Other fee paid	(77,303)	(199,589)	(47,138)	(127,371
	Total	(77,303)	(199,589)		(127,371)
		· · · · · · · · · · · · · · · · · · ·		(47,138)	
	Net income from fee and commission		1,183,463	368,323	1,052,068
3.	Dividend income	Last 3 Months Sep.30, 2015 EGP Thousands	Last 9 Months Sep.30, 2015 EGP Thousands	Last 3 Months Sep.30, 2014 EGP Thousands	Last 9 Months Sep.30, 2014 EGP Thousands
	Trading securities	611	2,767	-	-
	Available for sale securities	18,791	31,002	2	27,346
	Subsidiaries and associates	-	-	-	1,012
	Total	19,402	33,769	2	28,358
9.	Net trading income	Last 3 Months Sep.30, 2015 EGP Thousands	Last 9 Months Sep.30, 2015 EGP Thousands	Last 3 Months Sep.30, 2014 EGP Thousands	Last 9 Months Sep.30, 2014 EGP Thousands
	Profit (losses) from foreign exchange Profit (losses) from revaluations of trading assets and liabilities in foreign currencies	56,710	131,330 -	62,514 -	181,797 1,569
	Profit (Loss) from forward foreign exchange deals revaluation	9,169	8,606	13,983	5,983
	Profit (Loss) from interest rate swaps revaluation	(1,482)	(5,337)	(549)	(429
	Profit (Loss) from currency swap deals revaluation	43,552	32,553	(11,398)	(11,337
		,			
	Trading debt instruments	141,335	272,573	109,746	395,652
	Trading equity instruments		-	17	717

249,284

439,725

174,313

Total

573,952

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## Notes to separate financial statements

10 . Administrative expenses	Last 3 Months Sep.30, 2015	Last 9 Months Sep.30, 2015	Last 3 Months Sep.30, 2014	Last 9 Months Sep.30, 2014
1.Staff costs	EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
- Wages and salaries	(224,463)	(738,394)	(233,335)	(641,749)
- Social insurance	(8,756)	(35,842)	(7,785)	(33,355)
- Other benefits	(7,814)	(28,914)	(7,290)	(29,405)
2. Other administrative expenses	(219,155)	(609,424)	(187,757)	(489,545)
Total	(460,188)	(1,412,574)	(436,167)	(1,194,054)
1000	(100,100)	(1,112,071)	(130,107)	(1,1) 1,00 1)
11 . Other operating (expenses) income	Last 3 Months Sep.30, 2015 EGP Thousands	Last 9 Months Sep.30, 2015 EGP Thousands	Last 3 Months Sep.30, 2014 EGP Thousands	Last 9 Months Sep.30, 2014 EGP Thousands
Profits (Losses) from non-trading assets and liabilities revaluation	(54,654)	13,782	(3,005)	(10,771)
Profits (losses) from selling property, plant and equipment	329	1,127	297	689
Release (charges) of other provisions Others	(69,475) (66,284)	(113,569) (235,880)	(16,373) (172,473)	(114,528) (359,853)
Total	(190,084)	(334,540)	(191,554)	(484,463)
			,	<u>_</u>
12 . Impairment (charge) release for credit losses	Last 3 Months Sep.30, 2015	Last 9 Months Sep.30, 2015	Last 3 Months Sep.30, 2014	Last 9 Months Sep.30, 2014
	EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
Loans and advances to customers	(471,838)	(1,120,280)	(107,374)	(466,534)
Total	(471,838)	(1,120,280)	(107,374)	(466,534)
13 . Adjustments to calculate the effective tax rate	Last 3 Months Sep.30, 2015 EGP Thousands	Last 9 Months Sep.30, 2015 EGP Thousands	Last 3 Months Sep.30, 2014 EGP Thousands	Last 9 Months Sep.30, 2014 EGP Thousands
Profit after settlement	1,626,972	4,855,306	1,439,022	3,956,008
* Tax rate	22.50%	22.50%	25%-30%	25%-30%
Income tax based on accounting profit Add / (Deduct)	123,994	1,092,444	431,708	1,186,752
Non-deductible expenses	132,031	170,036	28,704	49,123
Tax exemptions	14,829	(67,180)	(11,617)	(42,577)
Effect of provisions	46,426	141,301	34,289	148,567
Depreciation Tax deterministic 10% (net capital gain)	(6,536) 4,070	(6,536) 14,336	-	(4,798)
Income tax	314,814	1,344,401	483,084	-
				1,337,067
Effective tax rate * As per the law no. 96 of 2015 tax rate become 22.5%.	19.35%	27.69%	33.57%	33.80%
14 . Earning per share	Last 3 Months Sep.30, 2015 EGP Thousands	Last 9 Months Sep.30, 2015 EGP Thousands	Last 3 Months Sep.30, 2014 EGP Thousands	Last 9 Months Sep.30, 2014 EGP Thousands
Net profit for the period available for distribution	1,312,158	3,510,905	955,938	2,618,941
Board member's bonus	(19,682)	(52,664)	(14,339)	(39,284)
Staff profit sharing	(131,216)	(351,091)	(95,594)	(261,894)
Profits shareholders' Stake Number of shares	1,161,260 917,648	3,107,150 917,648	846,005 917,648	2,317,763 917,648
Basic earning per share	1.27	3.39	0.92	2.53
By issuance of ESOP earning per share will be:				
Number of shares including ESOP shares	933,012	933,174	934,810	934,224
Diluted earning per share	1.24	3.33	0.91	2.48



## Notes to separate financial statements

## 15 . Cash and balances with central bank

	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Cash	2,198,305	2,109,660
Obligatory reserve balance with CBE		
- Current accounts	7,032,352	5,392,596
Total	9,230,657	7,502,256
Non-interest bearing balances	9,230,657	7,502,256
16 . Due from banks		
	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Current accounts	1,126,358	775,320
Deposits	14,564,066	8,504,576
Total	15,690,424	9,279,896
Central banks	8,366,542	4,297,194
Local banks	1,942,460	870,215
Foreign banks	5,381,422	4,112,487
Total	15,690,424	9,279,896
Non-interest bearing balances	43,473	420,477
Fixed interest bearing balances	15,646,951	8,859,419
Total	15,690,424	9,279,896
Current balances	15,690,424	9,279,896
Total	15,690,424	9,279,896

## 17 . Treasury bills and other governmental notes

	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
91 Days maturity	8,883,220	8,529,866
182 Days maturity	8,362,353	8,293,655
364 Days maturity	12,594,851	15,107,327
Unearned interest	(1,297,927)	(1,469,221)
Total 1	28,542,497	30,461,627
Reverse repos treasury bonds		77,775
Total 2		77,775
Net	28,542,497	30,539,402

## 18 . Trading financial assets

	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Debt instruments		
- Governmental bonds	6,014,115	3,335,297
Total	6,014,115	3,335,297
Equity instruments		
- Mutual funds	154,823	150,806
Total	154,823	150,806
- Portfolio managed by others	184,841	241,468
Total	6,353,779	3,727,571



## 19 . Loans and advances to banks, net

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. Loans and advances to banks, net		
	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Time and term loans	55,152	132,673
Less:Impairment provision	(10,206)	(14,582)
Total	44,946	118,091
Current balances	9,900	93,035
Non-current balances	35,046	25,056
Total	44,946	118,091
Analysis for impairment provision of loans and advances to banks		
	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Beginning balance	(14,582)	(21,411)
Charge (release) during the period	4,609	6,915
Exchange revaluation difference	(233)	(86)
Ending balance	(10,206)	(14,582)
. Loans and advances to customers, net		
	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Individual		
- Overdraft	1,493,659	1,438,217
- Credit cards	1,258,700	1,010,014
- Personal loans	7,458,983	5,729,054
- Real estate loans	307,358	325,266
- Other loans	20,888	20,934
Total 1	10,539,588	8,523,485
Corporate		
- Overdraft	10,329,385	7,192,728
- Direct loans	27,972,521	25,008,383
- Syndicated loans	14,069,154	12,645,169
- Other loans	122,914	216,429
Total 2	52,493,974	45,062,709
Total Loans and advances to customers (1+2)	63,033,562	53,586,194
Less:		
Unamortized bills discount	(4,426)	(5,568)
Impairment provision	(4,320,456)	(3,441,757)
Unearned interest	(996,838)	(859,052)
Net loans and advances to customers	57,711,842	49,279,817
Distributed to		
Current balances	25,797,459	21,190,611
Non-current balances	31,914,383	28,089,206
Total	57,711,842	49,279,817

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Notes to separate financial statements

Analysis for impairment provision of loans and advances to customers

Sep.30, 2015	<u>Overdraft</u>	<u>Credit cards</u>	<u>Individual</u> <u>Personal loans</u> <u>R</u>	<u>dual</u> <u>Real estate loans</u>	Other loans	<u>Total</u>
Beginning balance	(10,550)	(7,434)	(81,153)	(8,422)	(20,934)	(128,493)
Charged (Released) during the period Write off during the nariod	(2,643) -	(7,698) 6 752	(34,946) 1 902	(2,012)	40	(47,253) 8 654
Recoveries during the period	(4)	(3,556)	-			(3,560)
Ending balance	(13,197)	(11,936)	(114,197)	(10,434)	(20,888)	(170,652)
San 30, 2015	Overdraft	Direct loans	<u>Corporate</u> Svndicated loans	Other loans	Total	
Beginning balance	(491,763)	(2,172,426)	(644,225)	(4,850)	(3,313,264)	
Charged (Released) during the period	(04,980)	(505,360)	(477,073)	2,777	(1,077,636)	
Write off during the period	I	357,948	ı	·	357,948	
Recoveries during the period		(3,000)	•		(3,000)	
Exchange revaluation difference	(19,590)	(61,463)	(32,799)	•	(113,852)	
Ending balance	(609, 333)	(2,384,301)	(1,154,097)	(2,073)	(4, 149, 804)	
Dec.31, 2014	<u>Overdraft</u>	Credit cards	<u>Individual</u> Personal loans <u>R</u>	<u>dual</u> <u>Real estate loans</u>	Other loans	Total
Beginning balance	(9,231)	(8,391)	(82,661)	(13,784)	(3,209)	(117,276)
Charged (Released) during the year	(1, 318)	(635)	1,538	5,362	(17,725)	(12,778)
Write off during the year		7,245		•	•	7,245
Recoveries during the year	(1)	(5,653)	(30)	•		(5,684)
Ending balance	(10,550)	(7, 434)	(81, 153)	(8,422)	(20,934)	(128, 493)
			Cornorate			
Dec.31, 2014	<u>Overdraft</u>	Direct loans	Syndicated loans	Other loans	Total	
Beginning balance	(334, 202)	(1,953,331)	(433,064)	(4,967)	(2, 725, 564)	
Charged (Released) during the year	(155,711)	(221,618)	(205,719)	117	(582, 931)	
Write off during the year		19,982	ı	ı	19,982	
Recoveries during the year		(4,285)	I	ı	(4,285)	
Exchange revaluation difference	(1,850)	(13, 174)	(5,442)		(20,466)	
Ending balance	(491,763)	(2, 172, 426)	(644,225)	(4,850)	(3,313,264)	

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### 21 . Derivative financial instruments

### 21.1 . Derivatives

The Bank uses the following financial derivatives for non hedging purposes.

Forward contracts represents commitments of buying foreign and local currencies including unexecuted spot transactions. Future contracts for foreign currencies and/or interest rates represents contractual commitments to receive or pay net on the basis of changes in foreign exchange rates or interest rates, and/or buying or selling foreign currencies or financial instruments in a future date with a fixed contractual price under active financial market.

Credit risk is considered low, and future interest rate contracts represents future exchange rate contracts negotiated for case by case, these contracts requires financial settlements of any differences in contractual interest rates and prevailing market interest rates on future interest rates on future dates based on contractual amount (nominal value) pre agreed upon.

Foreign exchange and/or interest rate swap represents commitments to exchange cash flows, resulting from these contracts exchange of currencies or interest (fixed rate versus variable rate for example) or both (meaning foreign exchange and interest rate contracts)/ contractual amounts are not exchanged except for some foreign exchange contracts.

Credit risk is represented in the expected cost of foreign exchange contracts that takes place if other parties default to fulfill their liabilities. This risk is monitored continuously through comparisons of fair value and contractual amount, and to control the outstanding credit risk, The Bank evaluates other parties using the same methods as in borrowing activities.

Options contracts in foreign currencies and/or interest rates represents contractual agreements for the buyer (issuer) to seller (holders) as a right not an obligations whether to buy (buy option) or to sell (sell option) at a certain day or within certain period for a certain amount in foreign currency or interest rate. Options contracts are either traded in the market or negotiated between The Bank and one of its clients (Off balance sheet). The Bank exposed to credit risk for purchased options contracts only and in the line of its book cost which represent its fair value.

The contractual value for some derivatives options considered a base to compare the realized financial instruments on the balance sheet, but it didn't provide indicator on the projected cash flows of the fair value for current instruments, those amounts doesn't reflects credit risk or interest rate risk.

Derivatives in The Banks benefit represent (assets) conversely it represents (liabilities) as a result of the changes in foreign exchange prices or interest rates related to these derivatives. Contractual / expected total amounts of financial derivatives can fluctuate from time to time and also the range through which the financial derivatives can be in benefit of The Bank or conversely against its benefit and the total fair value of the financial derivatives in assets and liabilities. hereunder are the fair values of the booked financial derivatives.

### 21.1.1 . For trading derivatives

			Sep.30, 2015		Dec.31, 2014		
		Notional amount	Assets	Liabilities	Notional amount	Assets	Liabilities
	Foreign currencies derivative	es					
	- Forward foreign exchange contracts	1,375,131	5,723	8,963	1,761,253	2,364	14,209
	- Currency swap	4,865,143	18,878	14,061	3,928,336	19,857	47,594
	- Options	81,513	553	553	319,390	3,887	3,713
	Total 1		25,154	23,577		26,108	65,516
	Interest rate derivatives						
	- Interest rate swaps	14,687	541	-	278,504	1,575	434
	Total 2		541			1,575	434
	Total assets (liabilities) for trading derivatives (1+2)	-	25,695	23,577		27,683	65,950
21.1.2	Fair value hedge						
	Interest rate derivatives						
	- Governmental debt instruments hedging	286,014	-	27,564	621,189	-	63,402
	- Customers deposits hedging	7,657,232	52,078	5,221	4,276,937	24,505	7,823
	Total 3		52,078	32,785		24,505	71,225
	Total financial derivatives (1+2+3)	=	77,773	56,362		52,188	137,175

### 21.2 . Hedging derivatives

### 21.2.1 . Fair value hedge

The Bank uses interest rate swap contracts to cover part of the risk of potential decrease in fair value of its fixed rate governmental debt instruments in foreign currencies. Net derivative value resulting from the related hedging instruments is EGP 27,564 thousand at September 30, 2015 against EGP 63,402 thousand at the December 31, 2014, Resulting in net gains form hedging instruments at September 30, 2015 EGP 35,838 thousand against net losses EGP 5,926 thousand at the December 31, 2014. Losses arises from the hedged items at September 30, 2015 reached EGP 41,030 thousand against losses arises EGP 232 thousand at December 31, 2014.

The Bank uses interest rate swap contracts to cover part of the risk of potential increase in fair value of its fixed rate customers deposits in foreign currencies. Net derivative value resulting from the related hedging instruments is EGP 46,857 thousand at the end of September 30, 2015 against EGP 16,682 thousand at December 31, 2014, Resulting in net gains form hedging instruments at September 30, 2015 EGP 30,175 thousand against net losses EGP 21,380 thousand at December 31, 2014. Iosses arises from the hedged items at September 30, 2015 reached EGP 32,325 thousand against gains EGP 45,094 thousand at December 31, 2014.

### 22. Financial investments

	Sep.30, 2015	Dec.31, 2014
Available for sale	EGP Thousands	EGP Thousands
- Listed debt instruments with fair value	42,539,084	27,249,861
- Listed equity instruments with fair value	29,446	87,770
- Unlisted instruments	744,927	350,779
Total	43,313,457	27,688,410
Held to maturity		
- Listed debt instruments	9,230,066	9,133,233
- Unlisted instruments	32,513	27,513
Total	9,262,579	9,160,746
Total financial investment	52,576,036	36,849,156
- Actively traded instruments	50,885,337	35,603,511
- Not actively traded instruments	1,690,699	1,245,645
Total	52,576,036	36,849,156
Fixed interest debt instruments	50,519,367	35,211,927
Floating interest debt instruments	1,249,783	1,171,168
Total	51,769,150	36,383,095

	Available for sale	Held to maturity	
	<u>financial</u>	financial	Total
	investments	<u>investments</u>	
			EGP Thousands
Beginning balance	23,363,501	4,187,174	27,550,675
Addition	9,080,132	4,973,572	14,053,704
Deduction (selling - redemptions)	(4,854,894)	-	(4,854,894)
Exchange revaluation differences for foreign			
financial assets	38,176	-	38,176
Profit (losses) from fair value difference	121,246	-	121,246
Impairment (charges) release	(59,751)		(59,751)
Ending Balance as of Dec.31, 2014	27,688,410	9,160,746	36,849,156
Beginning balance	27,688,410	9,160,746	36,849,156
Addition	21,237,674	4,019,548	25,257,222
Deduction (selling - redemptions)	(4,536,750)	(3,917,715)	(8,454,465)
Exchange revaluation differences for foreign financial assets	96,639	-	96,639
Profit (losses) from fair value difference	(1,168,957)	-	(1,168,957)
Impairment (charges) release	(3,559)		(3,559)
Ending Balance as of Sep.30, 2015	43,313,457	9,262,579	52,576,036

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Notes to separate financial statements

Last 9 Months Sep.30, 2014 EGP Thousands

Last 3 Months Sep.30, 2014 EGP Thousands

Last 9 Months Sep.30, 2015 EGP Thousands

Last 3 Months Sep.30, 2015 EGP Thousands

# 22.1 . Profit (Losses) on financial investments

Profit (Loss) from selling available for sale financial instruments Impairment release (charges) of available for sale equity instruments Profit (Loss) from selling held to maturity debt investments **Total** 

## 23 . Investments in subsidiary and associates Sep.30, 2015

99.98

428,011

22,941

**EGP** Thousands

45 43

49,020 75,055

36,461 14,081

Stake

Investment book

Company's net

Company's

Company's

**Company's assets** 

Company's

profit

(1,071)(10)

(1,071)(2)

161,897 (3,559)

(15, 498)

15,411

(1) 158,337

(87)

65,560

73,866

64,487

74,947

%

value

				a fundino
	country		<u>liabilities (without</u> <u>equity)</u>	revenues
Subsidiaries				
- CI Capital Holding	Egypt	1,223,513	816,367	208,932
Associates				
- Commercial International Life Insurance	Egypt	3,410,111	3,283,022	353,133
- Corplease	Egypt	2,458,079	2,201,252	137,962
- Haykala for investment	Egypt	5,205	369	180
- Egypt Factors	Egypt	374,737	327,831	14,468
- International Co. for Security and Services (Falcon)	Egypt	200,157	123,640	200,808
Total		7,671,802	6,752,481	915,483
Dec.31, 2014	Company's	Company's assets	Company's liabilities	Company's revenues
	country		(without equity)	
Subsidiaries				
- CI Capital Holding	Egypt	1,438,265	1,031,208	289,183
Associates				
- Commercial International Life Insurance	Egypt	2,861,447	2,762,148	267,286
- Corplease	Egypt	2,374,952	2,148,954	413,070
- Haykala for Investment	Egypt	4,742	236	276
- Egypt Factors	Egypt	401,466	345,515	33,711
- International Co. for Security and Services (Falcon)	Egypt	141,818	102,994	148,811

32

99.98

428,011

89,855

EGP Thousands

40

39 40

,

(1,488)

8,229

127,859

1,152,337

6,391,055

7,222,690

Total

12,000 564,<u>6</u>86

43

22,437 155

8,671

45

49,020 75,055 600

Stake

Investment book

Company's net profit

%

value

40 39

600

40

12,000

(9,616)

31,006

94,973

100

564,686



Notes to separate financial statements

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6	24 . Investment properties			Sep.30, 2015 ECP Thousands	Dec.31, 2014 EGP Thousands			
	Land No. A2-Q46 Al-koseer Marsa Allam				EUF 11100481105 2,642			
	Land, warehouse, 9 property and 2 housing units Al-koseer Marsa Allam Land No. M8A and M8A8 and M9A Al-koseer Marsa Allam	seer Marsa Allam Allam			65,950 815,502			
	Total				884,094			
5	25. Other assets			Sep.30, 2015 EGP Thousands	Dec.31, 2014 EGP Thousands			
	Accrued revenues			2,353,082	1,871,618			
	Prepaid expenses			113,886	102,250			
	Advances to purchase of fixed assets			198,153	145,170			
	Accounts receivable and other assets			1,414,616	1,590,106			
	Assets acquired as settlement of debts			23,787	27,351			
	Insurance and testament			10,615	8,867			
	Total			4,114,139	3,745,362			
26	26 . Property, plant and equipment				Sep.30, 2015	)15		
		Land	Premises	비	<u>Vehicles</u>	Fitting -out	<u>Machines and</u> equipment	<u>fur</u>

	Land	<u>Premises</u>	Π	<u>Vehicles</u>	<u>Fitting -out</u>	<u>Machines and</u> equipment	<u>Furniture and</u> <u>furnishing</u>	<u>Total</u>
								EGP Thousands
Beginning gross assets (1)	64,709	714,152	1,059,732	65,479	442,793	358,994	125,705	2,831,564
Additions during the period	•	46,838	79,827	3,207	22,223	27,888	2,109	182,092
Ending gross assets (2)	64,709	760,990	1,139,559	68,686	465,016	386,882	127,814	3,013,656
Accu.depreciation at beginning of the period (3)		237,385	795,498	38,961	370,597	293,995	112,832	1,849,268
Current period depreciation	•	26,926	74,674	3,026	31,860	23,794	3,448	163,728
Accu.depreciation at end of the period (4)	•	264,311	870,172	41,987	402,457	317,789	116,280	2,012,996
Ending net assets (2-4)	64,709	496,679	269,387	26,699	62,559	69,093	11,534	1,000,660
Beginning net assets (1-3)	64,709	476,767	264,234	26,518	72,196	64,999	12,873	982,296
Depreciation rates		%5	%33.3	%20	%33.3	%20	%20	

Net fixed assets value on the balance sheet date includes EGP 59,072 thousand non registered assets while their registrations procedures are in process.

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### 27. Due to banks

	Sep.30, 2015 EGP Thousands	Dec.31, 2014 EGP Thousands
Current accounts	199,114	945,684
Deposits	730,958	185,701
Total	930,072	1,131,385
Central banks	41,508	12,386
Local banks	101,532	221,043
Foreign banks	787,032	897,956
Total	930,072	1,131,385
Non-interest bearing balances	33,125	899,657
Fixed interest bearing balances	896,947	231,728
Total	930,072	1,131,385
Current balances	199,114	945,684
Non-current balances	730,958	185,701
Total	930,072	1,131,385

### 28. Due to customers

Due to customers		
	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Demand deposits	43,249,730	30,772,031
Time deposits	42,079,825	35,408,462
Certificates of deposit	36,797,986	31,001,139
Saving deposits	26,518,486	21,603,688
Other deposits	5,732,859	3,459,613
Total	154,378,886	122,244,933
Corporate deposits	82,046,357	62,204,313
Individual deposits	72,332,529	60,040,620
Total	154,378,886	122,244,933
Non-interest bearing balances	27,254,131	20,995,342
Fixed interest bearing balances	127,124,755	101,249,591
Total	154,378,886	122,244,933
Current balances	115,052,097	88,570,065
Non-current balances	39,326,789	33,674,868
Total	154,378,886	122,244,933

### 29. Long term loans

	Interest rate %	Maturity date	Maturing through	Balance on	Balance on
	merest face 70	<u>Maturity date</u>	<u>next year</u> EGP Thousands	Sep.30, 2015 EGP Thousands	Dec.31, 2014 EGP Thousands
Financial Investment & Sector Cooperation (FISC)	3.5 - 5.5 depends on maturity date	3-5 years	1,111	3,889	-
Environmental Compliance Project (ECO)	3.5 - 5.5 depends on maturity date	3-5 years	790	990	1,690
Agricultural Research and Development Fund (ARDF)	3.5 - 5.5 depends on maturity date	3-5 years	43,975	56,625	105,075
Social Fund for Development (SFD)	3 months T/D or 9% which is more	1/4/2020	31,145	106,952	136,113
Total			77,021	168,456	242,878



### 30. Other liabilities

	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Accrued interest payable	791,276	636,876
Accrued expenses	445,856	458,842
Accounts payable	848,684	1,160,511
Other credit balances	434,417	285,736
Total	2,520,233	2,541,965

### 31. Other provisions

Sep.30, 2015	Beginning balance	Charged amounts	<u>Exchange</u> <u>revaluation</u> <u>difference</u>	<u>Utilized amounts</u>	<u>Reversed amounts</u>	Ending balance
						EGP Thousands
Provision for income tax claims	6,910	-	-	-	-	6,910
Provision for legal claims	40,247	448	53	(66)	-	40,682
Provision for Stamp Duty	31,000	-	-	-	-	31,000
Provision for contingent	620,546	105,582	18,857	8	-	744,993
* Provision for other claim	19,653	7,539	94	(4,591)		22,695
Total	718,356	113,569	19,004	(4,649)		846,280
Dec 21, 2014	Paginning halance	Charged emounts	Exchange	Litilized emounts	Deversed emounts	Ending holonoo

Dec.31, 2014	Beginning balance	Charged amounts	revaluation	Utilized amounts	Reversed amounts	Ending balance
			difference			
						EGP Thousands
Provision for income tax claims	6,910	-	-	-	-	6,910
Provision for legal claims	28,772	13,143	18	(1,230)	(456)	40,247
Provision for Stamp Duty	31,000	-	-	-	-	31,000
Provision for contingent	362,720	261,689	(3,863)	-	-	620,546
Provision for other claim	21,353	3,682	(12)	(5,370)	-	19,653
Total	450,755	278,514	(3,857)	(6,600)	(456)	718,356

\* Provision for other claim formed on September 30, 2015 amounted to EGP 7,539 thousand to face the potential risk of banking operations against amount EGP 3,682 thousand on December 31, 2014.

### 32. Equity

### 32.1. Capital

### The authorized capital reached EGP 20 billion according to the extraordinary general assembly decision on March 17, 2010.

### Issued and Paid in Capital reached EGP 9,176,482 thousand to be divided on 917,648 thousand shares with EGP 10 par value for each share based on:

- Increase issued and Paid in Capital by amount EGP 33,119 thousand on July 31, 2011 in according to Board of Directors decision on November 10,2010 by issuance of second tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 37,712 thousand on April 9, 2012 in according to Board of Directors decision on December 22,2011 by issuance of third tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 29,348 thousand On April 7,2013 to reach EGP 6,001,624 thousand according to Board of Directors decision on october 24,2012 by issuance of fourth tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 3,000,812 thousand on December 5, 2013 according to Extraordinary General Assembly Meeting decision on July 15,2013 by distribution of a one share for every two outstanding shares by capitalizing on the General Reserve.
- Increase issued and Paid in Capital by amount EGP 79,299 thousand On March 23,2014 to reach EGP 9,081,734 thousand according to Board of Directors decision on December 10, 2013 by issuance of fifth tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 94,748 thousand On April 5,2015 to reach EGP 9,176,482 thousand according to Board of Directors decision on November 11, 2014 by issuance of sixth tranch for E.S.O.P program.

- The Extraordinary General Assembly approved in the meeting of June 26, 2006 to activate a motivating and rewarding program for the Bank's employees and managers through Employee Share Ownership Plans (ESOP) by issuing a maximum of 5% of issued and paid-in capital at par value ,through 5 years starting year 2006 and delegated the Board of Directors to establish the rewarding terms and conditions and increase the paid in capital according to the program.

- The Extraordinary General Assembly approved in the meeting of April 13,2011 continue to activate a motivating and rewarding program for The Bank's employees and managers through Employee Share Ownership Plans (ESOP) by issuing a maximum of 5% of issued and paidin capital at par value ,through 5 years starting year 2011 and delegated the Board of Directors to establish the rewarding terms and conditions and increase the paid in capital according to the program.

- Dividend deducted from shareholders' equity in the Year that the General Assembly approves the dispersment of this dividend, which includes staff profit share and remuneration of the Board of Directors stated in the law.

### 32.2 . Reserves

According to The Bank status 5% of net profit is to increase legal reserve until it reaches 50% of The Bank's issued and paid in capital.

Central Bank of Egypt concurrence for usage of special reserve is required.



### 33. Deferred tax assets

Deferred tax assets and liabilities are attributable to the following:

	Assets (Liabilities)	Assets (Liabilities)
	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Fixed assets (depreciation)	(15,874)	(26,145)
Other provisions (excluded loan loss, contingent liabilities and income tax provisions)	14,260	17,970
Other investments impairment	84,061	82,888
Reserve for employee stock ownership plan (ESOP)	54,823	47,397
Interest rate swaps revaluation	1,201	-
Trading investment revaluation	78,587	-
Forward foreign exchange deals revaluation	(9,261)	
Total	207,797	122,110

### 34 . Share-based payments

According to the extraordinary general assembly meeting on June 26, 2006, The Bank launched new Employees Share Ownership Plan (ESOP) scheme and issued equity-settled share-based payments. Eligible employees should complete a term of 3 years of service in The Bank to have the right in ordinary shares at face value (right to share) that will be issued on the vesting date, otherwise such grants will be forfeited. Equity-settled share-based payments are measured at fair value at the grant date, and expensed on a straight-line basis over the vesting period (3 years) with corresponding increase in equity based on estimated number of shares that will eventually vest(True up model). The fair value for such equity instruments is measured using of Black-Scholes pricing model.

Details of the rights to share outstanding during the year are as follows:

	Sep.30, 2015	Dec.31, 2014
	No. of shares in	No. of shares in
	<u>thousand</u>	thousand
Outstanding at the beginning of the period	21,872	23,918
Granted during the period	6,617	7,038
Forfeited during the period	-	(1,154)
Exercised during the period	(9,475)	(7,930)
Outstanding at the end of the period	19,014	21,872

Details of the outstanding tranches are as follows:

	EGP	EGP	
Maturity date	Exercise price	<u>Fair value *</u>	<u>No. of shares</u> <u>in thousand</u>
2016	10.00	16.84	5,636
2017	10.00	22.84	6,761
2018	10.00	39.09	6,617
Total			19,014

The fair value of granted shares is calculated using Black-Scholes pricing model with the following:

	9th tranche	8th tranche
Exercise price	10	10
Current share price	49.19	32.58
Expected life (years)	3	3
Risk free rate %	13.40%	12.40%
Dividend yield%	2.00%	3.07%
Volatility%	31%	35%

Volatility is calculated based on the daily standard deviation of returns for the last three years.

## Notes to separate financial statem

### 35. Reserves and retained earnings (losses)

		Sep.30, 2015	Dec.31, 2014
		EGP Thousands	EGP Thousands
	Legal reserve	803,355	621,084
	General reserve	3,812,646	1,850,648
	Special reserve	30,214	28,108
	Reserve for A.F.S investments revaluation difference	(1,793,836)	(593,237)
	Banking risks reserve	2,513	1,991
	Total	2,854,892	1,908,594
35.1	. Banking risks reserve	Sep.30, 2015	Dec.31, 2014
		EGP Thousands	EGP Thousands
	Beginning balance Transferred (from) to bank risk reserve	1,991 522	1,991 
	Ending balance	2,513	1,991
35.2	Legal reserve	Sep.30, 2015	Dec.31, 2014
		EGP Thousands	EGP Thousands
	Beginning balance Transferred from previous year profits	621,084 	490,365 130,719
	Ending balance	803,355	621,084
35.3	Reserve for A.F.S investments revaluation difference	Sep.30, 2015	Dec.31, 2014
		EGP Thousands	EGP Thousands
	Beginning balance Unrealized losses from A.F.S investment revaluation	(593,237) (1,200,599)	(720,468) 127,231
	Ending balance	(1,793,836)	(593,237)
36	Cash and cash equivalent		
		Sep.30, 2015	Dec.31, 2014
		EGP Thousands	EGP Thousands
	Cash and balances with central bank	9,230,657	7,502,256
	Due from banks	15,690,424	9,279,896
	Treasury bills and other governmental notes	28,542,497	30,539,402
	Obligatory reserve balance with CBE	(7,032,352)	(5,392,596)
	Due from banks (time deposits) more than three months	(10,696,967)	(5,007,412)
	Treasury bills with maturity more than three months	(19,774,763)	(22,110,186)
	Total	15,959,496	14,811,360

### 37. Contingent liabilities and commitments

### 37.1 . Legal claims

There are a number of existing cases filed against the bank on September 30,2015 without provision as it's not expected to make any losses from it.

### 37.2 . Capital commitments

### 37.2.1 . Financial investments

The capital commitments for the financial investments reached on the date of financial position EGP 27,456 thousand as follows:
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	Investments value	Paid	Remaining
Available for sale financial investments	89,500	62,043	27,456

### 37.2.2 . Fixed assets and branches constructions

The value of commitments for the purchase of fixed assets contracts and branches constructions that have not been implemented till the date of financial statement amounted to EGP 72,708 thousand.

### 37.3 . Letters of credit, guarantees and other commitments

	Sep.30, 2015 EGP Thousands	Dec.31, 2014 EGP Thousands
Letters of guarantee	28,582,037	23,262,617
Letters of credit (import and export) Customers acceptances	1,647,306 440,297	1,289,834 757,509
Total	30,669,640	25,309,960
	Sep.30, 2015 EGP Thousands	Dec.31, 2014 EGP Thousands
Loans commitments (Customers limit authorized not utilized)	21,847,543	18,061,344

### 38. Mutual funds

### Osoul fund

- The Bank established an accumulated return mutual fund under license no.331 issued from capital market authority on

February 22, 2005 CI Assets Management Co.- Egyptian joint stock co - manages the fund.

- The number of certificates issued reached 20,235,846 with redeemed value EGP 5,024,965 thousands.
- The market value per certificate reached EGP 248.32 on September 30, 2015.
- The Bank portion got 601,064 certificates with redeemed value EGP 149,256 thousands.

### Istethmar fund

- CIB bank established the second accumulated return mutual fund under license no.344 issued from capital market authority on

February 26, 2006. CI Assets Management Co.- Egyptian joint stock co - manages the fund.

- The number of certificates issued reached 1,156,419 with redeemed value EGP 88,686 thousands.

- The market value per certificate reached EGP 76.69 on September 30, 2015.

- The Bank portion got 194,744 certificates with redeemed value EGP 14,935 thousands.

### Aman fund ( CIB and Faisal Islamic Bank Mutual Fund)

- The Bank and Faisal Islamic Bank established an accumulated return mutual fund under license no.365 issued from capital market authority on July 30, 2006. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 764,043 with redeemed value EGP 34,680 thousands.
- The market value per certificate reached EGP 45.39 on September 30, 2015.
- The Bank portion got 71,943 certificates with redeemed value EGP 3,265 thousands.

### Hemaya fund

- CIB bank established an accumulated return mutual fund under license no.585 issued from financial supervisory Authority on June 23, 2010. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 155,671 with redeemed value EGP 23,094 thousands.
- The market value per certificate reached EGP 148.35 on September 30, 2015.
- The Bank portion got 50,000 certificates with redeemed value EGP 7,418 thousands.

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### Thabat fund

- CIB bank established an accumulated return mutual fund under license no.613 issued from financial supervisory authority on
- September 13, 2011. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 1,158,987 with redeemed value EGP 181,776 thousands.
- The market value per certificate reached EGP 156.84 on September 30, 2015.
- The Bank portion got 52,404 certificates with redeemed value EGP 8,219 thousands.

### Takamol fund

- CIB bank established an accumulated return mutual fund under license no.431 issued from financial supervisory authority on

- February 18, 2015. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 612,613 with redeemed value EGP 55,644 thousands.
- The market value per certificate reached EGP 90.83 on September 30, 2015.
- The Bank portion got 57,491 certificates with redeemed value EGP 5,222 thousands.

### 39 . Transactions with related parties

All banking transactions with related parties are conducted in accordance with the normal banking practices and regulations applied to all other customers without any discrimination.

### **39.1** . Loans, advances, deposits and contingent liabilities

	EGP Thousands
Loans and advances	954,361
Deposits	336,999
Contingent liabilities	167,634

### **39.2** Other transactions with related parties

	Income	Expenses
	EGP Thousands	EGP Thousands
International Co. for Security & Services	276	20,403
Corplease Co.	20,376	297
Commercial International Life Insurance Co.	5,103	2,870
Commercial International Brokerage Co.	7,336	4,078
Dynamics Company	8	527
Egypt Factors	10,137	114
CI Assets Management	415	7
Commercial International Capital Holding Co.	42,801	451
Haykala for Investment	362	-

40. Main currencies positions	Sep.30, 2015	Dec.31, 2014
	EGP Thousands	EGP Thousands
Egyptian pound	9,310	(141,124)
US dollar	5,539	63,391
Sterling pound	92	(279)
Japanese yen	70	20
Swiss franc	67	(442)
Euro	(14,623)	2,348

### 41. Tax status

### Corporate income tax

The Bank's corporate income tax position has been examined, paid and settled with the tax authority from the start up of operations up to the end of year 1984.

Corporate income tax for the years from 1985 up to 2000 has been examined, paid and settled according to the tax appeal committee decision and the disputes are under discussion in the court of law.

The Bank's corporate income tax position has been examined, paid and settled with the tax authority from Year 2001 up to Year 2006.

The Bank's corporate income tax position has been examined and paid with the tax authority from Year 2007-2012.

### Salary tax

The Bank's salary tax has been examined, paid and settled from the beginning of the activity until the end of 2012.

The Bank's salary tax under examination for the year 2013.

### Stamp duty tax

The Bank stamp duty tax has been examined and paid from the beginning of the activity until 31/7/2006 and the disputes are under discussion in the court of law and the tax appeal committee.

The Bank stamp duty tax were examined stamp tax for the period from 1/8/2006 until 31/12/2007 according to law No. 143 for the year 2006 points of disagreement were converted into internal committee.

The Bank stamp duty tax were examined stamp tax for the period from2008 until 2010 according to law No. 143 for the year 2006 points of disagreement were converted into internal committee.

The Bank's stamp duty tax position under examination for the period from 2011 untill the first quarter of 2013.

