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September - 2014 www.cibeg.com

# KPMG Hazem Hassan Public Accountant & Consultants

# Allied For Accountaning & Auditing E Y Public Accountant & Consultants

# **Review Report**

# To the Board of Directors of Commercial International Bank (Egypt)

# Introduction

We have performed a limited review of the accompanying consolidated balance sheet of Commercial International Bank (Egypt) S.A.E as of 30 September 2014 and the related consolidated statements of income, cash flows and changes in equity for the nine months then ended, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these interim consolidated financial statements in accordance with the Central Bank of Egypt's rules issued on 16 December 2008. Our responsibility is to express a conclusion on these interim consolidated financial statements based on our limited review.

# Scope of Limited Review

We conducted our limited review in accordance with Egyptian Standard on Review Engagements No. 2410, "Limited Review of Interim Financial Statements of an Entity Performed by its Independent Auditor." A limited review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters in the bank, and applying analytical and other limited review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on these interim consolidated financial statements.

# Conclusion

Based on our limited review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of Commercial International Bank- Egypt (S.A.E) as at 30 September 2014 and of its consolidated financial performance and its consolidated cash flows for the nine months then ended in accordance with the Central Bank of Egypt's rules issued on 16 December 2008 and in the light of the prevailing Egyptian laws and regulations relating to the preparation of these consolidated financial statements.

**Auditors** 



Egyptian Financial Supervisory Authority

Register Number "99"

**KPMG Hazem Hassan** 

**Public Accountants & Consultants** 



Register Number "42" Allied For Accountaning & Auditing E Y Public Accountants & Consultants

Cairo, November 11, 2014

البنــــــك التـجـــاري الدولــــي Commercial International Bank

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# Consolidated balance sheet as at September 30, 2014

	Notes	Sep. 30, 2014 EGP Thousands	Dec. 31, 2013 EGP Thousands
Assets		EGT Filousunus	Lor mousulus
Cash and balances with Central Bank	15	6,611,568	4,796,240
Due from banks	16	13,341,202	9,003,951
Treasury bills and other governmental notes	17	26,584,368	23,665,429
Trading financial assets	18	3,534,602	2,295,219
Loans and advances to banks	19	142,304	132,422
Loans and advances to customers	20	45,959,546	41,733,252
Derivative financial instruments	21	67,779	103,085
Financial investments			
- Available for sale	22	25,560,583	23,378,104
- Held to maturity	22	8,989,652	4,197,177
Investments in associates	23	222,499	192,753
Brokerage clients - debit balances		656,295	270,811
Reconciliation accounts- debit balances		48,323	28,779
Investment property	24	4,056	9,696
Other assets	25	3,490,984	2,892,343
Deferred tax	33	83,678	83,557
Property, plant and equipment	26	967,827	969,176
Total assets		136,265,266	113,751,994
Liabilities and equity			
Liabilities			
Due to banks	27	1,577,767	1,373,410
Due to customers	28	115,866,842	96,845,683
Brokerage clients - credit balances		377,941	167,379
Derivative financial instruments	21	107,954	114,879
Current income tax obligations		1,337,505	1,179,709
Other liabilities	30	2,380,924	1,476,957
Long term loans	29	230,878	132,153
Other provisions	31	568,530	454,699
Total liabilities		122,448,341	101,744,869
Equity			
Issued and paid in capital	32	9,081,734	9,002,435
Reserves	32	1,972,963	307,059
Reserve for employee stock ownership plan (ESOP)		159,853	190,260
Retained earnings (losses)		(155,160)	(546,531)
Total equity		11,059,390	8,953,223
Net profit for the period / year after tax		2,708,967	3,006,488
Total equity and net profit for period / year		13,768,357	11,959,711
Minority interest		48,568	47,414
Total minority interest, equity and net profit for p	eriod / year	13,816,925	12,007,125
Total liabilities, equity and minority interest		136,265,266	113,751,994

**Contingent liabilities and commitments** Letters of credit, guarantees and other commitments

37

16,182,440

The accompanying notes are an integral part of these financial statements . (Review report attached)

Hisham Ezz El-Arab

21,168,261

Chairman and Managing Director

# Consolidated income statement for the period ended September 30, 2014

	Notes	Last 3 Months Sep. 30, 2014 EGP Thousands	Last 9 Months Sep. 30, 2014 EGP Thousands	Last 3 Months Sep. 30, 2013 EGP Thousands	Last 9 Months Sep. 30, 2013 EGP Thousands
Interest and similar income		2,936,881	8,201,901	2,463,795	6,972,030
Interest and similar expense		(1,376,069)	(3,838,998)	(1,182,599)	(3,281,023)
Net interest income	6	1,560,812	4,362,903	1,281,196	3,691,007
Fee and commission income		467,340	1,377,102	345,792	1,067,166
Fee and commission expense		(45,291)	(127,327)	(30,566)	(93,749)
Net fee and commission income	7	422,049	1,249,775	315,226	973,417
Dividend income	8	2	28,495	7,352	21,416
Net trading income	9	174,653	576,675	195,740	577,456
Profit (Losses) from financial investments	22	64,487	73,876	1,453	3,601
Administrative expenses	10	(469,348)	(1,302,269)	(378,487)	(1,128,907)
Other operating (expenses) income	11	(191,223)	(487,391)	(58,855)	(290,458)
Impairment (charge) release for credit losses	12	(107,374)	(466,534)	(75,143)	(565,928)
Intangible Assets Amortization		-	-	(29,244)	(33,421)
Bank's share in the profits of associates		6,268	23,578	2,851	13,017
Profit before income tax		1,460,326	4,059,108	1,262,089	3,261,200
Income tax expense	13	(499,178)	(1,349,099)	(350,960)	(1,025,137)
Deferred tax	33 & 13	10,938	121	9,273	13,462
Net profit for the period		972,086	2,710,130	920,402	2,249,525
Minority interest		442	1,163	41	323
Bank shareholders		971,644	2,708,967	920,361	2,249,202
Earning per share	14	0.00		0.50	1.07
Basic		0.93	2.55	0.52	1.87
Diluted		0.91	2.50	0.51	1.85
				15	8

Hisham Ezz El-Arab Chairman and Managing Director



# Consolidated cash flow for the period ended September 30, 2014

	Sep. 30, 2014 EGP Thousands	Sep. 30, 2013 EGP Thousands
Cash flow from operating activities Profit before income tax	4 050 109	3,261,200
From berore meome tax	4,059,108	5,201,200
Adjustments to reconcile net profit to net cash provided by operating activities		
Depreciation	161,169	156,821
Impairment charge for credit losses	466,534	565,928
Other provisions charges	120,713	55,005
Trading financial investments revaluation differences	(35,997)	11,534
Intangible assets amortization	-	33,422
Available for sale and held to maturity investments exchange revaluation differences	(38,176)	(114,126)
Financial investments impairment charge (release)	1,505	(30,430)
Utilization of other provisions	(5,931)	(4,158)
Other provisions no longer used	-	(142)
Exchange differences of other provisions	(951)	14,405
Profits from selling property, plant and equipment	(689) (74,968)	(748) (3,720)
Profits from selling financial investments Shares based payments	81,945	(3,720) 71,885
Investments in associates revaluation	(23,579)	(16,309)
Operating profits before changes in operating assets and liabilities	4,710,683	4,000,567
operating promo before enanges in operating assets and nationales	-,,	9 9
Net decrease (increase) in assets and liabilities		
Due from banks	(4,138,347)	(966,229)
Treasury bills and other governmental notes	(3,085,888)	(8,063,793)
Trading financial assets	(1,203,386)	(681,550)
Derivative financial instruments	28,381	30,969
Loans and advances to banks and customers	(4,702,710)	(544,007)
Other assets	(966,946)	(178,411)
Due to banks	204,357	(1,082,770)
Due to customers	19,021,159	15,350,330
Income tax obligations paid	(1,179,709)	(819,362)
Other liabilities	1,102,935	66,124
Net cash provided from operating activities	9,790,529	7,111,868
Cash flow from investing activities		
Purchase of subsidiary and associates	(6,167)	(7,527)
Purchases of property, plant and equipment	(195,854)	(440,381)
Redemption of held to maturity financial investments	2,473	14,163
Purchases of held to maturity financial investments	(4,794,948)	-
Purchases of available for sale financial investments	(6,849,950)	(4,969,114)
Proceeds from selling available for sale financial investments	4,970,874	3,590,395
Proceeds from selling real estate investments	5,640	700
Net cash generated from (used in) investing activities	(6,867,932)	(1,811,764)



# Consolidated cash flow for the period ended September 30, 2014 (Cont.)

	Sep. 30, 2014 EGP Thousands	Sep. 30, 2013 EGP Thousands
Cash flow from financing activities		
Increase (decrease) in long term loans	98,725	29,610
Dividend paid	(1,253,338)	(1,055,843)
Capital increase	79,299	29,348
Net cash generated from (used in) financing activities	(1,075,314)	(996,885)
Net increase (decrease) in cash and cash equivalent during the period	1,847,283	4,303,219
Beginning balance of cash and cash equivalent	11,879,893	5,665,914
Cash and cash equivalent at the end of the period	13,727,176	9,969,133
Cash and cash equivalent comprise:		
Cash and balances with Central Bank	6,611,568	3,956,054
Due from banks	13,341,202	9,101,879
Treasury bills and other governmental notes	26,584,368	21,734,857
Obligatory reserve balance with CBE	(3,432,882)	(3,201,658)
Due from banks (time deposits) more than three months	(9,078,455)	(5,495,127)
Treasury bills with maturity more than three months	(20,298,625)	(16,126,872)
Total cash and cash equivalent	13,727,176	9,969,133



# Consolidated statement of changes in shareholders' equity for the period ended September 30, 2013

Sep. 30, 2013	<u>Capital</u>	Legal reserve	General reserve	Retained earnings (losses)	Special reserve	<u>Reserve For</u> <u>A.F.S</u> <u>investments</u> revaluation diff.	Banking risks reserve	Net profit for the period	Reserve for employee stock ownership plan	Total Shareholders Equity	Minority Interest	Total
												EGP Thousands
Beginning balance	5,972,275	380,349	2,036,955	(568,853)	117,806	153,365	103,717	2,404,153	164,761	10,764,528	47,520	10,812,048
Capital increase	29,348	-	-	-	-	-	-	-	-	29,348	-	29,348
Transferred to reserves Transferred to retained	-	110,016	1,277,121	-	2,388	-	-	(1,325,842)	(63,683)	-	-	-
earnings (losses)	-	-	-	23,470	-	-	-	(23,470)	-	-	-	-
Dividend paid	-	-	-	(1,002)	-	-	-	(1,054,841)	-	(1,055,843)	-	(1,055,843)
Net profit of the period Transfer from special	-	-	-	-	-	-	-	2,249,202	-	2,249,202	323	2,249,525
reserve Change in owner ship	-	-	92,826	-	(92,826)	-	-	-	-	-	-	-
percentage	-	-	-	(132)	-	-	-	-	-	(132)	4	(128)
Net change at fair value of AFS financial investment	-	-	-	-	-	(655,714)	-	-	-	(655,714)	-	(655,714)
Transferred (from) to bank risk reserve	-	-	-	-	-	-	(65,664)	65,664	-	-	-	-
stock ownership plan (ESOP) Balance at the end of the	-	-	-	-	-	-	-	-	71,885	71,885	-	71,885
period =	6,001,623	490,365	3,406,902	(546,517)	27,368	(502,349)	38,053	2,314,866	172,963	11,403,274	47,847	11,451,121



# Consolidated statement of changes in shareholders' equity for the period ended September 30, 2014

Sep. 30, 2014	<u>Capital</u>	Legal reserve	<u>General reserve</u>	<u>Retained</u> earnings (losses)	<u>Special reserve</u>	<u>Reserve For</u> <u>A.F.S</u> <u>investments</u> revaluation diff.	Banking risks reserve	<u>Net profit for the</u> <u>period</u>	<u>Reserve for</u> employee stock ownership plan	<u>Total Shareholders</u> <u>Equity</u>	<u>Minority Interest</u>	<u>Total</u>
												EGP Thousands
Beginning balance	9,002,435	490,365	406,090	(546,531)	27,367	(720,480)	1,991	3,108,214	190,260	11,959,711	47,414	12,007,125
Capital increase	79,299	-	-	-	-	-	-	-	-	79,299	-	79,299
Transferred to reserves	-	130,719	1,444,406	-	741	-	-	(1,463,514)	(112,352)	-	-	-
Transferred to retained earnings (losses)	-	-	-	391,362	-	-	-	(391,362)	-	-	-	-
Dividend paid	-	-	-	-	-	-	-	(1,253,338)	-	(1,253,338)	-	(1,253,338)
Net profit of the period Change in owner ship	-	-	-	-	-	-	-	2,708,967	-	2,708,967	1,163	2,710,130
percentage	-	-	-	9	-	-	-	-	-	9	(9)	-
Net change at fair value of AFS financial Reserve for employees	-	-	-	-	-	191,764	-	-	-	191,764	-	191,764
stock ownership plan (ESOP) Balance at the end of the	_	_	_		-	_			81,945	81,945	_	81,945
period	9,081,734	621,084	1,850,496	(155,160)	28,108	(528,716)	1,991	2,708,967	159,853	13,768,357	48,568	13,816,925

# Notes to the consolidated financial statements for the period ended September 30, 2014

# 1. General information

Commercial International Bank (Egypt) S.A.E. provides retail, corporate and investment banking services in various parts of Egypt through 133 branches, and 26 units employing 5333 employees at the balance sheet date.

Commercial international Bank (Egypt) S.A.E. was formed as a commercial bank under the investment law no. 43 of 1974. The address of its registered head office is as follows: Nile tower, 21/23 Charles de Gaulle Street-Giza. The Bank is listed in the Egyptian stock exchange.

CI Capital Holding Co S.A.E it was established as a joint stock company on April 9<sup>th</sup>, 2005 under the capital market law no. 95 of 1992 and its executive regulations. Financial register no. 166798 on April 10<sup>th</sup>, 2005 and the company have been licensed by the Capital Market Authority to carry out its activities under license no. 353 on May 24<sup>th</sup>, 2006.

As of September 30, 2014 the Bank directly owns 54,988,500 shares representing 99.98% of CI Capital Holding Company's capital and on *September 30*, 2014 CI Capital Holding Co. Directly owns the following shares in its subsidiaries:

Co	mpany name	No. of shares	Ownership%	Indirect Share%
•	CIBC Co.	579,570	96.60	96.58
•	CI Assets Management	478,577	95.72	95.70
•	CI Investment Banking Co.	2,481,578	99.26	99.24
•	Dynamic Brokerage Co.	3,393,500	99.97	99.95

# 2. Summary of accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

# 2.1. Basis of preparation

The consolidated financial statements have been prepared in accordance with Egyptian financial reporting standards issued in 2006 and its amendments and in accordance with the instructions of the Central Bank of Egypt approved by the Board of Directors on December 16, 2008 consistent with the principles referred to.

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of trading, financial assets and liabilities held at fair value through profit or loss, available for sale and all derivatives contracts.

#### 2.1.1. Basis of consolidation

The method of full consolidation is the basis of the preparation of the consolidated financial statement of the Bank, given that the Bank's acquisition proportion is 99.98 % (full control) in CI Capital Holding.

Consolidated financial statements consist of the financial statements of Commercial International Bank and consolidated financial statements of CI Capital Holding and its subsidiaries. Control is achieved through the Bank's ability to control the financial and operational policies of the companies that the Bank invests in it in order to obtain benefits from its activities. The basis of the consolidation is as follows:

- · Eliminating all balances and transactions between the Bank and group companies.
- The cost of acquisition of subsidiary companies is based on the company's share in the fair value of assets acquired and obligations outstanding on the acquisition date.
- Minority shareholders represent the rights of others in subsidiary companies.
- · Proportional consolidation is used in consolidating method for companies under joint control.

# 2.2. Subsidiaries and associates

# 2.2.1. Subsidiaries

Subsidiaries are all entities (including special purpose entities) over which the Bank has owned directly or indirectly the control to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Bank has the ability to control the entity or not.



#### 2.2.2. Associates

Associates are all entities over which the Bank has significant influence but do not reach to the extent of control, generally accompanying a shareholding between 20% and 50% of the voting rights.

The acquisition method of accounting is used to account for the purchase of subsidiaries. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued and liabilities incurred or assumed, plus any costs directly related to the acquisition. The excess of the cost of an acquisition over the Bank share of the fair value of the identifiable net assets acquired is recorded as goodwill. A gain on acquisition is recognized in profit or loss if there is an excess of the Bank's share of the fair value of the identifiable net assets acquired over the cost of the acquisition.

The cost method is applied to account for investments in subsidiaries and associates, whereby, investments are recorded based on the acquisition cost including any goodwill, deducting any impairment losses, and dividends are recorded in the income statement in the adoption of the distribution of these profits and evidence of the Bank right to collect them.

#### 2.3. Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic environments.

#### 2.4. Foreign currency translation

## 2.4.1. Functional and presentation currency

The financial statements are presented in Egyptian pound, which is the Bank's functional and presentation currency.

#### 2.4.2. Transactions and balances in foreign currencies

The Bank maintains its accounting records in Egyptian pound. Transactions in foreign currencies during the period are translated into the Egyptian pound using the prevailing exchange rates at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the end of reporting period at the prevailing exchange rates. Foreign exchange gains and losses resulting from settlement and translation of such transactions and balances are recognized in the income statement and reported under the following line items:

- Net trading income from held-for-trading assets and liabilities.
- Other operating revenues (expenses) from the remaining assets and liabilities.

Changes in the fair value of investments in debt instruments; which represent monetary financial instruments, denominated in foreign currencies and classified as available for sale assets are analyzed into valuation differences resulting from changes in the amortized cost of the instrument, differences resulting from changes in the applicable exchange rates and differences resulting from changes in the fair value of the instrument.

Valuation differences resulting from changes in the amortized cost are recognized and reported in the income statement in 'income from loans and similar revenues' whereas differences resulting from changes in foreign exchange rates are recognized and reported in 'other operating revenues (expenses)'. The remaining differences resulting from changes in fair value are deferred in equity and accumulated in the 'revaluation reserve of available-for-sale investments'.

Valuation differences resulting from the non-monetary items include gains and losses of the change in fair value of such equity instruments held at fair value through profit and loss, as for recognition of the differences of valuation resulting from equity instruments classified as financial investments available for sale within the fair value reserve in equity.

### 2.5. Financial assets

The Bank classifies its financial assets in the following categories:

- Financial assets designated at fair value through profit or loss.
- Loans and receivables.
- Held to maturity investments.
- Available for sale financial investments.

Management determines the classification of its investments at initial recognition.

## 2.5.1. Financial assets at fair value through profit or loss

This category has two sub-categories:

- Financial assets held for trading.
- · Financial assets designated at fair value through profit and loss at inception.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the short term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short term profit making. Derivatives are also categorized as held for trading unless they are designated as hedging instruments.

Financial instruments, other than those held for trading, are classified as financial assets designated at fair value through profit and loss if they meet one or more of the criteria set out below:

- When the designation eliminates or significantly reduces measurement and recognition inconsistencies that would arise
  from measuring financial assets or financial liabilities, on different bases. under this criterion, an accounting mismatch
  would arise if the debt securities issued were accounted for at amortized cost, because the related derivatives are
  measured at fair value with changes in the fair value recognized in the income statement. The main classes of financial
  instruments designated by the Bank are loans and advances and long-term debt issues.
- Applies to groups of financial assets, financial liabilities or combinations thereof that are managed, and their performance evaluated, on a fair value basis in accordance with a documented risk management or investment strategy, and where information about the groups of financial instruments is reported to management on that basis.
- Relates to financial instruments containing one or more embedded derivatives that significantly modify the cash flows resulting from those financial instruments, including certain debt issues and debt securities held.

Any financial derivative initially recognized at fair value can't be reclassified during the holding period. Re-classification is not allowed for any financial instrument initially recognized at fair value through profit and loss.

## 2.5.2. Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- Those that the Bank intends to sell immediately or in the short term, which is classified as held for trading, or those that the Bank upon initial recognition designates as at fair value through profit or loss.
- · Those that the Bank upon initial recognition designates as available for sale; or
- Those for which the holder may not recover substantially all of its initial investment, other than credit deterioration.

#### 2.5.3. Held to maturity financial investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold till maturity. If the Bank has to sell other than an insignificant amount of held-to-maturity assets, the entire category would be reclassified as available for sale unless in necessary cases subject to regulatory approval.

#### 2.5.4. Available for sale financial investments

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The following are applied in respect to all financial assets:

Debt securities and equity shares intended to be held on a continuing basis, other than those designated at fair value, are classified as available-for-sale or held-to-maturity. Financial investments are recognized on trade date, when the group enters into contractual arrangements with counterparties to purchase securities.

Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit and loss are initially recognized at fair value, and transaction costs are expensed in the income statement.

Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or when the Bank transfers substantially all risks and rewards of the ownership. Financial liabilities are derecognized when they are extinguished, that is, when the obligation is discharged, cancelled or expired.

Available-for-sale, held-for-trading and financial assets designated at fair value through profit and loss are subsequently measured at fair value. Loans and receivables and held-to-maturity investments are subsequently measured at amortized cost.

Gains and losses arising from changes in the fair value of the 'financial assets designated at fair value through profit or loss' are recognized in the income statement in 'net income from financial instruments designated at fair value'. Gains and losses arising from changes in the fair value of available for sale investments are recognized directly in equity, until the financial assets are either sold or become impaired. When available-for-sale financial assets are sold, the cumulative gain or loss previously recognized in equity is recognized in profit or loss.

Interest income is recognized on available for sale debt securities using the effective interest method, calculated over the asset's expected life. Premiums and discounts arising on the purchase are included in the calculation of effective interest rates. Dividends are recognized in the income statement when the right to receive payment has been established.

The fair values of quoted investments in active markets are based on current bid prices. If there is no active market for a financial asset, or no current demand prices available the Bank measures fair value using valuation models. These include the use of recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation models commonly used by market participants. If the Bank has not been able to estimate the fair value of equity instruments classified available for sale, value is measured at cost less any impairment in value.

Available for sale investments that would have met the definition of loans and receivables at initial recognition may be reclassified out to loans and advances or financial assets held to maturity. In all cases, when the Bank has the intent and ability to hold these financial assets in the foreseeable future or till maturity. The financial asset is reclassified at its fair value on the date of reclassification, and any profits or losses that has been recognized previously in equity, is treated based on the following:

- If the financial asset has a fixed maturity, gains or losses are amortized over the remaining life of the investment using the effective interest rate method. In case of subsequent impairment of the financial asset, the previously recognized unrealized gains or losses in equity are recognized directly in the profits and losses.
- In the case of financial asset which has infinite life, any previously recognized profit or loss in equity will remain until the sale of the asset or its disposal, in the case of impairment of the value of the financial asset after the re-classification, any gain or loss previously recognized in equity is recycled to the profits and losses.
- If the Bank adjusts its estimates of payments or receipts of a financial asset that in return adjusts the carrying amount of the asset (or group of financial assets) to reflect the actual cash inflows, the carrying value is recalculated based on the present value of estimated future cash flows at the effective yield of the financial instrument and the differences are recognized in profit and loss.
- In all cases, if the Bank re-classifies financial asset in accordance with the above criteria and increases its estimate of the proceeds of future cash flow, this increase adjusts the effective interest rate of this asset only without affecting the investment book value.

## 2.6. Offsetting financial instruments

Commercial International Bank

Financial assets and liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention to be settled on a net basis.

#### 2.7. Derivative financial instruments and hedge accounting

Derivatives are recognized initially, and subsequently, at fair value. Fair values of exchange traded derivatives are obtained from quoted market prices. Fair values of over-the-counter derivatives are obtained using valuation techniques, including discounted cash flow models and option pricing models. Derivatives are classified as assets when their fair value is positive and as liabilities when their fair value is negative.

Embedded derivatives in other financial instruments, such as conversion option in a convertible bond, are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract, provided that the host contract is not classified as at fair value through profit and loss. These embedded derivatives are measured at fair value with changes in fair value recognized in income statement unless the Bank chooses to designate the hybrid contact as at fair value through net trading income in profit or loss.

The timing of recognition in profit and loss, of any gains or losses arising from changes in the fair value of derivatives, depends on whether the derivative is designated as a hedging instrument, and the nature of the item being hedged. The Bank designates certain derivatives as:

- Hedging instruments of the risks associated with fair value changes of recognized assets or liabilities or firm commitments (fair value hedge).
- Hedging of risks relating to future cash flows attributable to a recognized asset or liability or a highly probable forecast transaction (cash flow hedge)
- Hedge accounting is used for derivatives designated in a hedging relationship when the following criteria are met.

At the inception of the hedging relationship, the Bank documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore,

At the inception of the hedge, and on ongoing basis, the Bank documents whether the hedging instrument is expected to be highly effective in offsetting changes in fair values of the hedged item attributable to the hedged risk.

# 2.7.1. Fair value hedge

Changes in the fair value of derivatives that are designated and qualified as fair value hedges are recognized in profit or loss immediately together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The effective portion of changes in the fair value of the interest rate swaps and the changes in the fair value of the hedged item

attributable to the hedged risk are recognized in the 'net interest income' line item of the income statement. Any ineffectiveness is recognized in profit or loss in 'net trading income'.

When the hedging instrument is no longer qualified for hedge accounting, the adjustment to the carrying amount of a hedged item, measured at amortized cost, arising from the hedged risk is amortized to profit or loss from that date using the effective interest method.

# 2.7.2. Derivatives that do not qualify for hedge accounting

All gains and losses from changes in the fair values of derivatives that do not qualify for hedge accounting are recognized immediately in the income statement. These gains and losses are reported in 'net trading income', except where derivatives are managed in conjunction with financial instruments designated at fair value, in which case gains and losses are reported in 'net income from financial instruments designated at fair value'.

# 2.8. Interest income and expense

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Interest income and expense for all financial instruments except for those classified as held-for-trading or designated at fair value are recognized in 'interest income' and 'interest expense' in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that represents an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once loans or debts are classified as nonperforming or impaired, the revenue of interest income will not be recognized and will be recorded off balance sheet, and are recognized as income subsequently based on a cash basis according to the following:

- When all arrears are collected for consumer loans, personnel mortgages and micro-finance loans.
- When calculated interest for corporate are capitalized according to the rescheduling agreement conditions until paying 25% from rescheduled payments for a minimum performing period of one year, if the customer continues to perform, the calculated interest will be recognized in interest income (interest on the performing rescheduling agreement balance) without the marginalized before the rescheduling agreement which will be recognized in interest income after the settlement of the outstanding loan balance.

# 2.9. Fee and commission income

Fees charged for servicing a loan or facility that is measured at amortized cost, are recognized as revenue as the service is provided. Fees and commissions on non-performing or impaired loans or receivables cease to be recognized as income and are rather recorded off balance sheet. These are recognized as revenue, on a cash basis, only when interest income on those loans is recognized in profit and loss, at that time, fees and commissions that represent an integral part of the effective interest rate of a financial asset, are treated as an adjustment to the effective interest rate of that financial asset.

Commitment fees and related direct costs for loans and advances where draw down is probable are deferred and recognized as an adjustment to the effective interest on the loan once drawn. Commitment fees in relation to facilities where draw down is not probable are recognized at the maturity of the term of the commitment.

Fees are recognized on the debt instruments that are measured at fair value through profit and loss on initial recognition and syndicated loan fees received by the Bank are recognized when the syndication has been completed and the Bank does not hold any portion of it or holds a part at the same effective interest rate used for the other participants portions.

Commission and fee arising from negotiating, or participating in the negotiation of a transaction for a third party such as the arrangement of the acquisition of shares or other securities or the purchase or sale of properties are recognized upon completion of the underlying transaction in the income statement.

Other management advisory and service fees are recognized based on the applicable service contracts, usually on accrual basis. Financial planning fees related to investment funds are recognized steadily over the period in which the service is provided. The same principle is applied for wealth management; financial planning and custody services that are provided on the long term are recognized on the accrual basis also.

Operating revenues in the holding company are:

- Commission income is resulting from purchasing and selling securities to a customer account upon receiving the transaction confirmation from the Stock Exchange.
- Mutual funds and investment portfolios management which is calculated as a percentage of the net value of assets under management according to the terms and conditions of agreement. These amounts are credited to the assets management company's revenue pool on a monthly accrual basis.



## 2.10. Dividend income

Dividends are recognized in the income statement when the right to collect is established.

#### 2.11. Sale and repurchase agreements

Securities may be lent or sold subject to a commitment to repurchase (Repos) are reclassified in the financial statements and deducted from treasury bills balance. Securities borrowed or purchased subject to a commitment to resell them (Reverse Repos) are reclassified in the financial statements and added to treasury bills balance. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.

#### 2.12. Impairment of financial assets

#### 2.12.1.Financial assets carried at amortised cost

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event/s') and that loss event/s has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Bank uses to determine that there is objective evidence of an impairment loss include:

- Cash flow difficulties experienced by the borrower (for example, equity ratio, net income percentage of sales)
- Violation of the conditions of the loan agreement such as non-payment.
- Initiation of Bankruptcy proceedings.
- Deterioration of the borrower's competitive position.
- The Bank for reasons of economic or legal financial difficulties of the borrower by granting concessions may not agree with the Bank granted in normal circumstances.
- Deterioration in the value of collateral or deterioration of the creditworthiness of the borrower.

The objective evidence of impairment loss for a group of financial assets is observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, for instance an increase in the default rates for a particular Banking product.

The Bank estimates the period between a losses occurring and its identification for each specific portfolio. In general, the periods used vary between three months to twelve months.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant and in this field the following are considered:

- If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment according to historical default ratios.
- If the Bank determines that an objective evidence of financial asset impairment exist that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. If a loan or held to maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract when there is objective evidence for asset impairment. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by Being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

For the purposes of evaluation of impairment for a group of a financial assets according to historical default ratios future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Bank. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other indicative factors of changes in the probability of losses in the Bank and their magnitude. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank.

#### 2.12.2. Available for sale investments

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets classify under available for sale is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. During periods start from first of January 2009, the decrease consider significant when it became 10% from the book value of the financial instrument and the decrease consider to be extended if it continues for period more than 9 months, and if the mentioned evidences become available then any cumulative gains or losses previously recognized in equity are recognized in the income statement , in respect of available for sale equity securities, impairment losses previously recognized in profit or loss are not reversed through the income statement.

If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the income statement, the impairment loss is reversed through the income statement to the extent of previously recognized impairment charge from equity to income statement.

## 2.13. Real estate investments

The real estate investments represent lands and buildings owned by the Bank in order to obtain rental returns or capital gains and therefore do not include real estate assets which the Bank exercised its work through or those that have owned by the Bank as settlement of debts. The accounting treatment is the same used with property, plant and equipment.

#### 2.14. Property, plant and equipment

Land and buildings comprise mainly branches and offices. All property, plant and equipment are stated at historical cost less depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or as a separate asset, as appropriate, only when it is probable that future economic benefits will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to other operating expenses during the financial period in which they are incurred.

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their residual values over estimated useful lives, as follows:

Buildings	20 years.
Leasehold improvements	3 years, or over the period of the lease if less
Furniture and safes	5 years.
Typewriters, calculators and air-conditions	8 years
Transportations	5 years
Computers and core systems	3/10 years
Fixtures and fittings	3 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. Depreciable assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recovered. An asset's carrying amount is written down immediately to its recoverable value if the asset's carrying amount exceeds its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposals are determined by comparing the selling proceeds with the asset carrying amount and charged to other operating expenses in the income statement.

#### 2.15. Impairment of non-financial assets

Assets that have an indefinite useful life are not amortized -except goodwill- and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount



may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less costs to sell or value in use. Assets are tested for impairment with reference to the lowest level of cash generating unit/s. A previously recognized impairment loss relating to a fixed asset may be reversed in part or in full when a change in circumstances leads to a change in the estimates used to determine the fixed asset's recoverable amount. The carrying amount of the fixed asset will only be increased up to the amount that it would have been had the original impairment not been recognized.

#### 2.15.1.Goodwill

Goodwill is capitalized and represents the excess of acquisition cost over the fair value of the Bank's share in the acquired entity's net identifiable assets on the date of acquisition. For the purpose of calculating goodwill, the fair values of acquired assets, liabilities and contingent liabilities are determined by reference to market values or by discounting expected future cash flows. Goodwill is included in the cost of investments in associates and subsidiaries in the Bank's separate financial statements. Goodwill is tested for impairment, impairment loss is charged to the income statement.

Goodwill is allocated to the cash generating units for the purpose of impairment testing. The cash generating units represented in the Bank main segments.

#### 2.15.2. Other intangible assets

Is the intangible assets other than goodwill and computer programs (trademarks, licenses, contracts for benefits, the benefits of contracting with clients).

Other intangible assets that are acquired by the Bank are recognized at cost less accumulated amortization and impairment losses. Amortization is charged to the income statement on a straight-line basis over the estimated useful lives of the intangible asset with definite life. Intangible assets with indefinite life are not amortized and tested for impairment.

#### 2.16. Leases

The accounting treatment for the finance lease is complied with law 95/1995, if the contract entitles the lessee to purchase the asset at a specified date and predefined value, or the current value of the total lease payments representing at least 90% of the value of the asset. The other leases contracts are considered operating leases contracts.

# 2.16.1.Being lessee

Finance lease contract recognizes the lease cost, including the cost of maintenance of the leased assets in the income statement for the period in which they occurred. If the Bank decides to exercise the right to purchase the leased asset the leased assets are capitalized and included in 'property, plant and equipment' and depreciated over the useful life of the expected remaining life of the asset in the same manner as similar assets.

Operating lease payments leases are accounted for on a straight-line basis over the periods of the leases and are included in 'general and administrative expenses'.

# 2.16.2.Being lessor

For finance lease, assets are recorded in the property, plant and equipment in the balance sheet and amortized over the expected useful life of this asset in the same manner as similar assets. Lease income is recognized on the basis of rate of return on the lease in addition to an amount corresponding to the cost of depreciation for the period. The difference between the recognized rental income and the total finance lease clients' accounts is transferred to the in the income statement until the expiration of the lease to be reconciled with a net book value of the leased asset. Maintenance and insurance expenses are charged to the income statement when incurred to the extent that they are not charged to the tenant.

In case there is objective evidence that the Bank will not be able to collect the of financial lease obligations, the finance lease payments are reduced to the recoverable amount.

For assets leased under operating lease it appears in the balance sheet under property, plant and equipment, and depreciated over the expected useful life of the asset in the same way as similar assets, and the lease income recorded less any discounts given to the lessee on a straight-line method over the contract period.

#### 2.17. Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash and non-restricted balances with Central Bank, treasury bills and other eligible bills, loans and advances to banks, amounts due from other banks and short-term government securities.

#### 2.18. Other provisions

Provisions for restructuring costs and legal claims are recognized when the Bank has present legal or constructive obligations as a result of past events; where it is more likely than not that a transfer of economic benefit will be necessary to settle the obligation, and it can be reliably estimated.

In case of similar obligations, the related cash outflow should be determined in order to settle these obligations as a group. The provision is recognized even in case of minor probability that cash outflow will occur for an item of these obligations.

When a provision is wholly or partially no longer required, it is reversed through profit or loss under other operating income (expenses).

Provisions for obligations, other than those for credit risk or employee benefits, due within more than 12 months from the balance sheet date are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the balance sheet date. An appropriate pretax discount rate that reflects the time value of money is used to calculate the present value of such provisions. For obligations due within less than twelve months from the balance sheet date, provisions are calculated based on undiscounted expected cash outflows unless the time value of money has a significant impact on the amount of provision, then it is measured at the present value.

#### 2.19. Share based payments

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The Bank applies an equity-settled, share-based compensation plan. The fair value of equity instruments recognized as an expense over the vesting period using appropriate valuation models, taking into account the terms and conditions upon which the equity instruments were granted. The vesting period is the period during which all the specified vesting conditions of a share-based payment arrangement are to be satisfied. Vesting conditions include service conditions and performance conditions and market performance conditions are taken into account when estimating the fair value of equity instruments at the date of grant. At each balance sheet date the number of options that are expected to be exercised are estimated. Recognizes estimate changes, if any, in the income statement, and a corresponding adjustment to equity over the remaining vesting period.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

#### 2.20. Income tax

Income tax on the profit or loss for the period and deferred tax are recognized in the income statement except for income tax relating to items of equity that are recognized directly in equity.

Income tax is recognized based on net taxable profit using the tax rates applicable at the date of the balance sheet in addition to tax adjustments for previous years.

Deferred taxes arising from temporary time differences between the book value of assets and liabilities are recognized in accordance with the principles of accounting and value according to the foundations of the tax, this is determining the value of deferred tax on the expected manner to realize or settle the values of assets and liabilities, using tax rates applicable at the date of the balance sheet.

Deferred tax assets of the Bank recognized when there is likely to be possible to achieve profits subject to tax in the future to be possible through to use that asset, and is reducing the value of deferred tax assets with part of that will come from tax benefit expected during the following years, that in the case of expected high benefit tax, deferred tax assets will increase within the limits of the above reduced.

### 2.21. Borrowings

Borrowings are recognized initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortized cost also any difference between proceeds net of transaction costs and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

#### 2.22. Dividends

Dividends on ordinary shares and profit sharing are recognized as a charge of equity upon the general assembly approval. Profit sharing includes the employees' profit share and the Board of Directors' remuneration as prescribed by the Bank's articles of incorporation and the corporate law.

#### 2.23. Comparatives

Comparative figures have been adjusted to conform to changes in presentation in the current period where necessary.

## 3. Financial risk management

The Bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Bank's aim is therefore to achieve an appropriate balance between risk and rewards and minimize potential adverse effects on the Bank's financial performance. The most important types of financial risks are credit risk, market risk, liquidity risk and other operating risks. Also market risk includes exchange rate risk, rate of return risk and other prices risks.

The Bank's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Bank regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.



Risk management is carried out by risk department under policies approved by the Board of Directors. Bank treasury identifies, evaluates and hedges financial risks in close co-operation with the Bank's operating units.

The board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, credit risk management is responsible for the independent review of risk management and the control environment.

#### 3.1. Credit risk

The Bank takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Bank by failing to discharge an obligation. Management therefore carefully manages its exposure to credit risk. Credit exposures arise principally in loans and advances, debt securities and other bills. There is also credit risk in off-balance sheet financial arrangements such as loan commitments. The credit risk management and control are centralized in a credit risk management team in Bank treasury and reported to the Board of Directors and head of each business unit regularly.

#### 3.1.1. Credit risk measurement

#### **3.1.1.1.** Loans and advances to banks and customers

In measuring credit risk of loans and facilities to banks and customers at a counterparty level, the Bank reflects three components:

- The 'probability of default' by the client or counterparty on its contractual obligations
- Current exposures to the counterparty and its likely future development, from which the Bank derive the 'exposure at default.
- The likely recovery ratio on the defaulted obligations (the 'loss given default').

These credit risk measurements, which reflect expected loss (the 'expected loss model') are required by the Basel committee on banking regulations and the supervisory practices (the Basel committee), and are embedded in the Bank's daily operational management. The operational measurements can be contrasted with impairment allowances required under EAS 26, which are based on losses that have been incurred at the balance sheet date (the 'incurred loss model') rather than expected losses (note 3.1).

The Bank assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of counterparty. They have been developed internally and combine statistical analysis with credit officer judgment and are validated, where appropriate. Clients of the Bank are segmented into four rating classes. The Bank's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary. The Bank regularly validates the performance of the rating and their predictive power with regard to default events.

Bank's rating description of the grade

1	performing loans
2	regular watching
3	watch list
4	non-performing loans

Loss given default or loss severity represents the Bank expectation of the extent of loss on a claim should default occur. It is expressed as percentage loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.

#### 3.1.1.2. Debt instruments and treasury and other bills

For debt instruments and bills, external rating such as standard and poor's rating or their equivalents are used for managing of the credit risk exposures, and if this rating is not available, then other ways similar to those used with the credit customers are uses. The investments in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirement at the same time.

#### 3.1.2. Risk limit control and mitigation policies

The Bank manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and banks, and to industries and countries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by individual, counterparties, product, and industry sector and by country are approved quarterly by the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below:

# 3.1.2.1. Collateral

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties.
- Mortgage business assets such as premises, and inventory.
- Mortgage financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimize the credit loss the Bank will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other governmental securities are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

# 3.1.2.2. Derivatives

The Bank maintains strict control limits on net open derivative positions (i.e., the difference between purchase and sale contracts), by both amount and term. At any one time, the amount subject to credit risk is limited to the current fair value of instruments that are favorable to the Bank (i.e., assets with positive fair value), which in relation to derivatives is only a small fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the Bank requires margin deposits from counterparties.

Settlement risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the Bank market transactions on any single day.

#### 3.1.2.3. Master netting arrangements

The Bank further restricts its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements do not generally result in an offset of balance sheet assets and liabilities, as transactions are usually settled on a gross basis. However, the credit risk associated with favorable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis. The Bank overall exposure to credit risk on derivative instruments subject to master netting arrangements can change substantially within a short period, as it is affected by each transaction subject to the arrangement.

#### 3.1.2.4. Credit related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Bank on behalf of a customer authorizing a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions – are collateralized by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

#### 3.1.3. Impairment and provisioning policies

The internal rating system described in Note 3.1.1 focus on the credit-quality mapping from the lending and investment activities perspective. Conversely, for only financial reporting purposes impairment losses are recognized for that has been

incurred at the balance sheet date when there is an objective evidence of impairment. Due to the different methodologies applied, the amount of incurred impairment losses in balance sheet are usually lower than the amount determined from the expected loss model that is used for internal operational management and CBE regulation purposes.

The impairment provision reported in balance sheet at the end of the period is derived from each of the four internal credit risk ratings. However, the majority of the impairment provision is usually driven by the last two rating degrees. The following table illustrates the proportional distribution of loans and advances reported in the balance sheet for each of the four internal credit risk ratings of the Bank and their relevant impairment losses:

	Septemb	er 30, 2014	December 31, 2013		
Bank's rating	Loans and advances (%)	Impairment provision (%)	Loans and advances (%)	Impairment provision (%)	
1-Performing loans	87.39	31.46	87.65	31.49	
2-Regular watching	5.51	8.50	4.93	5.32	
3-Watch list	2.22	8.70	3.44	19.93	
4-Non-Performing Loans	4.88	51.34	3.98	43.26	

The internal rating tools assists management to determine whether objective evidence of impairment exists under EAS 26, based on the following criteria set by the Bank:

- Cash flow difficulties experienced by the borrower or debtor
- Breach of loan covenants or conditions

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- Initiation of bankruptcy proceedings
- Deterioration of the borrower's competitive position
- Bank granted concessions may not be approved under normal circumstances due to economic, legal reasons and financial difficulties facing the borrower
- Deterioration of the collateral value
- Deterioration of the credit situation

The Bank's policy requires the review of all financial assets that are above materiality thresholds at least annually or more regularly when circumstances require. Impairment provisions on individually assessed accounts are determined by an evaluation of the incurred loss at balance-sheet date, and are applied to all significant accounts individually. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account. Collective impairment provisions are provided portfolios of homogenous assets by using the available historical loss experience, experienced judgment and statistical techniques.

#### 3.1.4. Pattern of measuring the general banking risk

In addition to the four categories of the Bank's internal credit ratings indicated in note 3.1.1, management classifies loans and advances based on more detailed subgroups in accordance with the CBE regulations. Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his repayment track record. The Bank calculates required provisions for impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the provision required for impairment losses as per CBE credit worthiness rules exceeds the required provisions by the application used in balance sheet preparation in accordance with EAS. That excess shall be debited to retained earnings and carried to the general banking risk reserve in the equity section. Such reserve is always adjusted, on a regular basis, by any increase or decrease so, that reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution.

Below is a statement of institutional worthiness according to internal ratings compared with CBE ratings and rates of provisions needed for assets impairment related to credit risk:



Below is a statement of institutional worthiness according to internal ratings compared with CBE ratings and rates of provisions needed for assets impairment related to credit risk:

needed for assets i	mpairment related to credit risk:				
~~~~		Provision	Internal		
CBE Rating	Categorization	%	rating	Categorization	
1	Low risk	0%	1	Performing loans	
2	Average risk	1%	1	Performing loans	
3	Satisfactory risk	1%	1	Performing loans	
4	Reasonable risk	2%	1	Performing loans	
5	Acceptable risk	2%	1	Performing loans	
6	Marginally acceptable risk	3%	2	Regular watching	
7	Watch list	5%	3	Watch list	
8	Substandard	20%	4	Non performing loans	
9	Doubtful	50%	4	Non performing loans	
10	Bad debts	100%	4	Non performing loans	
3.1.5. Maximum e	exposure to credit risk before col	lateral held			
				Sep. 30, 2014	Dec. 31, 2013
In balance sheet i	tems exposed to credit risk			EGP Thousands	EGP Thousands
	other governmental notes			26,506,446	23,665,429
Trading financial	assets:				
- Debt instruments	S			3,173,344	2,096,838
Gross loans and ac	lvances to banks			156,512	153,833
Less:Impairment p	rovision			(14,208)	(21,411)
Gross loans and a	dvances to customers				
Individual:					
- Overdraft				1,491,969	1,173,943
- Credit cards				902,353	765,624
- Personal loans				5,536,285	4,181,386
- Mortgages				341,915	383,144
- Other loans				20,976	10,842
Corporate:					
- Overdraft				6,369,440	5,015,511
- Direct loans				25,538,286	24,125,579
- Syndicated loans	5			9,909,509	9,630,556
- Other loans				175,298	109,232
Unamortized bills	discount			(3,362)	(6,635)
Impairment provis				(3,344,615)	(2,842,840)
Unearned interest				(978,508)	(708,390)
Derivative financia	al instruments			67,779	103,085
Financial investm					,
-Debt instruments				34,012,173	26,899,651
-Investments in as	sociates			222,499	192,753
Total				110,084,091	94,928,130
Off balance sheet	items exposed to credit risk				
Financial guarante				2,715,626	2,480,060
Customers accepta				1,235,149	750,766
Letter of credit				19,182,505	14,959,323
Letter of guarantee				-	-
0					

#### Total

The above table represents the Bank Maximum exposure to credit risk on September 30, 2014, before taking account of any held collateral. For assets recognized on balance sheet, the exposures set out above are based on net carrying

23,133,280

amounts as reported in the balance sheet.

As shown above 41.94% of the total maximum exposure is derived from loans and advances to banks and customers while investments in debt instruments represents 33.78%.

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk resulting from both its loans and advances portfolio and debt instruments based on the following:

- 92.90% of the loans and advances are concentrated in the top two grades of the internal credit risk rating system.
- 95.15% of loans and advances portfolio are considered to be neither past due nor impaired.
- Loans and advances assessed individualy are valued EGP 2,463,215.
- The Bank has implemented more prudent processes when granting loans and advances during the financial year ended on September 30, 2014.
- 96.57% of the investments in debt Instruments are Egyptian sovereign instruments.

18,190,149



3.1.6. Loans and advances

Loans and advances are summarized as follows:

	Sep.30,	2014	Dec.31, 2013		
	EGP Thou	isands	EGP Thousands		
	Loans and advances to	Loans and advances	Loans and advances to	Loans and advances to	
	customers	<u>to banks</u>	customers	banks	
Neither past due nor impaired	45,310,630	131,456	40,727,364	123,630	
Past due but not impaired			, ,	- ,	
· · · · · · · · · · · · · · · · · · ·	2,537,242	-	2,790,527	-	
Individually impaired	2,438,159	25,056	1,773,225	30,203	
Gross	50,286,031	156,512	45,291,116	153,833	
Less:					
Impairment provision	3,344,615	14,208	2,842,840	21,411	
Unamortized bills discount	3,362	-	6,634	-	
Unearned interest	978,508	-	708,390	-	
Net	45,959,546	142,304	41,733,252	132,422	

Impairment provision losses for loans and advances reached EGP 3,358,823 thousand.

During the period the Bank's total loans and advances increased by 11.00% .

In order to minimize the propable exposure to credit raisk, the Bank focuses more on the business with large enterprises, banks or retail customers with good credit rating or sufficient collateral.

#### Net loans and advances to customers and banks (after deducting impairment provision):

Sep. 30, 2014		Ind	ividual			Corporate					EGP Thousands
Grades:	<u>Overdrafts</u>	<u>Credit cards</u>	Personal loans	<u>Mortgages</u>	Other loans	<u>Overdraft</u>	Direct loans	Syndicated loans	Other loans	<u>Total loans and</u> advances to customers	<u>Total loans and advances</u> <u>to banks</u>
Performing loans	1,443,060	872,998	5,314,314	330,205	-	5,413,897	20,405,796	8,941,505	171,190	42,892,965	131,273
	14,882	14,633	73,980	-	-	171,318	1,803,355	413,479	431	2,492,078	-
Regular watching Watch list	8,245	4,415	31,463	-	-	169,162	615,204	-	-	828,489	-
Non-performing loans	14,155	2,544	40,791	1,656	-	132,950	465,431	70,357	-	727,884	11,031
Total	1,480,342	894,590	5,460,548	331,861	-	5,887,327	23,289,786	9,425,341	171,621	46,941,416	142,304
Dec. 31, 2013											
-		Ind	ividual		· · ·		Corporate	2			EGP Thousands
Grades:	Overdrafts	Credit cards	Personal loans	Mortgages	Other loans	Overdraft	Direct loans	s Syndicated loans	Other loans	Total loans and advances to customers	EGP Thousands <u>Total loans and advances to</u> <u>banks</u>
	<u>Overdrafts</u> 1,094,592			<u>Mortgages</u> 366,844	Other loans	<u>Overdraft</u> 4,302,792	*		Other loans 103,048		Total loans and advances to
Grades: Performing loans		Credit cards	Personal loans				Direct loans	Syndicated loans		to customers	Total loans and advances to banks
Grades:	1,094,592	<u>Credit cards</u> 736,701	Personal loans 3,996,265	366,844	-	4,302,792	Direct loans 19,559,701	Syndicated loans 8,665,940	103,048	to customers 38,825,883	Total loans and advances to banks 121,253
Grades: Performing loans Regular watching	1,094,592 51,118	<u>Credit cards</u> 736,701 14,364	<u>Personal loans</u> 3,996,265 44,548	366,844	 	4,302,792 69,766	<u>Direct loans</u> 19,559,701 1,439,447	<u>Syndicated loans</u> 8,665,940 459,723	103,048 713	to customers 38,825,883 2,079,679	Total loans and advances to banks 121,253
Grades: Performing loans Regular watching Watch list	1,094,592 51,118 10,008	<u>Credit cards</u> 736,701 14,364 3,895	<u>Personal loans</u> 3,996,265 44,548 24,519	366,844 - -	7,100	4,302,792 69,766 126,847	<u>Direct loans</u> 19,559,701 1,439,447 811,646	<u>Syndicated loans</u> 8,665,940 459,723 5,446	103,048 713 -	<u>to customers</u> 38,825,883 2,079,679 989,461	Total loans and advances to banks 121,253 - -

# Loans and advances past due but not impaired:

Loans and advances less than 90 days past due are not considered impaired, unless there is an objective evidence of impairment.

Sep.30, 2014		Indiv	vidual			Corporate			
	<u>Overdrafts</u>	Credit cards	Personal loans	<b>Mortgages</b>	<u>Total</u>	<u>Overdraft</u>	Direct loans	Syndicated loans	<u>Total</u>
Past due up to 30 days	422,065	151,945	10,565	678	585,253	768,228	796,740	94,631	1,659,599
Past due 30 - 60 days	14,945	15,385	4,445	51	34,826	30,003	24,901	-	54,904
Past due 60-90 days	8,281	5,306	3,199	17	16,803	125,613	60,016	226	185,855
Total	445,291	172,636	18,209	746	636,882	923,844	881,657	94,857	1,900,358
Dec.31, 2013			Individual				Corp	porate	
	Overdrafts	Credit cards	Personal loans	Mortgages	Total	Overdraft	Direct loans	Syndicated loans	Total
Past due up to 30 days	282,864	145,913	9,383	742	438,902	1,309,119	749,248	22,884	2,081,251
Past due 30-60 days	51,211	15,127	2,852	199	69,389	20,300	17,617	-	37,917
Past due 60-90 days	10,050	4,646	2,705	16	17,417	79,699	65,952		145,651
Total	344,125	165,686	14,940	957	525,708	1,409,118	832,817	22,884	2,264,819

# Individually impaired loans

Loans and advances individually assessed without taking into consideration cash flows from guarantees are totaled EGP 2,463,215 thousand.

The breakdown of the gross amount of individually impaired loans and advances by product, along with the fair value of related collateral held by the Bank, are as follows:

Sep.30, 2014			Individual					Corporate		
	<b>Overdrafts</b>	<u>Credit cards</u>	Personal loans	<u>Mortgages</u>	Other loans	<b>Overdraft</b>	Direct loans	Syndicated loans	Other loans	<u>Total</u>
Individually impaired loans	20,940	5,277	91,517	8,562	20,947	442,197	1,589,851	283,924		- 2,463,215
Dec.31, 2013										
			Individual			Corporate				
	Overdrafts	Credit cards	Personal loans	Mortgages	Other loans	Overdraft	Direct loans	Syndicated loans	Other loans	Total
Individually impaired loans	14,563	5,940	102,519	13,066	1,385	262,467	1,128,085	272,229	3,174	1,803,428

#### Loans and advances restructured

Restructuring activities include reschaduling arrangements, obligatory management programs, modification and deferral of payments. The application of restructuring policies are based on indicators or criteria of credit performance of the borrower that is based on the personal judgment of the management, indicate that payment will most likely continue. Restructuring is commonly applied to term loans, specially customer loans. Renegotiated loans totaled at the end of the period

	Sep.30, 2014	Dec.31, 2013
Loans and advances to		
Corporate		
- Direct loans	3,197,076	2,950,132
Total	3,197,076	2,950,132

# 3.1.7. Debt instruments, treasury bills and other governmental notes

الجنسة التجساري الدولسي Commercial International Bank

The table below presents an analysis of debt instruments, treasury bills and other governmental notes by rating agency designation at end of financial year, based on Standard & Poor's ratings or their equivalent:

				EGP Thousands
Sep.30, 2014	Treasury bills and other gov. notes	Trading financial debt instruments	Non-trading financial debt instruments	Total
AAA	-	-	890,082	890,082
AA- to AA+	-	-	109,596	109,596
A- to A+	-	-	19,715	19,715
Lower than A-	-	39,632	1,025,469	1,065,101
Unrated	26,584,368	3,133,712	31,967,311	61,685,391
Total	26,584,368	3,173,344	34,012,173	63,769,885

# 3.1.8. Concentration of risks of financial assets with credit risk exposure

# 3.1.8.1. Geographical sectors

Following is a breakdown of the Bank's main credit exposure at their book values categorized by geographical region at the end of the current year.

The Bank has allocated exposures to regions based on the country of domicile of its counterparties.

Sep.30, 2014	<u>Cairo</u>	Alex, Delta and Sinai	<u>Upper Egypt</u>	<u>Total</u>
-				
Treasury bills and other governmental notes	26,506,446	-	-	26,506,446
Trading financial assets:				
- Debt instruments	3,173,344	-	-	3,173,344
Gross loans and advances to banks	156,512	-	-	156,512
Less:Impairment provision	(14,208)	-	-	(14,208)
Gross loans and advances to customers				
Individual:				
- Overdrafts	863,157	450,900	177,912	1,491,969
- Credit cards	686,096	185,702	30,555	902,353
- Personal loans	3,247,849	1,917,222	371,214	5,536,285
- Mortgages	285,600	48,794	7,521	341,915
- Other loans	20,976	-	-	20,976
Corporate:				
- Overdrafts	5,279,191	820,650	269,599	6,369,440
- Direct loans	18,132,658	6,401,549	1,004,079	25,538,286
- Syndicated loans	9,209,881	699,628	-	9,909,509
- Other loans	162,723	12,575	-	175,298
Unamortized bills discount	(3,362)	-	-	(3,362)
Impairment provision	(3,344,615)	-	-	(3,344,615)
Unearned interest	(747,906)	(228,522)	(2,080)	(978,508)
Derivative financial instruments	67,779	-	-	67,779
Financial investments:				
-Debt instruments	34,012,173	-	-	34,012,173
-Investments in associates	222,499			222,499
Total	97,916,793	10,308,498	1,858,800	110,084,091



#### 3.1.8.2. Industry sectors

The following table analysis the Group's main credit exposure at their book value categorized by the Bank customers activities.

								EGP Thousands
Sep.30, 2014	<u>Financial</u> institutions	<b>Manufacturing</b>	Real estate	<u>Wholesale and</u> retail trade	Government sector	<b>Other activities</b>	<u>Individual</u>	<u>Total</u>
Treasury bills and other governmental notes	-	-	-	-	26,506,446	-	-	26,506,446
Trading financial assets:								
- Debt instruments	-	-	-	-	3,173,344	-	-	3,173,344
Gross loans and advances to banks	156,512	-	-	-	-	-	-	156,512
Less:Impairment provision	(14,208)	-	-	-	-	-	-	(14,208)
Gross loans and advances to customers								
Individual:								
- Overdrafts	-	-	-	-	-	-	1,491,969	1,491,969
- Credit cards	-	-	-	-	-	-	902,353	902,353
- Personal loans	-	-	-	-	-	-	5,536,285	5,536,285
- Mortgages	-	-	-	-	-	-	341,915	341,915
- Other loans	-	-	-	-	-	-	20,976	20,976
Corporate:								
- Overdrafts	41,851	2,452,010	-	489,284	686,134	2,700,161	-	6,369,440
- Direct loans	927,811	11,834,837	198	287,003	3,012,977	9,475,460	-	25,538,286
- Syndicated loans	43,869	6,174,517	510,613	-	1,605,687	1,574,823	-	9,909,509
- Other loans	5,000	168,168	-	-	-	2,130	-	175,298
Unamortized bills discount	(3,362)	-	-	-	-	-	-	(3,362)
Impairment provision	(22,433)	(2,003,695)	(15,006)	(2,681)	(11,668)	(1,289,132)	-	(3,344,615)
Unearned interest	-	(590,660)	-	-	-	(387,848)	-	(978,508)
Derivative financial instruments	67,779	-	-	-	-	-	-	67,779
Financial investments:								
-Debt instruments	1,071,394	-	-	-	32,940,779	-	-	34,012,173
- Investments in subsidiary and associates	222,499		-	-			-	222,499
Total	2,496,712	18,035,177	495,805	773,606	67,913,699	12,075,594	8,293,498	110,084,091

#### 3.2. Market risk

Market risk represented as fluctuations in fair value or future cash flow, including foreign exchange rates and commodity prices, interest rates, credit spreads and equity prices will reduce the Bank's income or the value of its portfolios. the Bank separates exposures to market risk into trading or non-trading portfolios.

Market risks are measured, monitored and controlled by the market risk management department. In addition, regular reports are submitted to the Asset and Liability Management Committee (ALCO), Board Risk Committee and the heads of each business unit.

Trading portfolios include positions arising from market-making, position taking and others designated as marked-to-market. Non-trading portfolios include positions that primarily arise from the interest rate management of the group's retail and commercial banking assets and liabilities, financial investments designated as available for sale and held-to-maturity.

#### 3.2.1. Market risk measurement techniques

As part of the management of market risk, the Bank undertakes various hedging strategies. the Bank also enters into interest rate swaps to match the interest rate risk associated with the fixed-rate long-term debt instrument and loans to which the fair value option has been applied.



# 3.2.1.1. Value at Risk

The Bank applies a "Value at Risk" methodology (VaR) to its trading and non-trading portfolios, to estimate the market risk of positions held and the maximum losses expected under normal market conditions, based upon a number of assumptions for various changes in market conditions.

VaR is a statistically based estimate of the potential loss on the current portfolio from adverse market movements. It expresses the 'maximum' amount the Bank might lose, but only to a certain level of confidence (95%). There is therefore a specified statistical probability (5%) that actual loss could be greater than the VaR estimate. The VaR model assumes a certain 'holding period' until positions can be closed (1 Day). The Bank is assessing the historical movements in the market prices based on volatilities and correlations data for the past five years. The use of this approach does not prevent losses outside of these limits in the event of more significant market movements.

As VaR constitutes an integral part of the Bank's market risk control regime, the Market Risk Management set Soft VaR Limits, trading book, which have been approved by the board, and are monitored and reported on a daily basis to the Senior Management. In addition, monthly limits compliance is reported to the ALCO.

The Bank has developed the internal model to calculate VaR and is not yet approved by the Central Bank as the regulator is currently applying and requiring banks to calculate the Market Risk Capital Requirements according to Basel II Standardized Approach.

#### 3.2.1.2. Stress tests

Stress tests provide an indication of the potential size of losses that could arise under extreme market conditions. Therefore, bank computes on a daily basis trading Stress VaR, combined with trading Normal VaR to capture the abnormal movements in financial markets and to give more comprehensive picture of risk. The results of the stress tests are reviewed by the ALCO on a monthly basis and the board risk committee on a quarterly basis.

# 3.2.2. Value at risk (VaR) Summary

3.2.2. Value at risk (VaR) Summary						EGP Thousands	
Total VaR by risk type		Sep.30, 2014		Dec.31, 2013			
	Medium	High	Low	Medium	High	Low	
Foreign exchange risk	38	194	3	90	540	3	
Interest rate risk	82,895	125,871	63,594	75,596	101,790	55,515	
- For non trading purposes	70,949	107,791	56,307	63,976	84,950	48,926	
- For trading purposes	11,946	18,080	7,288	11,621	16,840	6,590	
Equities risk	84	141	-	124	203	86	
Portfolio managed by others risk	3,524	5,886	1,108	606	1,125	35	
Investment fund	355	549	223	305	491	211	
Total VaR	83,021	126,079	63,622	75,622	101,827	55,529	

#### Trading portfolio VaR by risk type

		Sep.30, 2014		Dec.31, 2013			
	Medium	High	Low	Medium	High	Low	
Foreign exchange risk	38	194	3	90	540	3	
Interest rate risk							
- For trading purposes	11,946	18,080	7,288	11,621	16,840	6,590	
Equities risk	84	141	-	124	203	86	
Funds managed by others risk	3,524	5,886	1,108	606	1,125	35	
Investment fund	355	549	223	305	491	211	
Total VaR	12,713	18,815	8,790	11,654	16,876	6,621	

#### Non trading portfolio VaR by risk type

	Sep.30, 2014		Dec.31, 2013			
Medium High Low		Medium	High	Low		
70,949	107,791	56,307	63,976	84,950	48,926	
70,949	107,791	56,307	63,976	84,950	48,926	
	Medium 70,949	70,949 107,791	Medium         High         Low           70,949         107,791         56,307	Medium         High         Low         Medium           70,949         107,791         56,307         63,976	Medium         High         Low         Medium         High           70,949         107,791         56,307         63,976         84,950	

The aggregate of the trading and non-trading VaR results does not constitute the Bank's VaR due to correlations and consequent diversification effects between risk types and portfolio types.





# 3.2.3. Foreign exchange risk

The Bank's financial position and cash flows are exposed to fluctuations in foreign currency exchange rates. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarizes the Bank's exposure to foreign currency exchange rate risk and Bank's financial instruments at carrying amounts, categorized by currency.

						Equivalent EGP Thousands
Sep.30, 2014	EGP	<u>USD</u>	EUR	GBP	<u>Other</u>	Total
Financial assets						
Cash and balances with Central Bank	5,740,830	673,053	110,903	18,283	68,499	6,611,568
Due from banks	1,043,602	8,059,007	3,595,657	452,586	190,350	13,341,202
Treasury bills and other governmental notes	23,758,726	4,050,579	170,798	-	-	27,980,103
Trading financial assets	3,534,602	-	-	-	-	3,534,602
Gross loans and advances to banks	-	106,441	-	11,161	38,910	156,512
Gross loans and advances to customers	30,919,201	18,406,269	784,727	128,212	47,622	50,286,031
Derivative financial instruments	20,575	46,930	274	-	-	67,779
Financial investments						
- Available for sale	24,290,368	1,270,215	-	-	-	25,560,583
- Held to maturity	8,989,652	-	-	-	-	8,989,652
Investments in associates	179,913	42,586				222,499
Total financial assets	98,477,469	32,655,080	4,662,359	610,242	345,381	136,750,531
Financial liabilities						
Due to banks	23,830	1,501,122	44,073	4,246	4,496	1,577,767
Due to customers	80,819,316	29,981,523	4,330,169	580,894	154,940	115,866,842
Derivative financial instruments	21,243	85,916	795	-	-	107,954
Long term loans	230,878		-			230,878
Total financial liabilities	81,095,267	31,568,561	4,375,037	585,140	159,436	117,783,441
Net on-balance sheet financial position	17,382,202	1,086,519	287,322	25,102	185,945	18,967,090

## 3.2.4. Interest rate risk

The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but profit may decrease in the event that unexpected movements arise. The Board sets limits on the gaps of interest rate repricing that may be undertaken, which is monitored by bank's Risk Management Department.

The table below summarizes the Bank's exposure to interest rate risks. It includes the Bank's financial instruments at carrying amounts, categorized by the earlier of repricing or contractual maturity dates.

Sep.30, 2014	<u>Up to1 Month</u>	<u>1-3 Months</u>	<u>3-12 Months</u>	<u>1-5 years</u>	<u>Over 5 years</u>	<u>Non- Interest</u> <u>Bearing</u>	<u>Total</u>
<b>Financial assets</b> Cash and balances with Central Bank Due from banks	- 6,002,605	- 5,159,852	- 1,404,378	-	-	6,611,568 774,367	6,611,568 13,341,202
Treasury bills and other governmental notes*	889,675	5,541,075	21,549,353	-	-	-	27,980,103
Trading financial assets Gross loans and advances to banks Gross loans and advances to customers	189,704 13,782 36,060,661	- 103,909 5,675,702	427,187 13,765 2,707,040	1,861,645 25,056 4,264,050	844,880 - 1,578,578	211,186 - -	3,534,602 156,512 50,286,031
Derivatives financial instruments (including IRS notional amount) <b>Financial investments</b>	722,299	134,733	809,387	3,290,419	6,712	-	4,963,550
<ul> <li>Available for sale</li> <li>Held to maturity</li> <li>Investments in associates</li> </ul>	1,329,162 - -	829,046 429 -	4,321,667 3,935,480	14,495,852 4,816,843 -	4,146,692 236,900 	438,164 - 222,499	25,560,583 8,989,652 222,499
Total financial assets	45,207,888	17,444,746	35,168,257	28,753,865	6,813,762	8,257,784	141,646,302
Financial liabilities							
Due to banks Due to customers	70,508 38,466,475	- 16,392,000	35,700 19,585,351	- 21,214,891	- 456,674	1,471,559 19,751,451	1,577,767 115,866,842
Derivatives financial instruments (including IRS notional amount)	1,407,148	2,866,732	69,121	-	621,189	74,761	5,038,951
Long term loans	56,200	2,918	132,181	39,579		<u> </u>	230,878
Total financial liabilities	40,000,331	19,261,650	19,822,353	21,254,470	1,077,863	21,297,771	122,714,438
Total interest re-pricing gap	5,207,557	(1,816,904)	15,345,904	7,499,395	5,735,899	(13,039,987)	18,931,864

\* After deducting Repos.

# 3.3. Liquidity risk

Liquidity risk is the risk that the Bank does not have sufficient financial resources to meet its obligations arises from its financial liabilities as they fall due or to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfill lending commitments.



#### 3.3.1. Liquidity risk management process

the Bank's liquidity management process, is carried by the assets and Liabilities Management Department and monitored independently by the Risk Management Department, which includes: Projecting cash flows by major currency under various stress scenarios and considering the level of liquid assets necessary in relation thereto:

- The Bank maintains an active presence in global money markets to enable this to happen.
- Maintaining a diverse range of funding sources with back-up facilities.
- Monitoring balance sheet liquidity and advances to core funding ratios against internal and Central Bank of Egypt regulations.
- Managing the concentration and profile of debt maturities.
- Monitoring and reporting takes the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those assets projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets. Bank's Risk Management Department also monitors unmatched medium-term

#### 3.3.2. Funding approach

Sources of liquidity are regularly reviewed jointly by the Bank's Assets & Liabilities Management Department and Consumer Banking to maintain a wide diversification within currencies, geographical area, depositors, products and tenors.

#### 3.3.3. Non-derivative cash flows

The table below presents the undiscounted cash flows payable by the Bank under non-derivative financial liabilities by remaining contractual maturities and the maturities assumption for non contractual products are based on there behavior studies.

Sep.30, 2014	<u>Up to</u> <u>1 month</u>	One to three months	<u>Three months</u> <u>to one year</u>	<u>One year to</u> <u>five years</u>	<u>Over five</u> <u>vears</u>	<u>Total</u> EGP Thousands
Financial liabilities						
Due to banks	1,542,066	-	35,701	-	-	1,577,767
Due to customers	14,200,147	16,385,861	44,975,099	38,746,320	1,559,415	115,866,842
Long term loans	56,200	2,918	132,181	39,579	-	230,878
Total liabilities (contractual and non contractual maturity dates)	15,798,413	16,388,779	45,142,981	38,785,899	1,559,415	117,675,487
Total financial assets (contractual and non contractual maturity dates)	18,250,393	17,607,042	41,109,449	44,666,612	15,426,630	137,060,126
Dec.31, 2013	Up to	One to three	Three months	One year to	Orver Frue	Total
	<u>1 month</u>	months	to one year	five years	<u>Over five</u> <u>years</u>	<u>Total</u> EGP Thousands
Financial liabilities						
Financial liabilities	<u>1 month</u>					EGP Thousands
Financial liabilities Due to banks	<u>1 month</u> 1,373,410	months	to one year	five years	_years	EGP Thousands 1,373,410
Financial liabilities Due to banks Due to customers	<u>1 month</u> 1,373,410 14,262,658	<u>months</u> - 14,355,336	<u>to one year</u> - 31,020,534	<u>five years</u> - 36,171,294	_years	EGP Thousands 1,373,410 96,845,683

Notes to consolidated financial statements

EGP Thousands

Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, due from CBE and due from banks, treasury bills, other government notes, loans and advances to banks and customers.

ercial International Bank

In the normal course of business, a proportion of customer loans contractually repayable within one year will be extended. In addition, debt instrument and treasury bills and other governmental notes have been pledged to secure liabilities. The Bank would also be able to meet unexpected net cash outflows by selling securities and accessing additional funding sources such as asset-backed markets.

#### 3.3.4. Derivative cash flows

#### Derivatives settled on a net basis

the Bank's derivatives that will be settled on a net basis include:

Foreign exchange derivatives: exchange traded options and over-the-counter (OTC) , exchange traded forwards currency options.

Interest rate derivatives: interest rate swaps, forward rate agreements, OTC and exchange traded interest rate options, other interest rate contracts and exchange traded futures .

The table below analyses the Bank's derivative undiscounted financial liabilities that will be settled on a net basis into maturity groupings based

on the remaining period of the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows:

Sep.30, 2014	<u>Up to</u> <u>1 month</u>	One to three months	<u>Three months</u> to one year	<u>One year to</u> <u>five years</u>	<u>Over five</u> years	<u>Total</u>
Liabilities Derivatives financial instruments						
- Foreign exchange derivatives	9,446	21,806	6,195	-	-	37,447
- Interest rate derivatives		12	712	11,638	58,145	70,507
Total	9,446	21,818	6,907	11,638	58,145	107,954
	·					
Off balance sheet items						
Sep.30, 2014	Up to 1 year	1-5 years	Over 5 years	Total		
Letters of credit, guarantees and other						
commitments	11,606,642	7,526,707	2,034,912	21,168,261		
Total	11,606,642	7,526,707	2,034,912	21,168,261		
	Up to 1 year	1-5 years	Over 5 years	Total		
Loans commitments (Customers limit						
authorized not utilized)	15,276,385	1,306,537	1,201,647	17,784,569		
Total	15,276,385	1,306,537	1,201,647	17,784,569		

#### 3.4. Fair value of financial assets and liabilities

#### 3.4.1. Financial instruments not measured at fair value

The table below summarizes the book value and fair value of those financial assets and liabilities not presented on the Bank's balance sheet at their fair value.

	<u>Book v</u>	alue	<u>Fair</u>	value
	Sep.30, 2014	Dec.31, 2013	Sep.30, 2014	Dec.31, 2013
Financial assets				
Due from banks	13,341,202	9,003,951	13,341,202	9,003,951
Gross loans and advances to banks	156,512	153,833	156,512	153,833
Gross loans and advances to				
customers				
- Individual	8,293,498	6,514,939	8,293,498	6,514,939
- Corporate	41,992,533	38,880,878	41,992,533	38,880,878
Financial investments				
Held to Maturity	8,989,652	4,197,177	8,989,652	4,197,177
Total financial assets	72,773,397	58,750,778	72,773,397	58,750,778
Financial liabilities				
Due to banks	1,577,767	1,373,410	1,577,767	1,373,410
Due to customers	115,866,842	96,845,683	115,866,842	96,845,683
Long term loans	230,878	132,153	230,878	132,153
Total financial liabilities	117,675,487	98,351,246	117,675,487	98,351,246

#### Due from banks

The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of fixed interest bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and similar maturity date.



## Loans and advances to banks

Loans and advances to banks represented in loans do not considering bank placing. The expected fair value of the loans and advances represents the discounted value of future cash flows expected to be collected. Cash flows are discounted using the current market rate to determine fair value.

## Loans and advances to customers

Loans and advances are net of provisions for impairment. The estimated fair value of loans and advances represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

## **Financial Investments**

Investment securities include only interest-bearing assets held to maturity assets classified as available for sale are measured at fair value. Fair value for held-to-maturity assets is based on market prices or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.

## Due to other banks and customers

The estimated fair value of deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand. The estimated fair value of fixed interest-bearing deposits and other borrowings not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar maturity date.

## 3.5 Capital management

For capital management purposes, the Bank's capital includes total equity as reported in the balance sheet plus some other elements that are managed as capital. The Bank manages its capital to ensure that the following objectives are achieved: - Compliance with the legally imposed capital requirements in Egypt.

- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the bank.

Capital adequacy and the use of regulatory capital are monitored on a daily basis by the Bank's management, employing techniques based on the guidelines developed by the Basel Committee as implemented by the banking supervision unit in the Central Bank of Egypt. The required data is submitted to the Central Bank of Egypt on a quarterly basis.

# Central Bank of Egypt requires the following:

- Maintaining EGP 500 million as a minimum requirement for the issued and paid-in capital.
- Maintaining a minimum level of capital adequacy ratio of 10%, calculated as the ratio between total value of the capital elements, and the risk-weighted assets and contingent liabilities of the Bank.

#### Tier one:

Tier one, comprised of paid-in capital (after deducting the book value of treasury shares), retained earnings and reserves resulting from the distribution of profits except the banking risk reserve and deducting previously recognized goodwill and any retained losses **Tier two:** 

Represents the gone concern capital which comprised of general risk provision according to the impairment provision guidelines issued by the Central Bank of Egypt for to the maximum of 1.25% risk weighted assets and contingent liabilities ,subordinated loans with more than five years to maturity (amortizing 20% of its carrying amount in each year of the remaining five years to maturity) and 45% of the increase in fair value than book value for available for sale , held to maturity , subsidiaries and associates investments.

When calculating the numerator of capital adequacy ratio, the rules set limits of total tier 2 to no more than tier 1 capital and also limits the subordinated to no more than 50% of tier1.

Assets risk weight scale ranging from zero to 100% based on the counterparty risk to reflect the related credit risk scheme, taking into considration the cash collatrals. Similar criteria are used for off balance sheet items after adjusting it to reflect the nature of contingency and the potential loss of those amounts. The Bank has complied with all local capital adequacy requirements for the current year.

# The tables below summarizes the compositions of teir 1, teir 2 and the capital adequacy ratio .

# According to Basel II :

	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
Tier 1 capital		Restated**
Share capital (net of the treasury shares)	9,081,734	9,002,436
Reserves	2,553,823	2,553,824
Retained Earnings (Losses)	(155,160)	(155,168)
Total deductions from tier 1 capital common equity	(565,364)	(726,847)
Total qualifying tier 1 capital	10,915,033	10,674,245
Tier 2 capital		
45% of special reserve	1,457	1,123
45% of the Increase in fair value than the book value for		
available for sale and held to maturity investments	17,169	21,510
Impairment provision for loans and regular contingent	005.026	742.020
liabilities	805,936	742,938
Total qualifying tier 2 capital	824,562	765,571
Total capital 1+2	11,739,595	11,439,816
Risk weighted assets and contingent liabilities		
Total credit risk	64,531,644	59,514,861
Total market risk	3,061,120	2,429,715
Total operational risk	8,135,709	8,135,709
Total	75,728,473	70,080,285
*Capital adequacy ratio (%)	15.50%	16.32%

\*Based on consolidated financial statement figures and in accordance with Centeral Bank of Egypt regulation issued on 24 December 2012. \*\*After 2013 profit distribution.

# 4. Critical accounting estimates and judgments

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future

events that are believed to be reasonable under the circumstances and available information.

# 4.1. Impairment losses on loans and advances

The Bank reviews its loan portfolios to assess impairment on monthly basis a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a Bank, or national or local economic conditions that correlate with defaults on assets in the Bank. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. To the extent that the net present value of estimated cash flows differs by +/-5%

# 4.2. Impairment of available for-sale equity investments

The Bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of a deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

# 4.3. Fair value of derivatives

The fair value of financial instruments that are not quoted in active markets are determined by using valuation techniques. Where valuation techniques (as models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair value of financial instruments.



#### 4.4 Held-to-Maturity investments

The non-derivative financial assets with fixed or determinable payments and fixed maturity are being classified held to maturity. This requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity it will be required to reclassify the entire category as available for sale. The investments would therefore be measured at fair value not amortized cost.

#### 5. Segment analysis

#### 5.1. By business segment

The Bank is divided into main business segments on a worldwide basis:

- Corporate banking incorporating direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products
- Investment banking incorporating financial instruments Trading, structured financing, Corporate leasing, and merger and acquisitions advice.
- Retail banking incorporating private banking services, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages;
- Others -Include other banking business, such as Assets Management.
- Transactions between the business segments are on normal commercial terms and conditions.

- Transactions between the business segments are on normal commercial terms and conditions. EGP Thousands						
Sep.30, 2014	<u>Corporate banking</u>	<u>SME's</u>	<u>Investment</u> <u>banking</u>	<u>Retail banking</u>	<u>Total</u>	
Revenue according to business segment	3,897,420	652,350	167,188	1,402,987	6,119,945	
Expenses according to business segment	(1,062,794)	(268,565)	(12,658)	(717,983)	(2,062,000)	
Profit before tax	2,834,626	383,785	154,530	685,004	4,057,945	
Tax	(964,815)	(129,713)	(22,930)	(231,520)	(1,348,978)	
Profit for the period	1,869,811	254,072	131,600	453,484	2,708,967	
Total assets	119,436,225	2,423,947	1,373,412	13,031,682	136,265,266	
Dec.31, 2013	Corporate banking	<u>SME's</u>	Investment banking	Retail banking	<u>Total</u>	
Revenue according to business segment	4,433,072	698,163	291,098	1,666,363	7,088,696	
Expenses according to business segment	(1,626,607)	(316,973)	(90,548)	(877,975)	(2,912,103)	
Profit before tax	2,806,465	381,190	200,550	788,388	4,176,593	
Tax	(802,004)	(119,972)		(248,130)	(1,170,106)	
Profit for the year	2,004,461	261,218	200,550	540,258	3,006,487	
Total assets	99,625,963	2,601,325	1,275,407	10,249,299	113,751,994	
5.2. By geographical segment				EGP Thousands		
Sep.30, 2014	<u>Cairo</u>	<u>Alex, Delta &amp; Sinai</u>	<u>Upper Egypt</u>	<u>Total</u>		
Revenue according to geographical segment	5,297,178	737,073	85,694	6,119,945		
Expenses according to geographical segment	(1,656,096)	(332,136)	(73,768)	(2,062,000)		
Profit before tax	3,641,082	404,937	11,926	4,057,945		
Tax	(1,208,085)	(136,862)	(4,031)	(1,348,978)		
Profit for the period	2,432,997	268,075	7,895	2,708,967		
Total assets	123,321,067	11,387,258	1,556,941	136,265,266		
Dec.31, 2013	<u>Cairo</u>	Alex, Delta & Sinai	Upper Egypt	Total		
Revenue according to geographical segment	6,082,889	907,098	98,709	7,088,696		
Expenses according to geographical segment	(2,169,462)	(654,445)	· · · · · · · · · · · · · · · · · · ·	(2,912,103)		
Profit before tax	3,913,427	252,653	10,513	4,176,593		
Tax	(1,084,007)	(82,660)	(3,439)	(1,170,106)		
Profit for the year	2,829,420	169,993	7,074	3,006,487		
Total assets	104,133,953	8,163,840	1,454,201	113,751,994		



6 . Net interest income	Last 3 Months Sep.30, 2014	Last 9 Months Sep.30, 2014	Last 3 Months Sep.30, 2013	Last 9 Months Sep.30, 2013
Interest and similar income	EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
- Banks	96,567	157,621	54,808	162,573
- Clients	1,086,913	2,985,199	984,654	2,970,107
	1,183,480	3,142,820	1,039,462	3,132,680
Treasury bills and bonds	1,721,080	4,960,294	1,361,570	3,699,762
Reverse repos	2,578	3,755	21,134	27,136
Financial investments in held to maturity and available for sale debt instruments	29,743	95,032	41,584	112,407
Other			45	45
Total	2,936,881	8,201,901	2,463,795	6,972,030
Interest and similar expense				
- Banks	15,181	61,874	23,236	65,821
- Clients	1,360,888	3,776,581	1,159,352	3,185,969
	1,376,069	3,838,455	1,182,588	3,251,790
Financial instruments purchased with a commitment to re- sale (Repos)	-	-	-	25,580
Other		543	11	3,653
Total	1,376,069	3,838,998	1,182,599	3,281,023
Net interest income	1,560,812	4,362,903	1,281,196	3,691,007
7 . Net fee and commission income	Last 3 Months Sep.30, 2014 EGP Thousands	Last 9 Months Sep.30, 2014 EGP Thousands	Last 3 Months Sep.30, 2013 EGP Thousands	Last 9 Months Sep.30, 2013 EGP Thousands
Fee and commission income	EGP I nousands	EGP I nousands	EGP Thousands	EGP Thousands
Fee and commissions related to credit	253,279	691,974	186,216	561,633
Custody fee	69,585	247,452	49,629	129,506
Other fee	144,476	437,676	109,947	376,027
Total Fee and commission expense	467,340	1,377,102	345,792	1,067,166
Other fee paid	45,291	127,327	30,566	93,749
Total	45,291	127,327	30,566	93,749
Net income from fee and commission	422,049	1,249,775	315,226	973,417
			510,220	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
8. Dividend income	Last 3 Months	Last 9 Months	Last 3 Months	Last 9 Months
	Sep.30, 2014	Sep.30, 2014	Sep.30, 2013	Sep.30, 2013
	EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
Available for sale securities	2	28,495	1,658	15,722
Associates co.			5,694	5,694
Total	2	28,495	7,352	21,416
9 . Net trading income	Last 3 Months	Last 9 Months	Last 3 Months	Last 9 Months
	Sep.30, 2014	Sep.30, 2014	Sep.30, 2013	Sep.30, 2013
Profit (losses) from foreign exchange	EGP Thousands 62,514	EGP Thousands 181,797	EGP Thousands 131,742	EGP Thousands 354,068
Profit (losses) from revaluations of trading assets and liabilities in foreign currencies	(340)	2,651	(1,535)	3,318
Profit (Loss) from forward foreign exchange deals revaluation	13,983	5,983	(1,316)	(15,963)
Profit (Loss) from interest rate swaps revaluation	(549)	(429)	775	(796)
Profit (Loss) from currency swap deals revaluation	(11,398)	(11,337)	(6,363)	(5,407)
Trading debt instruments	109,746	395,652	71,642	236,713
Trading equity instruments	697	2,358	795	5,523
Total	174,653	576,675	195,740	577,456



# Notes to consolidated financial statements

10.	Administrative expenses	Last 3 Months	Last 9 Months	Last 3 Months	Last 9 Months
		Sep.30, 2014	Sep.30, 2014	Sep.30, 2013	Sep.30, 2013
		EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
	Staff costs			100 0 00	60 <b>-</b> 660
	- Wages and salaries	253,766	714,778	198,369	607,660
	- Social insurance	7,785	33,355	7,065	27,684
	- Other benefits	7,290	29,406	6,819	24,632
	Other administrative expenses	200,507	524,730	166,234	468,931
	Total	469,348	1,302,269	378,487	1,128,907
11 .	Other operating (expenses) income	Last 3 Months	Last 9 Months	Last 3 Months	Last 9 Months
11 •	other operating (expenses) meome	Sep.30, 2014	Sep.30, 2014	Sep.30, 2013	Sep.30, 2013
		EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
	Profits (Losses) from non-trading assets and liabilities revaluation	(3,005)	(10,771)	(638)	92,781
	Profits (losses) from selling property, plant and equipment	297	689	253	748
	Release (charges) of other provisions	(18,398)	(117,713)	14,067	(54,863)
	Others	(170,117)	(359,596)	(72,537)	(329,124)
	Total	(191,223)	(487,391)	(58,855)	(290,458)
12.	Impairment (charge) release for credit losses	Last 3 Months	Last 9 Months	Last 3 Months	Last 9 Months
		Sep.30, 2014	Sep.30, 2014	Sep.30, 2013	Sep.30, 2013
		EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
	Loans and advances to customers	(107,374)	(466,534)	(75,143)	(565,928)
	Total	(107,374)	(466,534)	(75,143)	(565,928)
13.	Adjustments to calculate the effective tax rate	Last 3 Months	Last 9 Months	Last 3 Months	Last 9 Months
		Sep.30, 2014	Sep.30, 2014	Sep.30, 2013	Sep.30, 2013
		EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
	Profit after settlement	1,460,326	4,059,108	1,262,089	3,261,200
	Tax rate	30% - 25%	30% - 25%	25.00%	25.00%
	Income tax based on accounting profit Add / (Deduct)	438,113	1,217,698	315,522	815,300
	Non-deductible expenses	19,462	34,263	10,507	23,727
	Tax exemptions	(4,058)	(46,757)	(13,999)	(46,338)
	Effect of provisions	34,760	149,251	29,539	218,313
	Depreciation	(37)	(5,477)	118	673
	Income tax	488,240	1,348,978	341,687	1,011,675
	Effective tax rate	33.43%	33.23%	27.07%	31.02%
*	An additional temporary tax was imposed for three years starting year 2014 by tax rate 5%				
	amount on the juridical persons' income as per the law no. 44 of 2014.				
14.	Earning per share	Last 3 Months	Last 9 Months	Last 3 Months	Last 9 Months
		Sep.30, 2014	Sep.30, 2014	Sep.30, 2013	Sep.30, 2013
		ECD Thomsonds	ECD Thousands	ECD Thousands	ECD Thousands

4. Earning per share	Last 5 Months	Last 9 M
	Sep.30, 2014	Sep.30,
	EGP Thousands	EGP Thou
Net profit for the period available for distribution	955,938	2,61

	· ·	• ·	1 /	1 /
	EGP Thousands	EGP Thousands	EGP Thousands	EGP Thousands
Net profit for the period available for distribution	955,938	2,618,941	531,001	1,920,617
Board member's bonus	(14,339)	(39,284)	(7,965)	(28,809)
Staff profit sharing	(95,594)	(261,894)	(53,100)	(192,062)
* Profits shareholders' Stake	846,005	2,317,763	469,935	1,699,746
Number of shares	908,173	908,173	908,173	908,173
Basic earning per share	0.93	2.55	0.52	1.87
By issuance of ESOP earning per share will be:				
Number of shares including ESOP shares	925,995	925,260	919,201	918,778
Diluted earning per share	0.91	2.50	0.51	1.85
* Based on separate financial statement profits.				


# 15. Cash and balances with Central Bank

13. Cash and balances with Central bank		
	Sep.30, 2014	Dec.31, 2013
C. 1	EGP Thousands	EGP Thousands
Cash	2,103,352	1,674,626
<b>Obligatory reserve balance with CBE</b> - Current accounts	4,508,216	3,121,614
Total	6,611,568	4,796,240
Non-interest bearing balances	6,611,568	4,796,240
16. Due from banks		
	Sep.30, 2014	Dec.31, 2013
C much a second a	EGP Thousands	EGP Thousands
Current accounts Deposits	829,865 12,511,337	630,961 8,372,990
Total	13,341,202	9,003,951
Central banks	4,054,912	3,225,196
Local banks	864,426	757,539
Foreign banks	8,421,864	5,021,216
Total	13,341,202	9,003,951
Non-interest bearing balances	774,367	163,772
Fixed interest bearing balances	12,566,835	8,840,179
Total	13,341,202	9,003,951
Current balances	13,341,202	9,003,951
Total	13,341,202	9,003,951
17. Treasury bills and other governmental notes		
17. Treasury bins and other governmental notes	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
91 Days maturity	6,356,157	6,534,713
182 Days maturity	8,901,191	7,197,086
364 Days maturity	12,644,833	11,010,950
Unearned interest	(1,395,735)	(1,077,320)
Total 1	26,506,446	23,665,429
Reverse repos treasury bonds	77,922	-
Total 2	77,922	-
Net	26,584,368	23,665,429
10 Trading financial access		
18. Trading financial assets	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
Debt instruments		
- Governmental bonds	3,133,712	2,047,967
- Other debt instruments		48,871
Total	3,173,344	2,096,838
Equity instruments		A 44-
- Companies shares	- 150 072	8,882
- Mutual funds	150,072	136,008
Total	150,072	144,890
Dortfolio monored has all and	111 100	E2 401
- Portfolio managed by others Total financial assets for trading	<u>211,186</u> 3,534,602	<u>53,491</u> 2,295,219



# 19. Loans and advances to banks

. Loans and advances to banks	G 20 2014	D 21 2012
	Sep.30, 2014 EGP Thousands	Dec.31, 2013 EGP Thousands
	EGP I nousands	EGP Thousands
Time and term loans	156,512	153,833
Less:Impairment provision	(14,208)	(21,411)
Total	142,304	132,422
Current balances	117,248	102,220
Non-current balances	25,056	30,202
Total	142,304	132,422
Analysis for impairment provision of loans and advances to banks		
	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
Beginning balance	21,411	29,299
Charge (release) during the period	(7,289)	(9,225
Exchange revaluation difference	86	1,337
Ending balance	14,208	21,411
. Loans and advances to customers		
	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
Individual	1 101 070	
- Overdraft	1,491,969	1,173,943
- Credit cards	902,353	765,624
- Personal loans	5,536,285	4,181,386
- Mortgages	341,915	383,144
- Other loans	20,976	10,842
Total 1	8,293,498	6,514,939
Corporate		
- Overdraft	6,369,440	4,910,811
- Direct loans	25,538,286	24,125,579
- Syndicated loans	9,909,509	9,630,556
- Other loans	175,298	109,232
Total 2	41,992,533	38,776,178
Total Loans and advances to customers (1+2) Less:	50,286,031	45,291,117
Unamortized bills discount	(3,362)	(6,635
Impairment provision	(3,344,615)	(2,842,840)
Unearned interest	(978,508)	(708,390
Net loans and advances to customers	45,959,546	41,733,252
Distributed to		
Current balances	20,091,429	16,679,527
Non-current balances	25,868,117	25,053,725
Total	45,959,546	41,733,252

# Analysis for impairment provision of loans and advances to customers

Sep.30, 2014	Overdraft	<u>Credit cards</u>	<u>Individ</u> <u>Personal loans</u>	<u>ual</u> <u>Real estate loans</u>	Other loans	Total
Beginning balance	9,231	<u>ereut carus</u> 8,391	<u>1 er sonar toans</u> 82,661	<u>13,784</u>	<u>3,209</u>	<u>10tar</u> 117,276
Charged (Released) during the period	2,394	(533)	(6,954)	(3,729)	17,767	8,945
Write off during the period	2,374	(3,910)	(0,934)	(3,729)	17,707	(3,910)
Recoveries during the period	- 1	3,815	- 30	-	-	3,846
Ending balance	11,626	7,763	75,737	10,055	20,976	126,157
			<b>Corporate</b>			
Sep.30, 2014	<u>Overdraft</u>	<b>Direct loans</b>	Syndicated loans	Other loans	<u>Total</u>	
Beginning balance	334,202	1,953,331	433,064	4,967	2,725,564	
Charged (Released) during the period	145,614	276,005	44,548	(1,290)	464,877	
Write off during the period	-	-	-	-	-	
<b>Recoveries during the period</b>	-	4,194	-	-	4,194	
Exchange revaluation difference	2,297	14,970	6,556	<u> </u>	23,823	
Ending balance	482,113	2,248,500	484,168	3,677	3,218,458	
			Individ	ual		
Dec.31, 2013	<u>Overdraft</u>	Credit cards	Individ Personal loans	<u>ual</u> <u>Real estate loans</u>	Other loans	Total
Dec.31, 2013 Beginning balance	Overdraft 10,753	<u>Credit cards</u> 8,328			Other loans 1,091	<u>Total</u> 107,985
			Personal loans	Real estate loans		
Beginning balance	10,753 270 (2,756)	8,328	Personal loans 74,436	Real estate loans 13,377	1,091	107,985
Beginning balance Charged (Released) during the year	10,753 270	8,328 2,568	Personal loans 74,436	Real estate loans 13,377	1,091	107,985 13,588
Beginning balance Charged (Released) during the year Write off during the year	10,753 270 (2,756)	8,328 2,568 (7,254)	Personal loans 74,436	<u>Real estate loans</u> 13,377 407 -	1,091	107,985 13,588 (10,010)
Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year	10,753 270 (2,756) 964	8,328 2,568 (7,254) 4,749	Personal loans 74,436 8,225 - - 82,661	<u>Real estate loans</u> 13,377 407 - -	1,091 2,118 -	107,985 13,588 (10,010) 5,713
Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year Ending balance	10,753 270 (2,756) 964	8,328 2,568 (7,254) 4,749	<u>Personal loans</u> 74,436 8,225 - - 82,661 <u>Corporate</u>	<u>Real estate loans</u> 13,377 407 - -	1,091 2,118 -	107,985 13,588 (10,010) 5,713
Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year Ending balance Dec.31, 2013	10,753 270 (2,756) 964 9,231	8,328 2,568 (7,254) 4,749 8,391 Direct loans	Personal loans 74,436 8,225 - - 82,661 <u>Corporate</u> Syndicated loans	Real estate loans   13,377   407   -   -   -   13,784	1,091 2,118 - - 3,209 <u>Total</u>	107,985 13,588 (10,010) 5,713
Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year Ending balance	10,753 270 (2,756) 964 9,231	8,328 2,568 (7,254) 4,749 8,391	<u>Personal loans</u> 74,436 8,225 - - 82,661 <u>Corporate</u>	Real estate loans   13,377   407   -   -   13,784	1,091 2,118 - - 3,209	107,985 13,588 (10,010) 5,713
Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year Ending balance Dec.31, 2013 Beginning balance	10,753 270 (2,756) <u>964</u> <u>9,231</u> <u>Overdraft</u> 209,551	8,328 2,568 (7,254) 4,749 8,391 <u>Direct loans</u> 1,242,016	Personal loans 74,436 8,225 - - 82,661 <u>Corporate Syndicated loans</u> 336,569	Real estate loans   13,377   407   -   -   13,784	1,091 2,118 - - - 3,209 <u>Total</u> 1,793,238	107,985 13,588 (10,010) 5,713
Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year Ending balance Dec.31, 2013 Beginning balance Charged (Released) during the year	10,753 270 (2,756) <u>964</u> <u>9,231</u> <u>Overdraft</u> 209,551	8,328 2,568 (7,254) 4,749 8,391 <u>Direct loans</u> 1,242,016 663,120	Personal loans   74,436   8,225   -   -   82,661 <u>Corporate</u> Syndicated loans   336,569   129,671	Real estate loans   13,377   407   -   -   13,784	1,091 2,118 - - - 3,209 <u>Total</u> 1,793,238 911,219	107,985 13,588 (10,010) 5,713
Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year Ending balance Dec.31, 2013 Beginning balance Charged (Released) during the year Write off during the year	10,753 270 (2,756) <u>964</u> <u>9,231</u> <u>Overdraft</u> 209,551	8,328 2,568 (7,254) 4,749 8,391 <u>Direct loans</u> 1,242,016 663,120 (6,811)	Personal loans   74,436   8,225   -   -   82,661   Corporate   Syndicated loans   336,569   129,671   (81,425)	Real estate loans   13,377   407   -   -   13,784	1,091 2,118 - - - 3,209 <u>Total</u> 1,793,238 911,219 (88,236)	107,985 13,588 (10,010) 5,713
Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year Ending balance Dec.31, 2013 Beginning balance Charged (Released) during the year Write off during the year Recoveries during the year	10,753 270 (2,756) 964 9,231 <u>Overdraft</u> 209,551 118,563	8,328 2,568 (7,254) 4,749 8,391 <u>Direct loans</u> 1,242,016 663,120 (6,811) 13,906	Personal loans 74,436 8,225 - - 82,661 <u>Corporate</u> Syndicated loans 336,569 129,671 (81,425) 31,418	Real estate loans   13,377   407   -   -   13,784     Other loans   5,102   (135)   -	1,091 2,118 - - - - - - - - - - - - - - - - - -	107,985 13,588 (10,010) 5,713



# 21 . Derivative financial instruments

### 21.1 . Derivatives

The Bank uses the following financial derivatives for non hedging purposes.

Forward contracts represents commitments of buying foreign and local currencies including unexecuted spot transactions. Future contracts for foreign currencies and/or interest rates represents contractual commitments to receive or pay net on the basis of changes in foreign exchange rates or interest rates, and/or buying or selling foreign currencies or financial instruments in a future date with a fixed contractual price under active financial market.

Credit risk is considered low, and future interest rate contracts represents future exchange rate contracts negotiated for case by case, these contracts requires financial settlements of any differences in contractual interest rates and prevailing market interest rates on future interest rates on future dates based on contractual amount (nominal value) pre agreed upon.

Foreign exchange and/or interest rate swap represents commitments to exchange cash flows, resulting from these contracts exchange of currencies or interest (fixed rate versus variable rate for example) or both (meaning foreign exchange and interest rate contracts)/ contractual amounts are not exchanged except for some foreign exchange contracts.

Credit risk is represented in the expected cost of foreign exchange contracts that takes place if other parties default to fulfill their liabilities. This risk is monitored continuously through comparisons of fair value and contractual amount, and to control the outstanding credit risk, The Bank evaluates other parties using the same methods as in borrowing activities.

Options contracts in foreign currencies and/or interest rates represents contractual agreements for the buyer (issuer) to seller (holders) as a right not an obligations whether to buy (buy option) or to sell (sell option) at a certain day or within certain period for a certain amount in foreign currency or interest rate. Options contracts are either traded in the market or negotiated between The Bank and one of its clients (Off balance sheet). The Bank exposed to credit risk for purchased options contracts only and in the line of its book cost which represent its fair value.

The contractual value for some derivatives options considered a base to compare the realized financial instruments on the balance sheet, but it didn't provide indicator on the projected cash flows of the fair value for current instruments, those amounts doesn't reflects credit risk or interest rate risk.

Derivatives in The Banks benefit represent (assets) conversely it represents (liabilities) as a result of the changes in foreign exchange prices or interest rates related to these derivatives. Contractual / expected total amounts of financial derivatives can fluctuate from time to time and also the range through which the financial derivatives can be in benefit of The Bank or conversely against its benefit and the total fair value of the financial derivatives in assets and liabilities. hereunder are the fair values of the booked financial derivatives.

### 21.1.1 . For trading derivatives

21

U	S	ep.30, 2014		I	Dec.31, 2013	
	<u>Notional amount</u>	Assets	<b>Liabilities</b>	Notional amount	Assets	Liabilities
Foreign currencies derivatives						
- Forward foreign exchange						
contracts	2,222,023	10,242	9,839	1,250,176	13,376	18,955
- Currency swap	1,799,345	10,329	11,401	1,990,431	22,576	12,312
- Options	87,180	16,236	16,207	38,331	13,794	13,794
Total 1		36,807	37,447		49,746	45,061
Interest rate derivatives						
- Interest rate swaps	287,839	2,918	712	389,502	6,679	3,744
Total 2		2,918	712		6,679	3,744
- Commodity 3	4,254			-		
Total assets (liabilities) for trading derivatives (1+2+3)		39,725	38,159		56,425	48,805
1.1.2 . Fair value hedge						
Interest rate derivatives						
- Governmental debt instruments hedging	621,189	-	57,894	603,658	-	57,476
- Customers deposits hedging	4,017,715	28,054	11,901	3,847,747	46,660	8,598
Total 4		28,054	69,795		46,660	66,074
Total financial derivatives (1+2+3+4)		67,779	107,954		103,085	114,879

# 21.2 . Hedging derivatives

# 21.2.1 . Fair value hedge

The Bank uses interest rate swap contracts to cover part of the risk of potential decrease in fair value of its fixed rate governmental debt instruments in foreign currencies. Net derivative value resulting from the related hedging instruments is EGP 57,894 thousand at September 30, 2014 against EGP 57,476 thousand at the December 31, 2013, Resulting in net losses form hedging instruments at September 30, 2014 EGP 418 thousand against net gain EGP 40,233 thousand at the December 31, 2013. Losses arises from the hedged items at September 30, 2014 reached EGP 5,796 thousand against losses arises EGP 48,857 thousand at December 31, 2013.

The Bank uses interest rate swap contracts to cover part of the risk of potential increase in fair value of its fixed rate customers deposits in foreign currencies. Net derivative value resulting from the related hedging instruments is EGP 16,153 thousand at the end of September, 2014 against EGP 38,063 thousand at December 31, 2013, Resulting in net losses form hedging instruments at September 30, 2014 EGP 21,909 thousand against net losses EGP 52,093 thousand at December 31, 2013. Gains arises from the hedged items at September 30, 2014 reached EGP 46,120 thousand against gains EGP 60,224 thousand at December 31, 2013.

# 22 . Financial investments

Available for sale - Listed debt instruments with fair value - Listed equity instruments with fair value - Unlisted instruments Total	Sep.30, 2014 EGP Thousands 25,050,034 87,770 422,779 25,560,583	Dec.31, 2013 EGP Thousands 22,556,423 86,327 735,354 23,378,104
Held to maturity		
- Listed debt instruments	8,962,139	4,169,664
- Unlisted instruments	27,513	27,513
Total	8,989,652	4,197,177
Total financial investment	34,550,235	27,575,281
- Actively traded instruments	33,220,455	25,972,996
- Not actively traded instruments	1,329,780	1,602,285
Total	34,550,235	27,575,281
Fixed interest debt instruments Floating interest debt instruments	32,943,503 1,068,670	25,801,806 1,097,845
Total	34,012,173	26,899,651

	Available for sale	Held to maturity	
	<u>financial</u>	<u>financial</u>	<u>Total</u>
	investments	<u>investments</u>	
			EGP Thousands
Beginning balance	21,177,428	4,215,788	25,393,216
Addition	7,463,492	-	7,463,492
Deduction (selling - redemptions)	(4,519,339)	(18,611)	(4,537,950)
Exchange revaluation differences for foreign			
financial assets	124,231	-	124,231
Profit (losses) from fair value difference	(834,814)	-	(834,814)
Impairment (charges) release	(32,894)	-	(32,894)
Ending Balance	23,378,104	4,197,177	27,575,281
Beginning balance	23,378,104	4,197,177	27,575,281
Addition	6,849,950	4,794,948	11,644,898
Deduction (selling - redemptions)	(4,895,906)	(2,473)	(4,898,379)
Exchange revaluation differences for			
foreign financial assets	38,176	-	38,176
Profit (losses) from fair value difference	191,330	-	191,330
Impairment (charges) release	(1,071)		(1,071)
Ending Balance	25,560,583	8,989,652	34,550,235



# 22.1 . Profit (Losses) from financial investments

Profit (Loss) from selling available for sale financial instruments	
Impairment release (charges) of available for sale equity instruments	
Profit (Loss) from selling held to maturity debt investments	
Total	

Last 3 Months Sep.30, 2014 EGP Thousands	Sep.30, 2014 Sep.30, 2014		Last 9 Months Sep.30, 2013 EGP Thousands	
65,560	74,968	1,491	3,720	
(1,071)	(1,071)	-	(17)	
(2)	(21)	(38)	(102)	
64,487	73,876	1,453	3,601	

# 23 · Investments in associates

	Company's	Company's assets	Company's	Company's	Company's net	Investment book	<u>Stake</u>
Sep.30, 2014	<u>country</u>		liabilities (without	revenues	<u>profit</u>	value	<u>%</u>
			<u>equity)</u>				
Associates						EGP Thousands	
- Commercial International Life Insurance	Egypt	2,716,162	2,625,535	1,202,560	18,275	63,822	45
- Corplease	Egypt	2,275,003	2,057,436	258,411	14,006	98,578	43
- Haykala for investment	Egypt	4,676	236	184	90	1,492	40
- Egypt Factors	Egypt	437,484	379,703	23,662	343	42,586	
- International Co. for Security and Services (Falcon)	Egypt	145,590	120,916	95,228	4,307	16,021	40
Total		5,578,915	5,183,826	1,580,045	37,021	222,499	
	Company's	Company's Assets	Company's	Company's	Company's Net	Investment book	Stake
Dec.31, 2013	<u>Country</u>		Liabilities (without	Revenues	<u>Profit</u>	value	<u>%</u>
			<u>equity)</u>				
Associates						EGP Thousands	
- Commercial International Life Insurance	Egypt	2,202,121	2,124,147	302,443	5,621	53,757	45
- Corplease	Egypt	1,921,221	1,723,877	378,253	16,885	88,282	43
- Haykala for Investment	Egypt	4,574	199	581	479	1,465	40
- Egypt Factors	Egypt	434,219	379,405	32,680	426	40,881	39
- International Co. for Security and Services (Falcon)	Egypt	126,868	104,633	120,222	5,344	8,367	40
Total		4,689,003	4,332,261	834,179	28,755	192,753	



24 . Investment property *	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
Commercial unit number f 35 in arkadia mall (14 elbahr st. Boulak kornish el nile )	432	432
Land area with 1468.85 meters elsaidi basin -markaz nabrouh eldakahlia	-	1,122
Land and a bulding in elmansoura elnahda street 766.3 meters	3,463	3,463
Agricultural area 1 feddan 14t and 17.25 shares near el azazi fakous elsharkia	161	161
Agriculutral area - markaz shebin eldakahlia		4,518
Total	4,056	9,696

\* Including non registered properties by EGP 593 thousand which were acquired against settlement of loans to customers and legal procedures is taking to registered these properties or sell them during the legal period.

25 . Other assets	Sep.30, 2014 EGP Thousands	Dec.31, 2013 EGP Thousands
Accrued revenues	1,799,036	1,695,499
Prepaid expenses	132,132	131,519
Advances to purchase of fixed assets	171,050	134,327
Accounts receivable and other assets	1,364,496	910,752
Assets acquired as settlement of debts	24,270	20,246
Total	3,490,984	2,892,343

### 26 . Property, plant and equipment

o v i i oper ej , piane ana equipinene								
	<u>Land</u>	<u>Premises</u>	<u>IT</u>	<u>Vehicles</u>	<u>Fitting -out</u>	<u>Machines and</u> equipment	<u>Furniture and</u> <u>furnishing</u>	<u>Total</u>
Beginning gross assets (1) Additions (deductions) during the period	64,500 209	622,110 60,056	1,017,158 25,756	62,864 6,449	397,337 37,972	331,621 25,117	139,786 4,261	2,635,376 159,820
Ending gross assets (2)	64,709	682,166	1,042,914	69,313	435,309	356,738	144,047	2,795,196
Accu.depreciation at beginning of the period (3) Current year depreciation	-	205,796 23,822	728,899 62,387	36,220 3,663	316,933 39,002	263,651 25,598	114,701 6,697	1,666,200 161,169
Accu.depreciation at end of the period (4)		229,618	791,286	39,883	355,935	289,249	121,398	1,827,369
Ending net assets (2-4)	64,709	452,548	251,628	29,430	79,374	67,489	22,649	967,827
Beginning net assets (1-3)	64,500	416,314	288,259	26,644	80,404	67,970	25,085	969,176
Depreciation rates		%5	%33.3	%20	%33.3	%20	%20	

Sep.30, 2014

Net fixed assets value on the balance sheet date includes EGP 70,919 thousand non registered assets while their registrations procedures are in process.

# 27 Due to banks

Ductoballits		
	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
Current accounts	1,542,066	1,038,717
Deposits	35,701	334,693
Total	1,577,767	1,373,410
Central banks	22,890	3,854
Local banks	61,174	313,338
Foreign banks	1,493,703	1,056,218
Total	1,577,767	1,373,410
Non-interest bearing balances	1,471,559	1,026,036
Fixed interest bearing balances	106,208	347,374
Total	1,577,767	1,373,410
Current balances	1,542,066	1,038,717
Non-current balances	35,701	334,693
Total	1,577,767	1,373,410

### 28 Due to customers

	Sep.30, 2014 EGP Thousands	Dec.31, 2013 EGP Thousands
Demand deposits	28,842,068	22,949,345
Time deposits	33,254,033	30,507,693
Certificates of deposit	30,082,306	25,259,129
Saving deposits	20,563,429	16,786,188
Other deposits	3,125,006	1,343,328
Total	115,866,842	96,845,683
Corporate deposits	58,155,219	48,299,668
Individual deposits	57,711,623	48,546,015
Total	115,866,842	96,845,683
Non-interest bearing balances	31,967,074	24,292,673
Fixed interest bearing balances	83,899,768	72,553,010
Total	115,866,842	96,845,683
Current balances	82,959,340	70,206,368
Non-current balances	32,907,502	26,639,315
Total	115,866,842	96,845,683

# 29 Long term loans

	Interest rate %	<u>Maturity date</u>	<u>Maturing</u> <u>through next</u> <u>vear</u> EGP Thousands	Balance on Sep.30, 2014 EGP Thousands	Balance on Dec.31, 2013 EGP Thousands
Financial Investment & Sector Cooperation (FISC)	3.5 - 5.5 depends on maturity date	3-5 years	-	-	556
Environmental Compliance Project (ECO)	3.5 - 5.5 depends on maturity date	3-5 years	1,315	2,305	-
Agricultural Research and Development Fund (ARDF)	3.5 - 5.5 depends on maturity date	3-5 years	83,811	87,700	31,380
Social Fund for Development (SFD)	3 months T/D or 9% which is more		57,222	140,873	100,217
Total			142,348	230,878	132,153

#### 30. Other liabilities

Sep.30, 2014	Dec.31, 2013
EGP Thousands	EGP Thousands
624,866	564,961
453,991	351,866
814,467	481,478
487,600	78,652
2,380,924	1,476,957
	EGP Thousands 624,866 453,991 814,467 487,600

20 2014

#### 31 . Other provisions

Sep.30, 2014	<u>Beginning</u> <u>balance</u>	<u>Charged</u> <u>amounts</u>	<u>Exchange</u> <u>revaluation</u> <u>difference</u>	<u>Utilized amounts</u>	<u>Reversed</u> <u>amounts</u>	Ending balance
						EGP Thousands
Provision for income tax claims	14,045	6,185	-	(110)	-	20,120
Provision for legal claims	29,048	1,486	18	(1,261)	-	29,291
Provision for Stamp Duty	31,000	-	-	-	-	31,000
Provision for contingent	362,721	110,699	(959)	-	-	472,461
* Provision for other claim	17,885	2,343	(10)	(4,560)		15,658
Total	454,699	120,713	(951)	(5,931)		568,530
Dec.31, 2013	Beginning balance	Charged amounts	Exchange revaluation difference	Utilized amounts	Reversed amounts	Ending balance
Dec.31, 2013		Charged amounts	revaluation	Utilized amounts	Reversed amounts	Ending balance
Dec.31, 2013 Provision for income tax claims		Charged amounts 3,625	revaluation	Utilized amounts (4,542)	Reversed amounts	
	balance		revaluation		Reversed amounts - (142)	EGP Thousands
Provision for income tax claims	<u>balance</u> 14,962	3,625	revaluation difference	(4,542)		EGP Thousands 14,045
Provision for income tax claims Provision for legal claims	<u>balance</u> 14,962	3,625 1,322	revaluation difference	(4,542) (754)		EGP Thousands 14,045 29,048
Provision for income tax claims Provision for legal claims Provision for Stamp Duty	<u>balance</u> 14,962 28,620 -	3,625 1,322 31,000	revaluation difference 2	(4,542) (754)		EGP Thousands 14,045 29,048 31,000

Total

Provision for other claim formed on September 30, 2014 amounted to EGP 2,343 thousand to face the potential risk of banking operations against amount EGP 8,936 thousand on December 31, 2013.

# 32 . Equity

# 32.1 Capital

# The authorized capital reached EGP 20 billion according to the extraordinary general assembly decision on March 17, 2010. Issued and Paid in Capital reached EGP 9,081,734 thousand to be divided on 908,173 thousand shares with EGP 10 par value for each share based on:

- Increase issued and Paid in Capital by amount EGP 33,119 thousand on July 31, 2011 in according to Board of Directors decision on November 10,2010 by issuance of second tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 37,712 thousand on April 9, 2012 in according to Board of Directors decision on December 22,2011 by issuance of third tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 29,348 thousand On April 7,2013 to reach EGP 6,001,624 thousand according to Board of Directors decision on october 24,2012 by issuance of fourth tranch for E.S.O.P program.
- Increase issued and Paid in Capital by amount EGP 3,000,812 thousand on December 5, 2013 according to Board of Directors decision on May 15,2013 by distribution of a one share for every two outstanding shares by capitalizing on the General Reserve.
- Increase issued and Paid in Capital by amount EGP 79,299 thousand On March 23,2014 to reach EGP 9,081,734 thousand according to Board of Directors decision on December 10, 2013 by issuance of fourth tranch for E.S.O.P program.

- The Extraordinary General Assembly approved in the meeting of June 26, 2006 to activate a motivating and rewarding program for the Bank's employees and managers through Employee Share Ownership Plans (ESOP) by issuing a maximum of 5% of issued and paid-in capital at par value ,through 5 years starting year 2006 and delegated the Board of Directors to establish the rewarding terms and conditions and increase the paid in capital according to the program.

- The Extraordinary General Assembly approved in the meeting of April 13,2011 continue to activate a motivating and rewarding program for The Bank's employees and managers through Employee Share Ownership Plans (ESOP) by issuing a maximum of 5% of issued and paidin capital at par value ,through 5 years starting year 2011 and delegated the Board of Directors to establish the rewarding terms and conditions and increase the paid in capital according to the program.

- Dividend deducted from shareholders' equity in the Year that the General Assembly approves the dispersment the shareholders of this dividend, which includes staff profit share and remuneration of the Board of Directors stated in the law.

### 32.2 Reserves

According to The Bank status 5% of net profit is to increase legal reserve until it reaches 50% of The Bank's issued and paid in capital. Central Bank of Egypt concurrence for usage of special reserve is required.



# 33. Deferred tax

Deferred tax assets and liabilities are attributable to the following:

	Sep.30, 2014	Dec.31, 2013
	Assets (Liabilities)	Assets (Liabilities)
	EGP Thousands	EGP Thousands
Fixed assets (depreciation)	(24,221)	(25,569)
Other provisions (excluded loan loss, contingent liabilities and income tax provisions)	14,469	12,531
Other investments impairment	49,540	49,219
Reserve for employee stock ownership plan (ESOP)	43,890	47,376
Total	83,678	83,557

# 34. Share-based payments

According to the extraordinary general assembly meeting on June 26, 2006, The Bank launched new Employees Share Ownership Plan (ESOP) scheme and issued equity-settled share-based payments. Eligible employees should complete a term of 3 years of service in The Bank to have the right in ordinary shares at face value (right to share) that will be issued on the vesting date, otherwise such grants will be forfeited. Equity-settled share-based payments are measured at fair value at the grant date, and expensed on a straight-line basis over the vesting period (3 years) with corresponding increase in equity based on estimated number of shares that will eventually vest(True up model). The fair value for such equity instruments is measured using of Black-Scholes pricing model.

Details of the rights to share outstanding during the period are as follows:

	Sep.30, 2014	Dec.31, 2013
	No. of shares in	No. of shares in
	<u>thousand</u>	thousand
Outstanding at the beginning of the period	23,918	15,440
Granted during the period	7,038	12,245
Forfeited during the period	-	(832)
Exercised during the period	(7,930)	(2,935)
Outstanding at the end of the period	23,026	23,918

Details of the outstanding tranches are as follows:

Maturi	ty date	EGP <u>Exercise price</u>	EGP <b>Fair value *</b>	<u>No. of shares in thousand</u>
20	15	10.00	6.65	10,033
20	16	10.00	16.84	5,955
20	15	10.00	22.84	7,038
Total				23,026

The fair value of granted shares is calculated using Black-Scholes pricing model with the following:

	8th tranche	7th tranche
Exercise price	10	10
Current share price	32.58	34.57
Expected life (years)	3	3
Risk free rate %	12.4%	14%
Dividend yield%	3.07%	2.89%
Volatility%	35%	40%

Volatility is calculated based on the daily standard deviation of returns for the last three years.



# 35 . Reserves and retained earnings (losses)

	Sep.30, 2014 EGP Thousands	Dec.31, 2013 EGP Thousands
Legal reserve	621,084	490,365
General reserve	1,850,496	406,090
Retained earnings (losses)	(155,160)	(546,531)
Special reserve	28,108	27,367
Reserve for A.F.S investments revaluation difference	(528,716)	(720,480)
Banking risks reserve	1,991	1,991
Total	1,817,803	(341,198)

35.1	. Banking risks reserve	Sep.30, 2014 EGP Thousands	Dec.31, 2013 EGP Thousands
	Beginning balance	1,991	103,717
	Transferred from profits		(101,726)
	Ending balance	1,991	1,991
35.2	. Legal reserve	Sep.30, 2014	Dec.31, 2013
		EGP Thousands	EGP Thousands
	Beginning balance	490,365	380,349
	Transferred from previous year profits	130,719	110,016
	Ending balance	621,084	490,365
35.3	Reserve for A.F.S investments revaluation difference	Sep.30, 2014	Dec.31, 2013
	Beginning balance	(720,480)	153,365
	Unrealized gains (losses) from A.F.S investment revaluation	191,764	(873,845)
	Ending balance	(528,716)	(720,480)
35.4	Retained earnings (losses)	Sep.30, 2014	Dec.31, 2013
	Beginning balance	(546,531)	(568,853)
	Dividend previous year	-	(1,002)
	Change in owner ship percentage	9	(146)
	Transferred to retained earnings (losses)	391,362	23,470
	Ending balance	(155,160)	(546,531)

# 36 . Cash and cash equivalent

	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
Cash and balances with Central Bank	6,611,568	4,804,974
Due from banks	13,341,202	9,003,951
Treasury bills and other governmental notes	26,584,368	23,665,429
Obligatory reserve balance with CBE	(3,432,882)	(3,224,659)
Due from banks (time deposits) more than three months	(9,078,455)	(5,148,331)
Treasury bills with maturity more than three months	(20,298,625)	(17,212,737)
Total	13,727,176	11,888,627



# 37 . Contingent liabilities and commitments

### 37.1 . Legal claims

There are a number of existing cases filed against the bank on September.30,2014 without provision as it's not expected to make any losses from it.

#### 37.2 . Capital commitments

### 37.2.1 . Financial investments

The capital commitments for the financial investments reached on the date of financial position EGP 26,991 thousand as follows:

	Investments value	Paid	Remaining
	EGP Thousands	EGP Thousands	EGP Thousands
Available for sale financial investments	89,864	62,872	26,991

#### 37.2.2 . Fixed assets and branches constructions

The value of commitments for the purchase of fixed assets contracts and branches constructions that have not been implemented till the date of financial statement amounted to EGP 22,708 thousand.

#### 37.3 . Letters of credit, guarantees and other commitments

	Sep.30, 2014 EGP Thousands	Dec.31, 2013 EGP Thousands
Letters of guarantee	19,182,505	14,959,323
Letters of credit (import and export)	1,235,149	750,766
Customers acceptances	750,607	472,351
Total	21,168,261	16,182,440
	Sep.30, 2014 EGP Thousands	Dec.31, 2013 EGP Thousands
Loans commitments (Customers limit authorized not utilized)	17,784,569	17,335,889

### 38 Mutual funds

### **Osoul fund**

- The Bank established an accumulated return mutual fund under license no.331 issued from capital market authority on
- February 22, 2005 CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 23,128,640 with redeemed value EGP 5,280,962 thousands.
- The market value per certificate reached EGP 228.33 on September 30, 2014.
- The Bank portion got 601,064 certificates with redeemed value EGP 137,241 thousands.

#### Istethmar fund

- CIB bank established the second accumulated return mutual fund under license no.344 issued from capital market authority on February 26, 2006. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 2,146,489 with redeemed value EGP 227,764 thousands.
- The market value per certificate reached EGP 106.11 on September 30, 2014.
- The Bank portion got 194,744 certificates with redeemed value EGP 20,664 thousands.

#### Aman fund ( CIB and Faisal Islamic Bank Mutual Fund)

- The Bank and Faisal Islamic Bank established an accumulated return mutual fund under license no.365 issued from capital market authority on July 30, 2006. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 798,304 with redeemed value EGP 51,866 thousands.
- The market value per certificate reached EGP 64.97 on September 30, 2014.
- The Bank portion got 71,943 certificates with redeemed value EGP 4,674 thousands.

#### Hemaya fund

- CIB bank established an accumulated return mutual fund under license no.585 issued from financial supervisory Authority on June 23, 2010. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 174,553 with redeemed value EGP 26,282 thousands.
- The market value per certificate reached EGP 150.57 on September 30, 2014.
- The Bank portion got 50,000 certificates with redeemed value EGP 7,529 thousands.

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# Thabat fund

- CIB bank established an accumulated return mutual fund under license no.613 issued from financial supervisory authority on
- September 13, 2011. CI Assets Management Co.- Egyptian joint stock co manages the fund.
- The number of certificates issued reached 776,537 with redeemed value EGP 108,063 thousands.
- The market value per certificate reached EGP 139.16 on September 30, 2014.
- The Bank portion got 52,404 certificates with redeemed value EGP 7,293 thousands.

# 39 . Transactions with related parties

All banking transactions with related parties are conducted in accordance with the normal banking practices and regulations applied to all other customers without any discrimination.

Income

Expenses

### 39.1. . Loans, advances, deposits and contingent liabilities

	EGP Thousands
Loans and advances	881,917
Deposits	258,801
Contingent liabilities	-

#### 39.2. . Other transactions with related parties

		p
	EGP Thousands	EGP Thousands
International Co. for Security & Services	738	36,708
Corplease Co.	30,652	23,282
Commercial International Life Insurance Co.	3,898	2,587

# 40 . Main currencies positions

· Main currencies positions	Sep.30, 2014	Dec.31, 2013
	EGP Thousands	EGP Thousands
Egyptian pound	(80,644)	(34,719)
US dollar	69,859	6,897
Sterling pound	(729)	21,249
Japanese yen	(135)	242
Swiss franc	224	(297)
Euro	(2,724)	2,247

### 41 . Tax status

### Corporate income tax

The Bank's corporate income tax position has been examined and settled with the tax authority from the start up of operations up to the end of year 1984.

Corporate income tax for the years from 1985 up to 2000 were paid according to the tax appeal committee decision and the disputes are under discussion in the court of law.

The Bank's corporate income tax position has been examined and settled with the tax authority from Year 2001 up to Year 2006.

The Bank's corporate income tax position has been examined and settled with the tax authority from Year 2007-2010.

The Bank's corporate income tax position under examination for the period 2011-2012.

### Salary tax

The Bank's salary tax were examined, the payment and settlement of tax gain work from the beginning of the activity until the end of 2010. The Bank's salary tax position under examination for the period 2011-2013.

# Stamp duty tax

The Bank stamp duty tax calculated according to concerning domestic regulations and laws, and settlement done in time according to the law , and the disputes are under discussion in the court of law .

The Bank stamp duty tax were examined stamp tax for the period from 1/8/2006 until 31/12/2007 according to law No. 143 for the year 2006 points of disagreement were converted into internal committee.

The Bank's stamp duty tax position under examination for the period from 2008 to the first quarter 2013.

41.1 On 30 June 2014 a new tax law no. 53 of 2014 was issued to amend certain provisions of the income tax law no. 91 of 2005, the most important amendments are s follows :

New section impose tax on dividends distribution.

New section impose tax on capital gains from sale of securities.

The banks apply and impact the new amendments as per the tax law no. 53 of 2014 in the financial statements up till the issuance of the executive regulations of this law.

