

Investor
Relations
Presentation
FY25





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CIB relies on information obtained from sources believed to be reliable, but does not guarantee its accuracy or completeness





OPERATING ENVIRONMENT

01



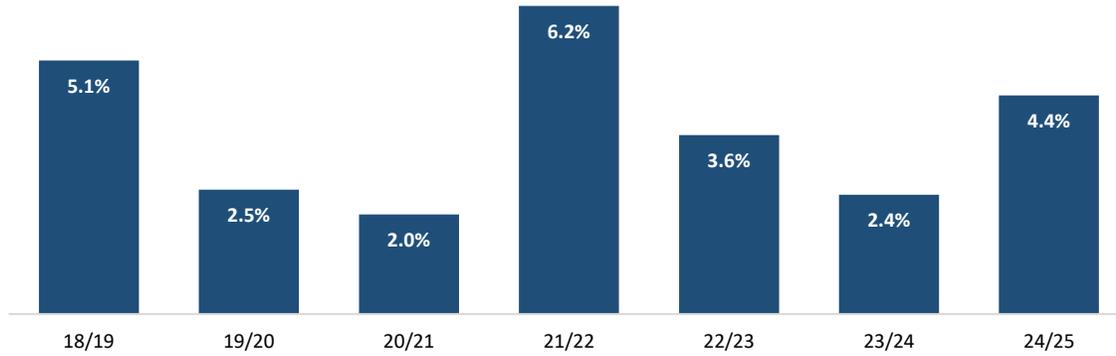


MACROECONOMIC ENVIRONMENT

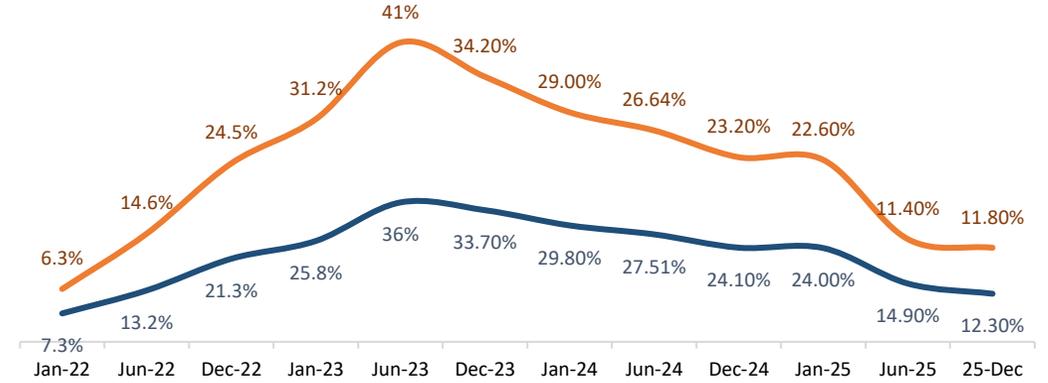
Egypt reforms, resilience and more room to bank the unbanked



Real GDP Growth (%)

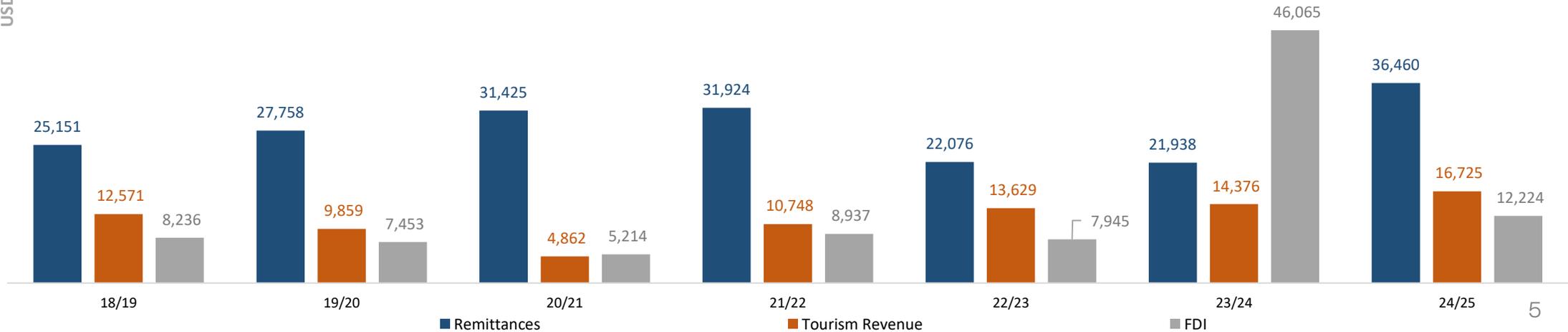


Inflation



USD million

Foreign Inflows



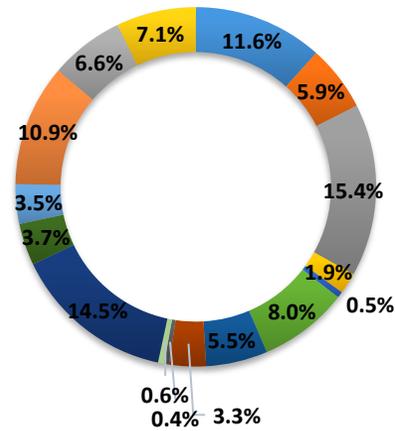


MACROECONOMIC ENVIRONMENT

A Well Diversified Economy

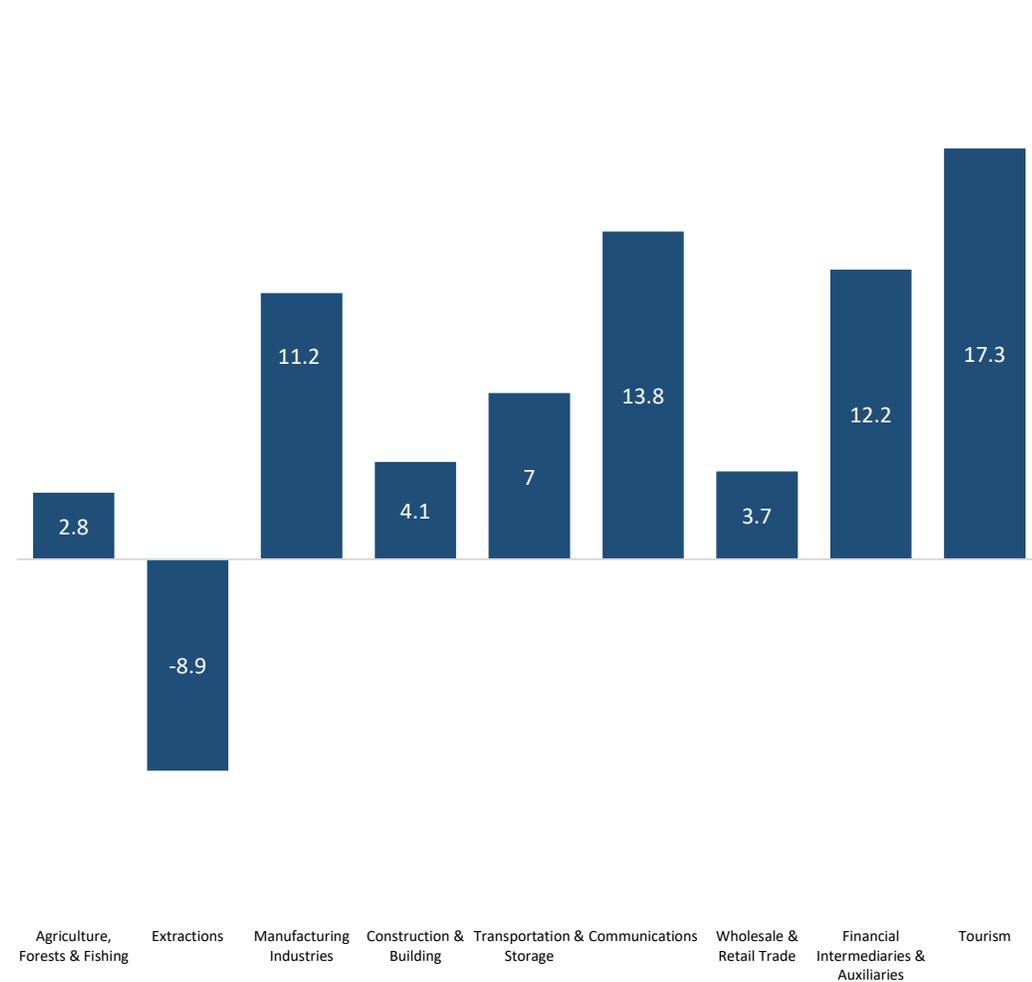


Economic Activity Contribution to GDP
(2024/2025)



- Agriculture, Forests & Fishing
- Extractions
- Manufacturing Industries
- Electricity
- Water, Sanitation & Recycling
- Construction & Building
- Transportation & Storage
- Communications
- Information
- Suez Canal
- Wholesale & Retail Trade
- Financial Intermediaries & Auxiliaries
- Tourism
- Real Estate
- General Government

Key Sector Growth (%) (2024/2025)



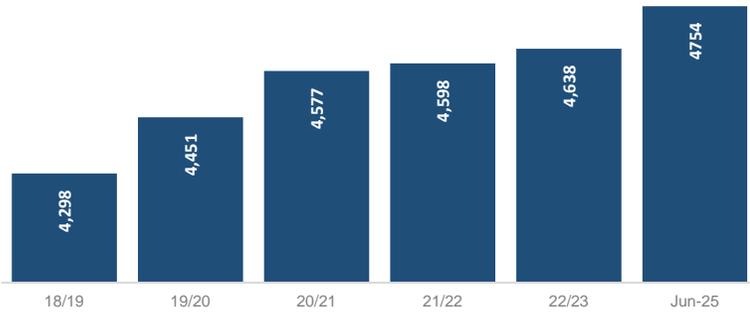


EGYPT'S BANKING SECTOR

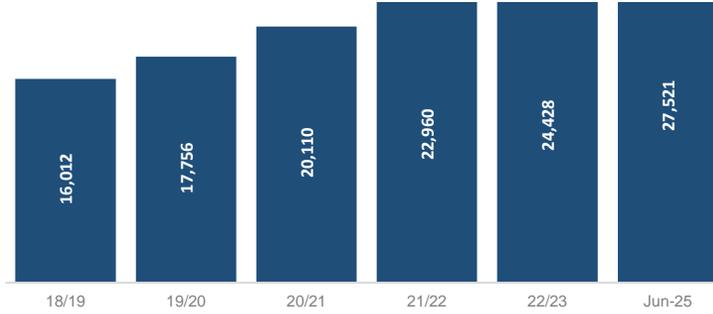
Expanding financial infrastructure creates a massive inclusion opportunity



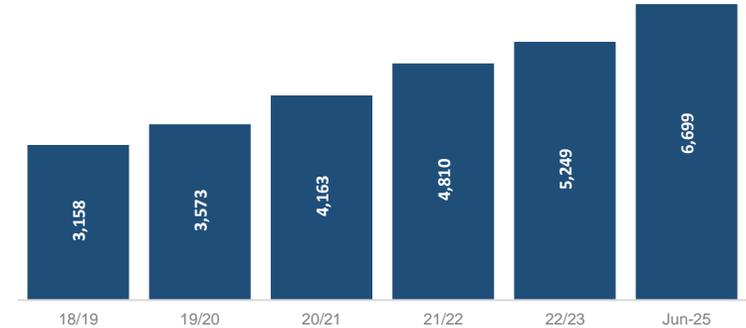
Total Branches



Total Debit Cards ('000)



Total Credit Cards ('000)



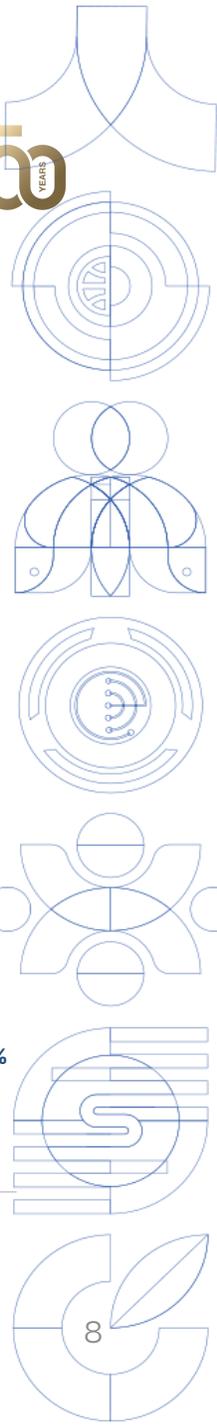
LDR



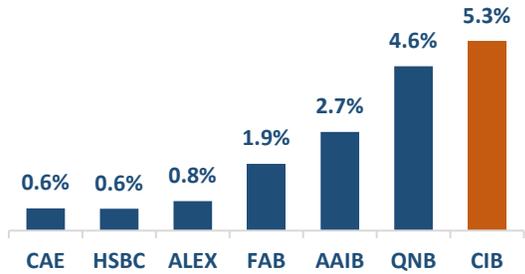


POSITION AMONG PEERS (9M2025)

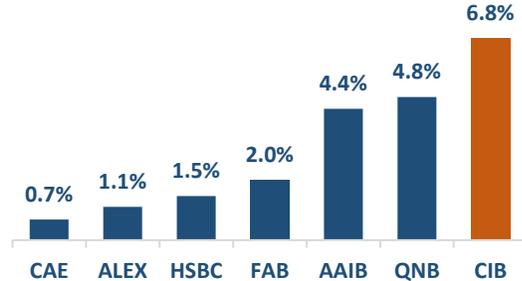
Best-in-class returns with strong capital buffers



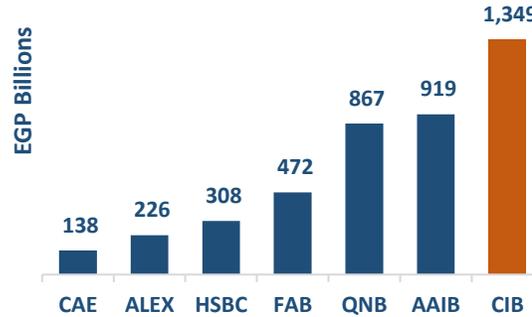
Loan Market Share



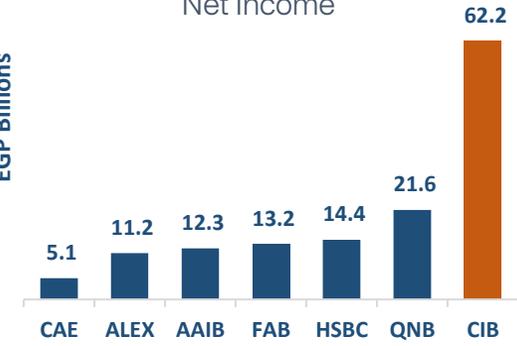
Deposit Market Share



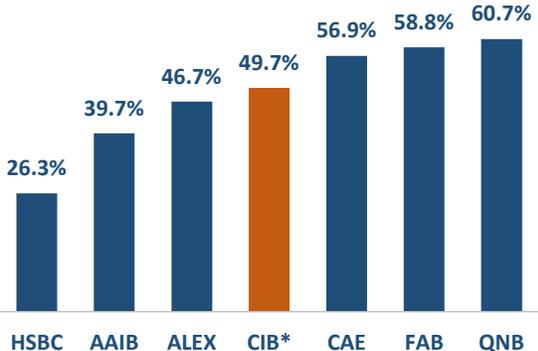
Total Assets



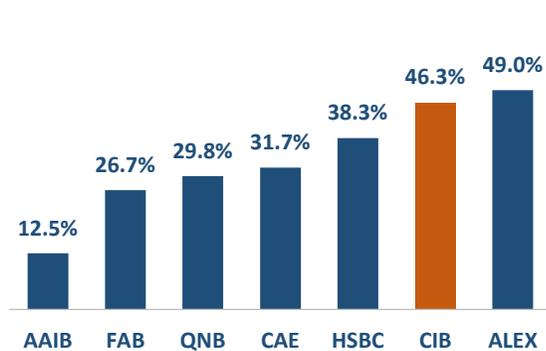
Net Income



Gross Loans-to-Deposits



ROAE



Capital Adequacy



Cost to Income



*CIB Loan-to-Deposit Ratio including Securitization and other corporate bonds.



ABOUT CIB

02





CIB INVESTMENT CASE

A market leader with unmatched scale, profitability and growth potential



A dynamic long-term strategy

CIB's strategy centers on prudent balance sheet growth and funding optimization, driving long-term value through market share gains, and ESG integration



An optimized balance sheet

Over several decades, CIB has carefully worked to earn and leverage the trust of the Egyptian market. This has enabled the CIB to construct the largest asset base among its private sector peers, with the Bank enjoying particularly broad institutional footprint.



An upgraded funding structure

While historically centered on institutional banking operations, today CIB operates a world class consumer banking franchise, with its 2 million retail clients trusting the Bank with the largest deposit base among private institutions.



Putting the customer first

The Bank has adopted a customer relationship model that generates the insights and data needed to originate superior financial products tailored to specific client requirements.



Taking cyber security seriously

CIB's security and governance policies are aligned with international standards and best practices.



A focus on digital transformation

CIB's comprehensive digital suite continued to advance banking in Egypt, with more than 80% of customers actively engaging online. Steady growth in digital adoption improves customer experiences, enhances efficiency and supports CIB's long-term sustainable growth.



Identifying and nurturing talents

CIB strives to attract and retain Egypt's best financial talent. The Bank invests heavily in employee education, providing access to some of the finest in-house training programs in the MENA region, and frequently sponsors further education at Egyptian and international institutions.



A culture of sound governance

CIB supported by internal and external auditors, the Bank's diverse and highly qualified Board of Directors works diligently to ensure that CIB develops and implements international best practices in corporate governance, with board committees governed by well-defined charters that set out the Board's responsibilities.



An expanding footprint

Pioneering Egypt's financial presence on the continent, CIB has already established a toehold in the region, with a representative office in Ethiopia and the acquisition of Kenya's Mayfair Bank, now known as CIB Kenya.



Prudent risk management

CIB's disciplined risk framework safeguards asset quality and capital strength, supported by adequate provisioning and robust governance. This prudent approach ensures resilience and sustainable long-term profitability



CIB AT A GLANCE

Egypt's largest private sector bank trusted by more than +2mn clients



Business Segments

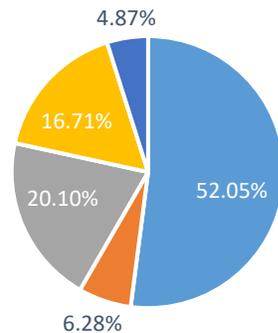
Corporate and Institutional Banking

CIB is Egypt's leading corporate bank, serving a diverse range of clients from industry giants to medium-sized enterprises. With expertise in debt capital markets, direct investment, and financial institution services, the Bank provides world-class solutions in project finance, syndicated loans, securitization, and treasury services.

Retail and Commercial Banking

CIB offers a dynamic retail banking experience tailored to different customer segments, from individuals to SMEs. Through digital innovation and a customer-centric approach, the Bank delivers specialized lending, cash management, and transaction services, reinforcing our position as the bank of choice for businesses and consumers alike.

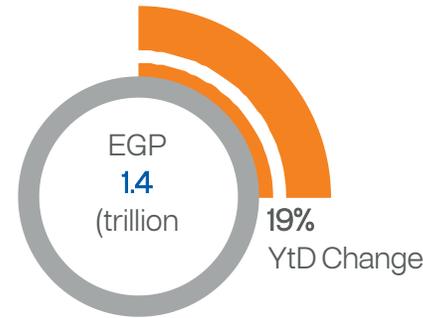
Profits by Business Segment



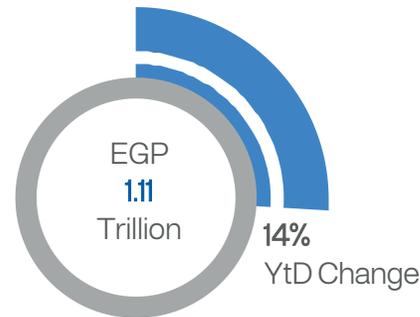
■ Corporate Banking (52.05%) ■ SME's (6.28%) ■ Investments (20.1%) ■ Retail Banking (16.71%) ■ Asset Liability Management (4.87%)

CIB surpassed 1tr in both assets and liabilities

Total Assets



Total Customer Deposits



Key Factors



Branches
214



Employees
8,665



Clients
+2mn



ATMs
1,434



Revenues
EGP 117bn



Market Cap
EGP 466bn

Presence

Subsidiaries and Associates

- CIB Kenya Limited **100%**
- Commercial International Finance Company **99.98%**

Representative Offices

- Dubai Representative Office



CIB AT A GLANCE

Well diversified ownership base and solid credit profile across all agencies



STOCK EXCHANGES

- Listed** Egyptian Exchange (EGX)
- Listed** London Stock Exchange (LSE)
- Traded** OTCQX Int'l Premier (Level 1 ADR prog)

TICKER

- COMI**
- CBKD**
- CIBEY**

SHARE INFORMATION

- Shares outstanding 3,377,936,100
- Par value EGP 10.00
- GDR convertibility 1 : 1

52 WEEKS PERFORMANCE

- High EGP 140.2
- Low EGP 68.45

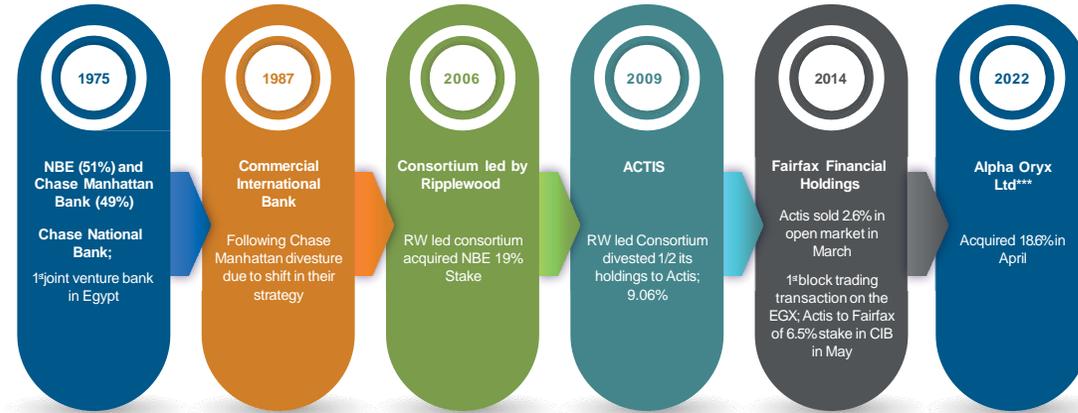
P/B

2.02

CREDIT RATINGS

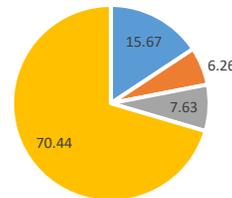
	LT FCR	ST FCR	Outlook
FITCH	B	B	Stable
S&P	B	B	Stable
Capital Intelligence	B	B	Stable
	Counterparty Risk Rating	Bank Deposits	Outlook
Moody's	B3/NP	Caa1/NP	Positive

SHAREHOLDERS OVER THE YEARS

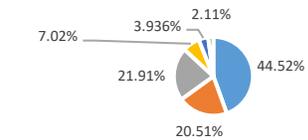


SHAREHOLDING STRUCTURE

- * Alpha Oryx Ltd. (a subsidiary of Lunate Legacy IV LP) (15.67%)
- * Fairfax Financial Holdings Ltd (6.26%)
- * National Organization for Social Insurance (Social Insurance Fund for Governmental Sector Workers) (7.63%)
- * Free Float (70.44%)

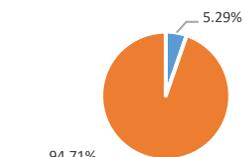


SHAREHOLDERS BY REGION



- North America (44.52%)
- GCC (20.51%)
- Africa (21.77%)
- UK & Ireland (7.02%)
- Continental Europe (3.936%)
- Rest of the World (2.11%)

INSTITUTIONS - INDIVIDUALS



- Individuals (5.29%)
- Institutions (94.71%)

*As of 10/02/2026



STRATEGY OVERVIEW

03





STRATEGIC DIRECTION

Executing today while building tomorrow's future-ready Bank

By 2030, we aim to strengthen our core business, diversify thoughtfully, lead the market in digital and mobile first experiences, and invest in talent and cutting-edge technology. Our strategy is designed to seize the opportunities of today, while actively shaping the Egypt of tomorrow.

Our strategy is built on 5 key pillars, each of them designed to deliver sustainable growth, long-term value, and a competitive edge



Building Scale in CIB's Core Business

Focus on expanding our core operations in Consumer, Business and Corporate Banking, targeting significant growth in market share (7% - 10%) and customer base (~ 5mn) to solidify our leadership in the market.

Create scale through strategic partnerships to increase access to customers and contribute to the franchise growth, while reducing average cost to serve per customer in some segments by more than 40%.



Building Growth & Diversification

Building the leading digital platform in Egypt, designed to deliver seamless, mobile-first financial solutions.

Capitalize on trade corridor synergies and cross-border opportunities to serve our customers and businesses, with focus on the GCC region



Building an Unparalleled Customer Experience

Invest in digital channels and branch capabilities as well as integrating advanced decision-making tools.

Achieve over 40% digital sales penetration, while delivering seamless, data-driven financial solutions

Further expand our branches network beyond greater Cairo and Delta



Building Culture of Speed & Agility

Attract top-tier professionals, upskill our teams for the digital and AI age, and foster a culture of empowerment and innovation.

Cement our position as Egypt's top employer and as a leading employer in the region.



Building Technology and Operational Excellence

Transition to a digital product organization, modernizing our banking infrastructure and adopting agile ways of working. engineering a resilient, future-proof tech foundation paired with a product-driven operating model focused on speed and efficiency

Centralizing operations and investing in scalable, integrated technology platforms to enhance speed, insights, and simplicity across our operations



EMBRACING DIGITAL

Smarter banking and seamless experience



Number of Transfers

2024
15.9M

2025
27.3M

+71.7%

Internal Transfer Migration

2024
96.1%

2025
97.4%

+1.3%

Monthly Active Users on Mobile App

2024
934.8K

2025
1.06M

+14%

New To Bank Digital registration rate

2024
279.2K

2025
356.5K

+27.7%

External Transfer Migration

2024
72.88%

2025
85.8%

+12.9%

CD Booking Migration

2024
86.45%

2025
91.99%

+5.5%

E-statement Subscriber Rate

2024
91%

2025
94%

+3%

Digital lead contribution to sales

2024
8%

2025
12%

4%



RETAIL BANKING

CIB is Egypt's digital banking leader - driving growth and efficiency



Total Retail Deposits*

760.7Bn vs 625.6Bn **+21.6%**

LCY FCY

504.6Bn vs 377.6Bn 256Bn vs 248.0Bn

+33.6% **+3.2%**

Total New To Bank Customers*

396,719 vs 277,140 **+43%**

Consumer CMB & BB

379,247 vs 262,503 17,472 vs 14,637

+44.5% **+19.4%**

Total Retail Gross Contribution*

24Bn vs 17.6Bn **+36.5%**



Apple Pay

53% Monthly Increase in #Trx **36%** Monthly Increase in Spend Amount

The Figures shows a clear correlation between activating apple pay & customer spend behavior



Payroll Business Acquisition*

NTB Customers (As of Sep 25)

250.9K vs 162K **+54.9%**

Average Monthly Salaries

22.3Bn vs 15Bn **+43%**



Loans*

Total Loans Balances

108Bn vs 91.6Bn **+18%**

Loan to deposit ratio

14.2% vs 14.5% **-0.3%**



Live Customers*

Number of Customers

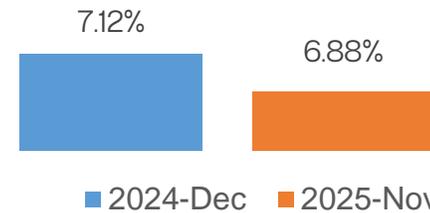
2.5M vs 2.2M **+13.6%**

Avg Deposits Per Customer

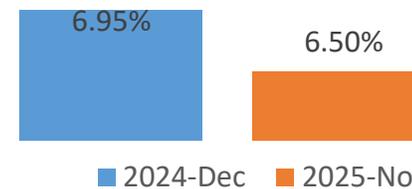
303,568 vs 283,550 **+7%**

NPL 0.3% vs 0.4% **-25%**

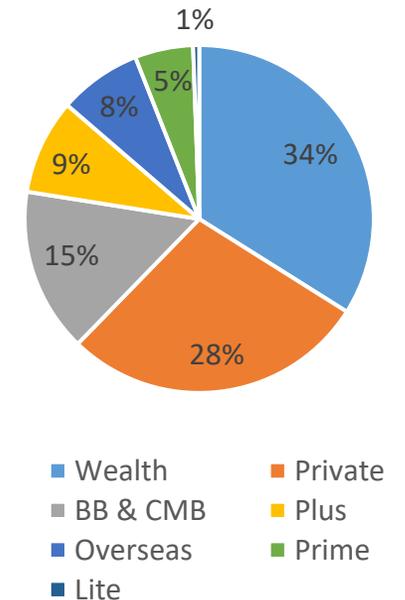
HOUSEHOLD DEPOSITS MARKET SHARE



HOUSEHOLD LOANS MARKET SHARE



RETAIL DEPOSITS BY SEGMENT*





EMPOWERING SMEs

Fueling growth and driving innovation

+91K

**Business Banking
Customer Base**

Growing network of SMEs benefiting from tailored solutions

12K

**Female Led
Business**

Representing 14% total Business Banking Base

+300

**Experienced Relationship
Managers**

Providing expert guidance in cash management & credit facilities

Strategic shift from deposits-led business to balanced business model with special focus on **Asset growth By 2030**

77%

**of total CIB Payroll
companies**

Contributing to consumer banking with 388.9K individual accounts (16.9% of total retail)

58%

Cheap funds

Concentrated in NIB LCY & FCY from total deposits

16%

**Growth in Payment
Acceptance**

139 Billion Volume
102 M transactions
21.9k Accounts

X10 Growth in Lending portfolio in Business Banking

30K Business Banking Borrowing customers

10.7%

E-Commerce

increase in volumes

68%

Credit Cards

increase in total card base

Commercial Banking Segment

Expanding the business to cover untapped segment through the establishment of New "Commercial Banking Segment" catering for middle market opportunities. With bold aspirations to reach 1000 borrowers and EGP 85+ Bn of asset book by 2030.



FINANCIAL PERFORMANCE

04





KEY GROWTH DRIVERS

CIB's agility and responsiveness results in impressive KPIs

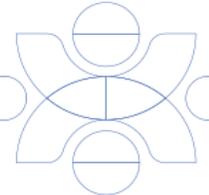
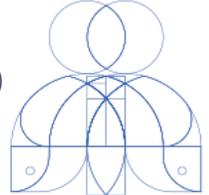


1	CUSTOMER DRIVEN ASSET GROWTH	HIGHEST TOTAL ASSETS IN EGYPT'S PRIVATE BANKS EGP 1.4tn (+19% YoY)
2	STRATEGICALLY MANAGED FUNDING STRUCTURE	NO WHOLE SALE FUNDING LOW COST OF FUNDS CASA 61%
3	SOLID ASSET QUALITY AND STRONG COVERAGE RATIOS	STRINGENT CREDIT CULTURE NPLs 1.71% DIRECT COVERAGE RATIO 358%
4	SUSTAINABLE NET INCOME GENERATION	BUILDING LONG-TERM VALUE NIM 8.95% ROE 48.3%
5	STRONG CAPITAL POSITION	WELL-CAPITALIZED , WELL-POSITIONED CAR 27.3%
6	EFFICIENTLY MANAGING COSTS	OPTIMIZED COST MANAGEMENT FOR SUSTAINABLE GROWTH Cost-to-Income 15%

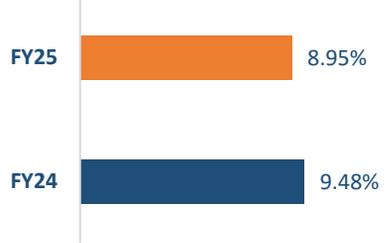


RESILIENT BALANCE SHEET MANAGEMENT

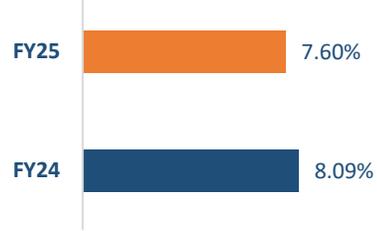
Efficient Balance Sheet structure optimizing returns



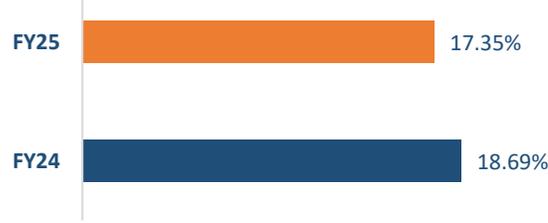
NET INTEREST MARGIN (MANAGERIAL STANDALONE)



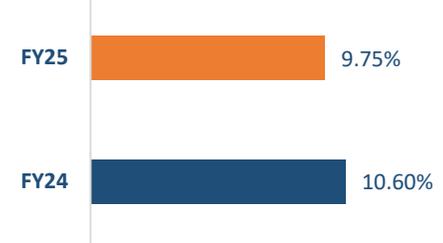
NET INTEREST SPREAD (MANAGERIAL STANDALONE)



ASSET YIELD (MANAGERIAL STANDALONE)



COST OF FUNDS (MANAGERIAL STANDALONE)



DEPOSIT COMPOSITION



■ CASA ■ Term

ASSET COMPOSITION



■ Policy-rate-linked Assets*

■ Fixed-rate Assets

*Policy-linked-rate Assets include Corporate Loans, Due to Banks, and Floating-rate Bonds.

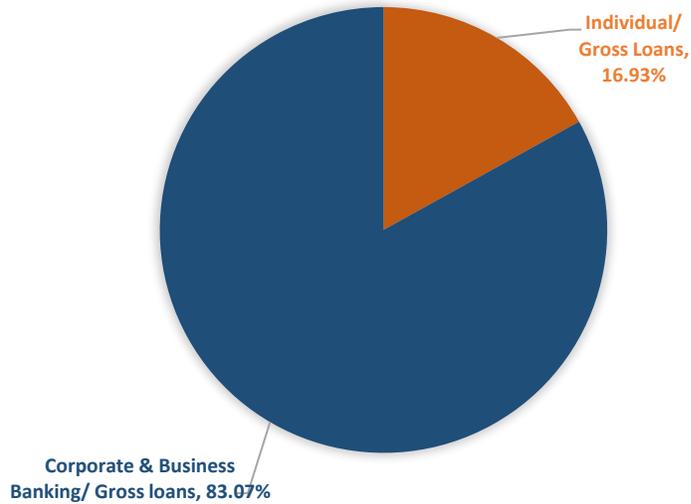


LOANS AND ADVANCES

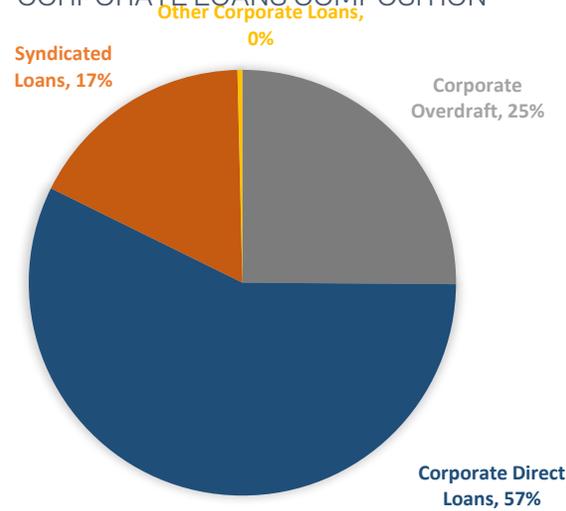
Driving value through sustainable loan growth



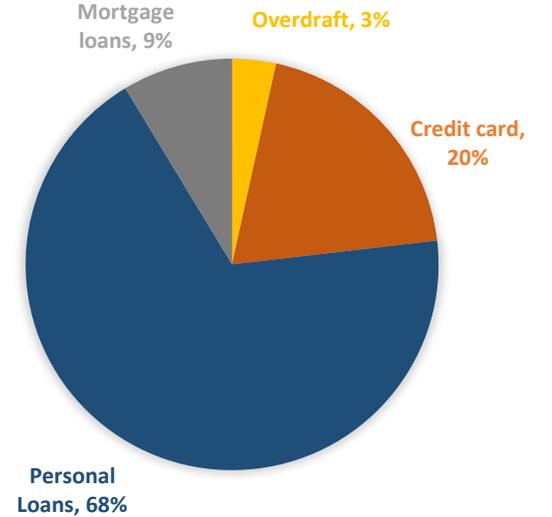
TOTAL LOANS COMPOSITION



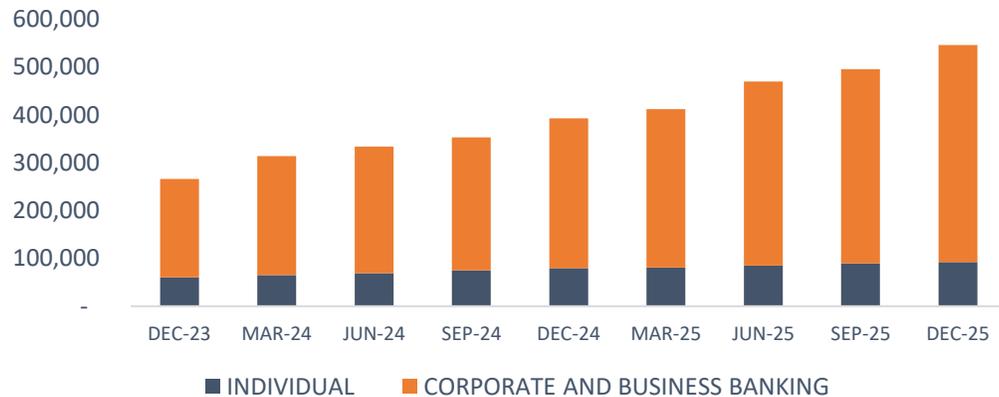
CORPORATE LOANS COMPOSITION



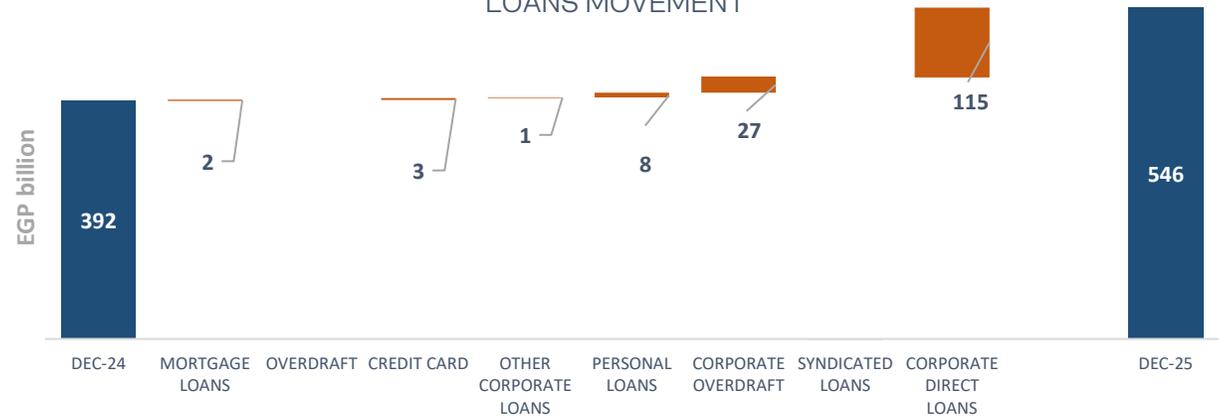
INDIVIDUAL LOANS COMPOSITION



GROSS LOANS PROGRESSION



LOANS MOVEMENT



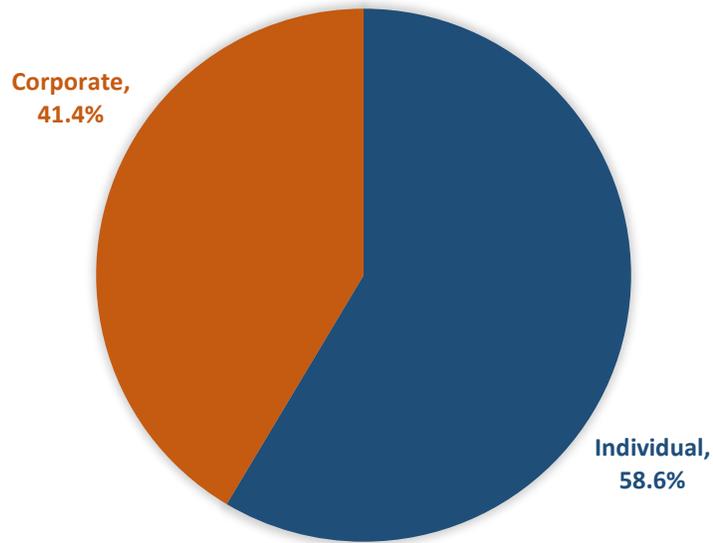


CUSTOMERS' DEPOSITS

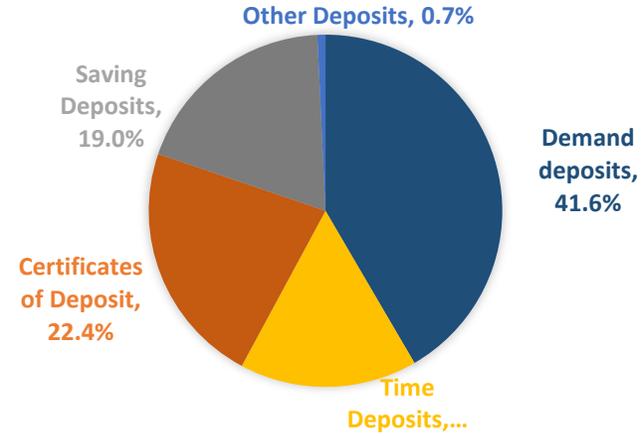
Stable funding fueled by low cost deposit growth



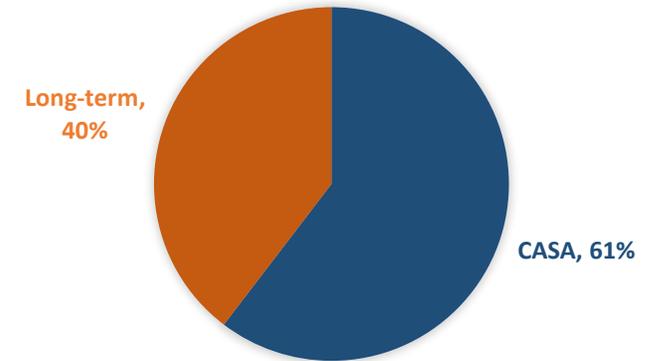
DEPOSITS COMPOSITION



DEPOSITS BREAKDOWN BY PRODUCT



DEPOSITS BREAKDOWN BY TENOR



DEPOSITS MOVEMENT



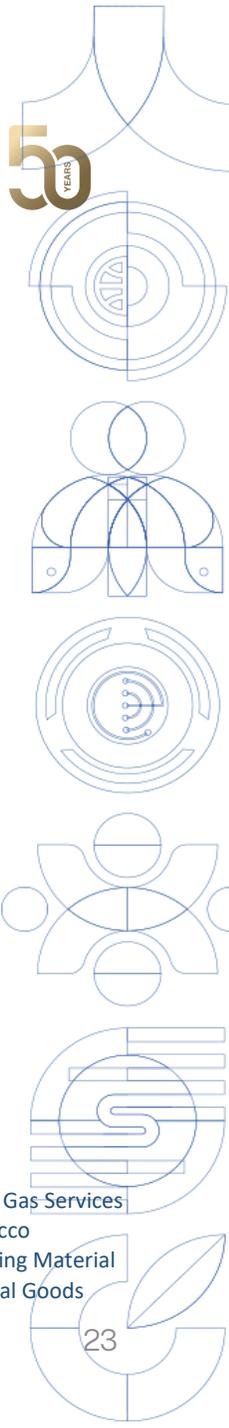


CORPORATE BANKING

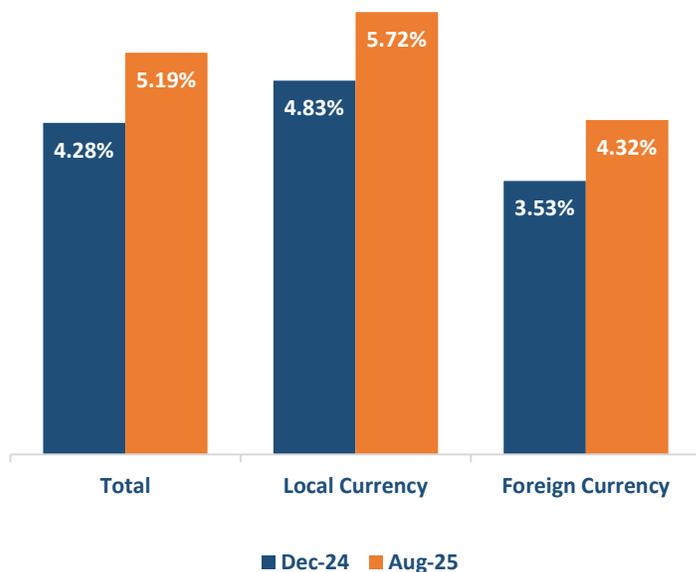
Leading Provider of Private Corporate Banking Services in the Egyptian Banking Sector



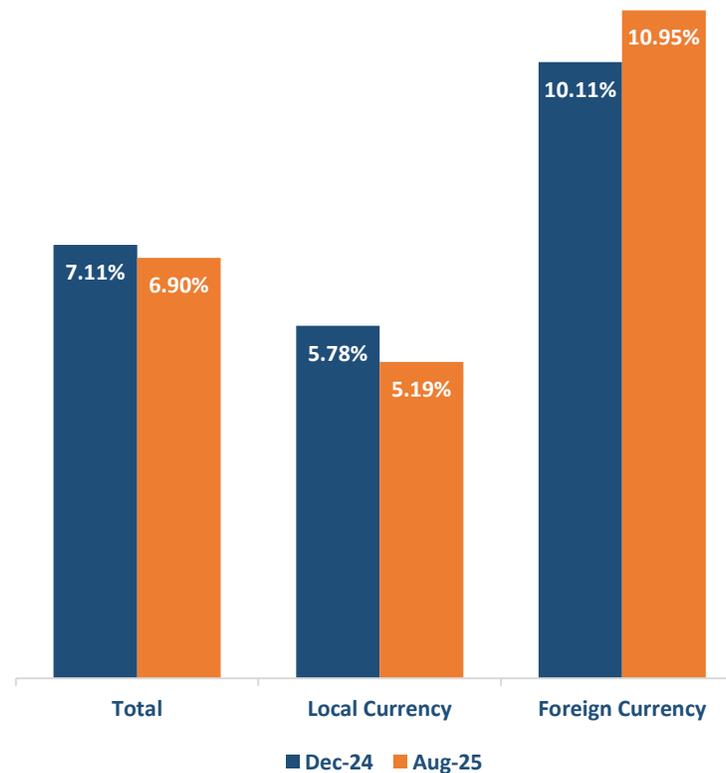
50 YEARS



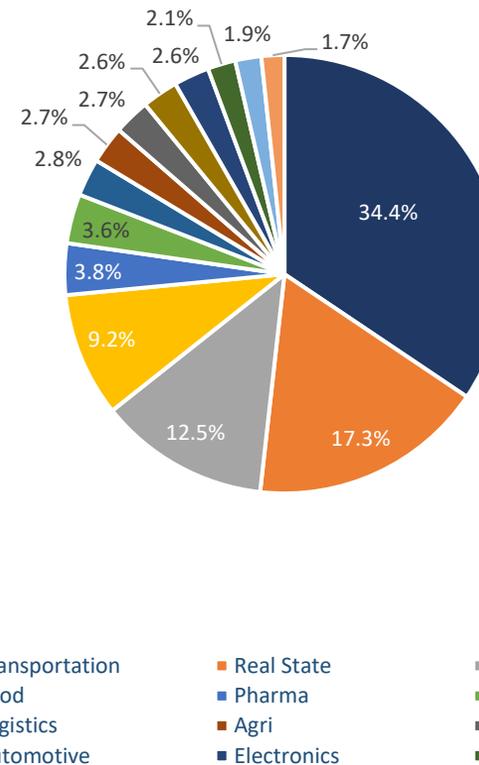
CORPORATE LOANS MARKET SHARE*



CORPORATE DEPOSITS MARKET SHARE*



CORPORATE LOANS GROWTH BY SECTOR**



*As of August 2025; Latest available CBE data for Loan and Deposit Breakdown at time of publishing

**Based on Managerial Standalone Accounting.



EMPOWERING SMEs

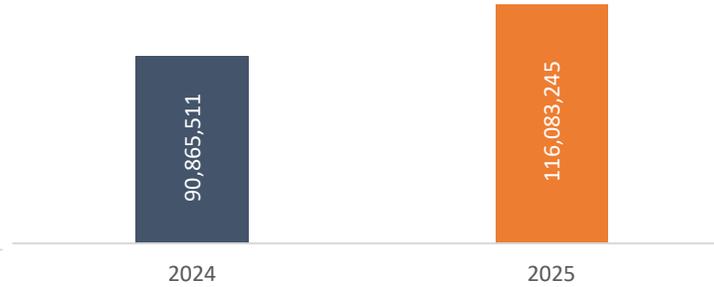
Fueling growth and driving innovation



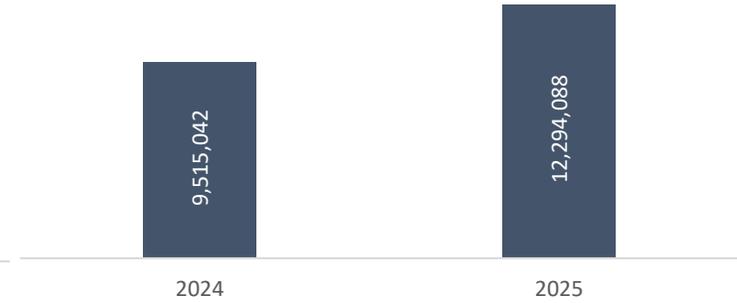
SME Assets



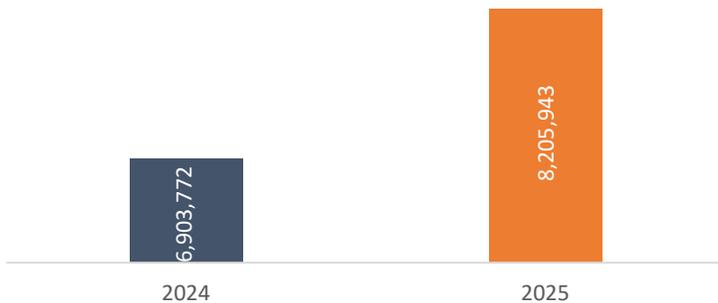
SME Liabilities



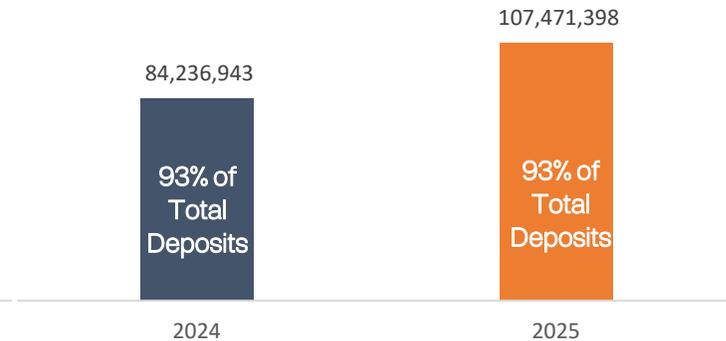
SME Revenues



SME Gross Contribution



SME CASA



Bank Awards

CIB has been awarded the **Pioneering Network Tokenization Award** at the Mastercard EDGE 2025 EEMEA Regional Awards

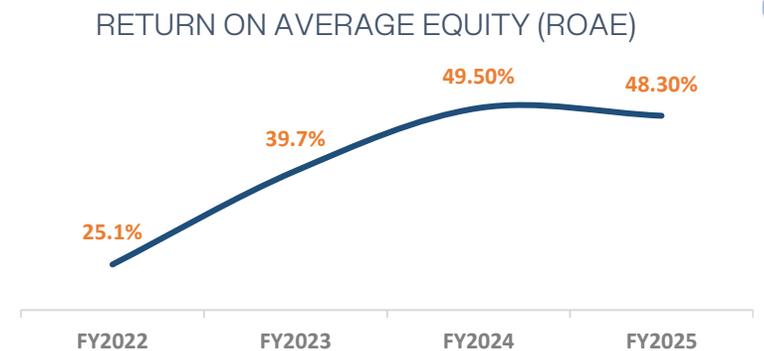
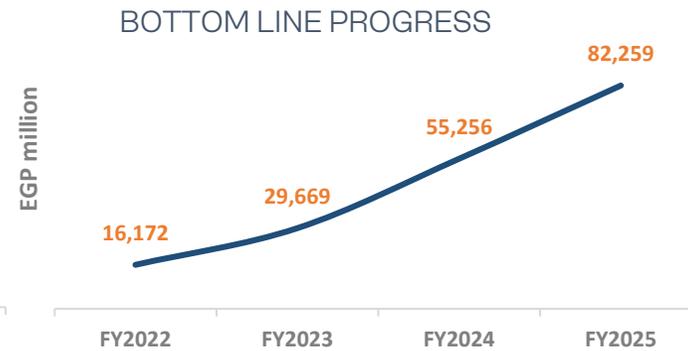
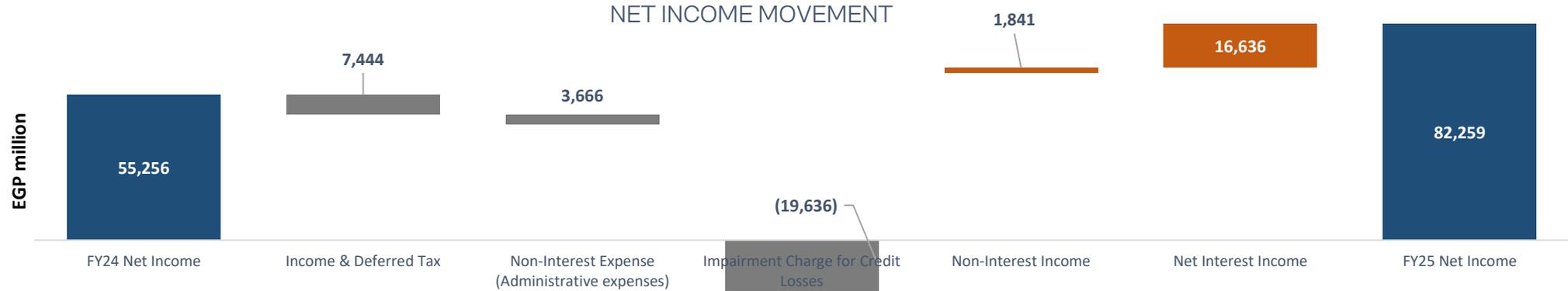
CIB was Awarded "**Best SME Bank**" by Global Finance and awarded "**Best SME Bank in Egypt**" By MEED





INCOME STATEMENT HIGHLIGHTS

Continued growth trajectory in top and bottom line, resulting in maximizing value to shareholders



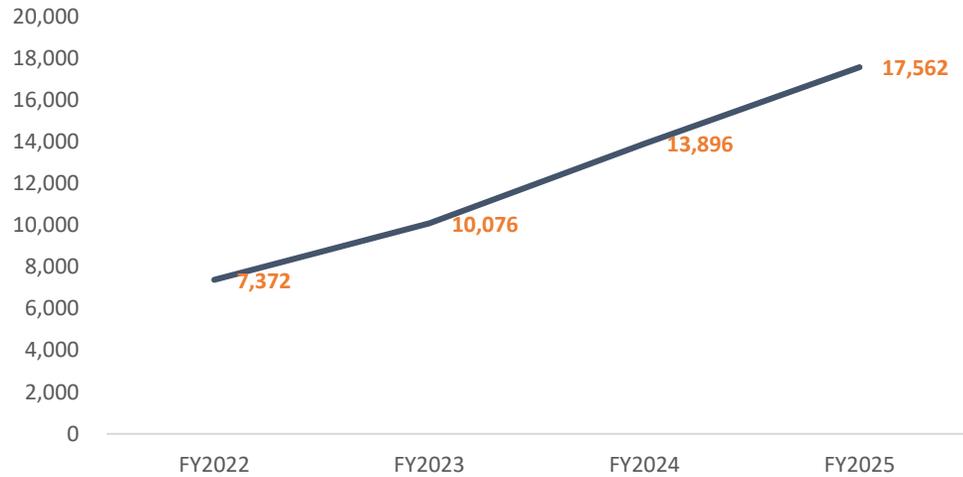


COST EFFICIENCY

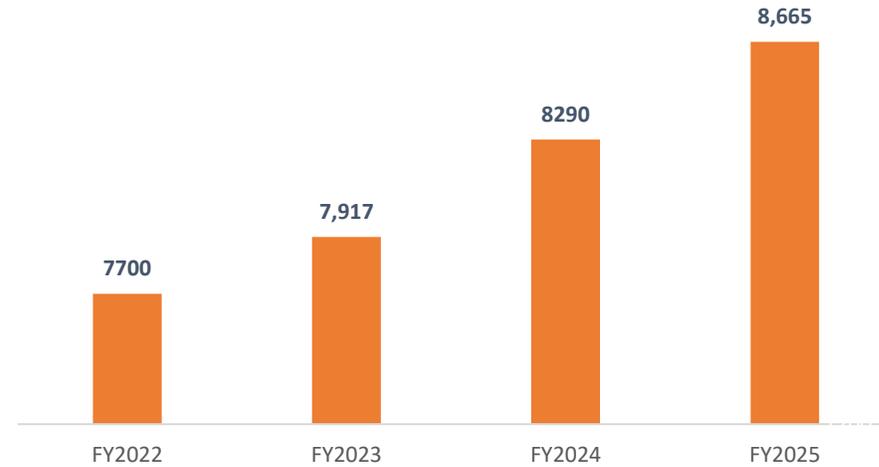
Optimization at scale: maximizing value, minimizing cost



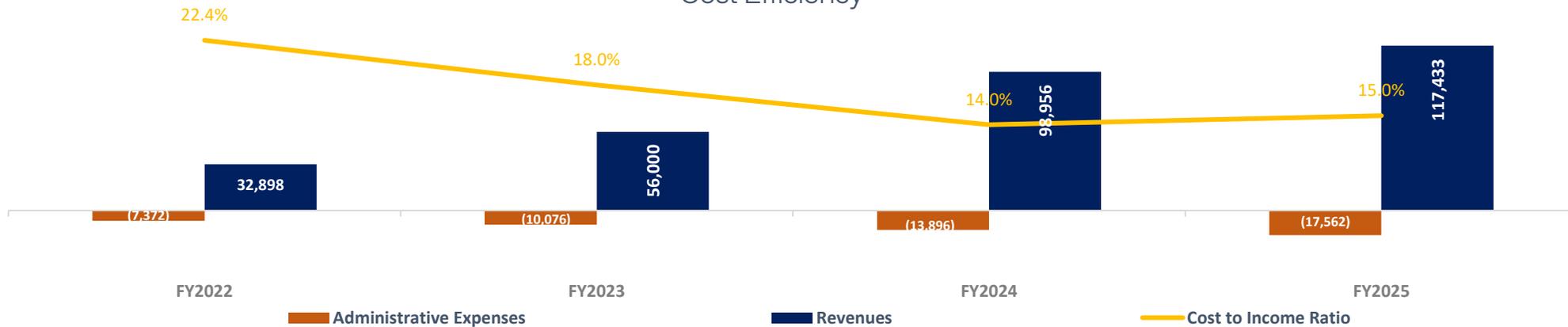
Non- Interest Expense



Headcount



Cost Efficiency



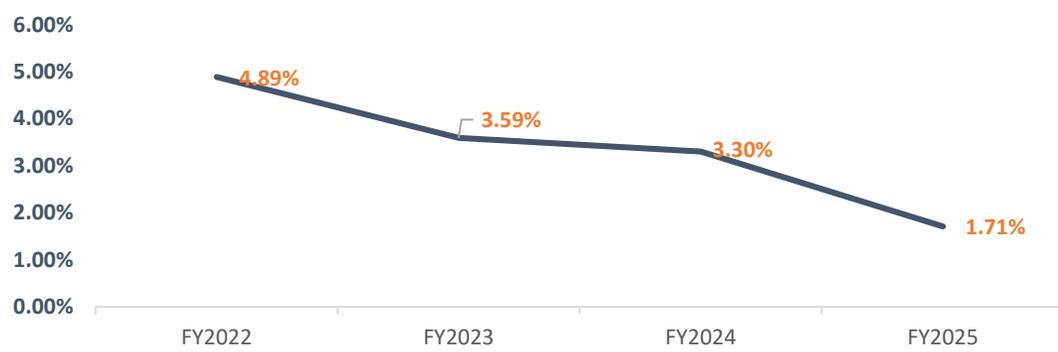


PROVISIONS AND COVERAGE

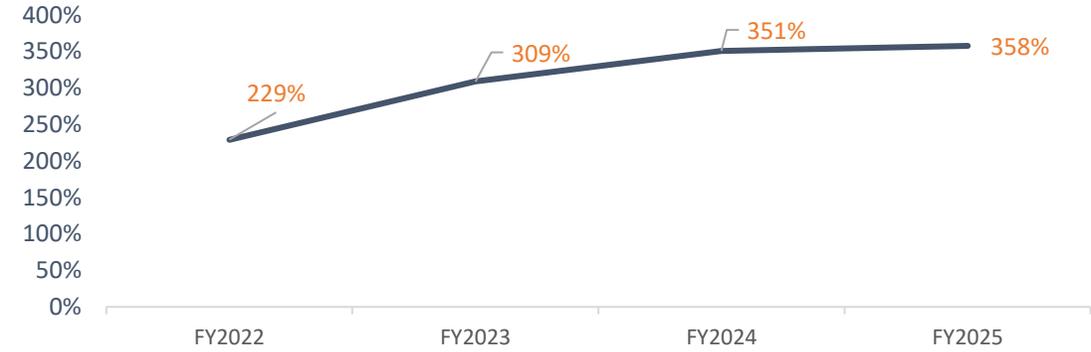
Robust coverage protecting asset quality



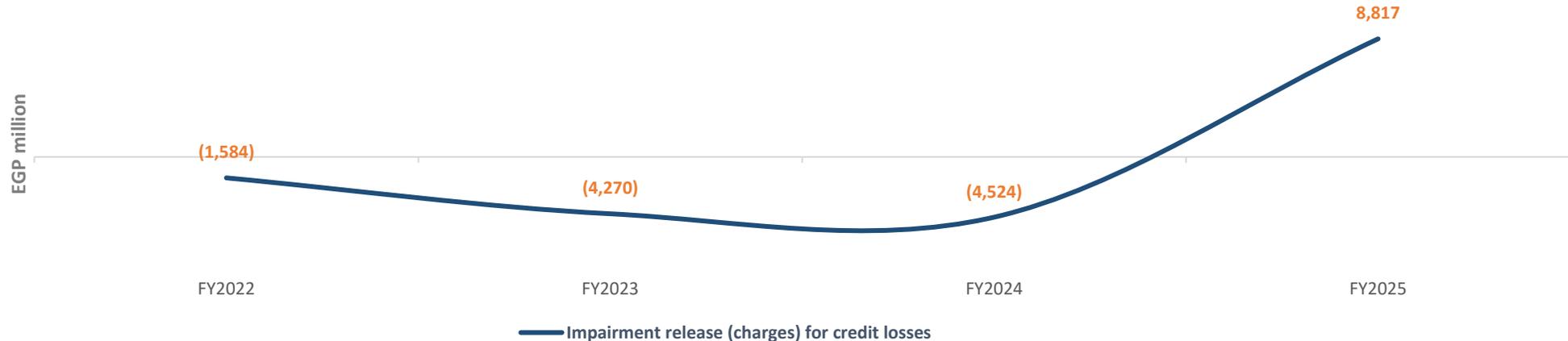
NPL Ratio



NPL COVERAGE RATIO



IMPAIRMENT RELEASE (CHARGES)



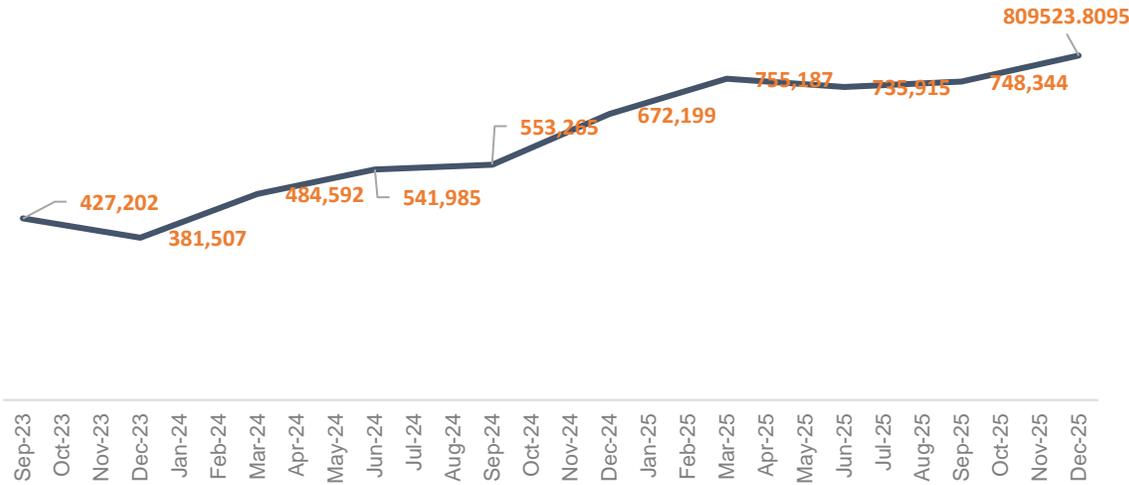


CAPITAL AND LIQUIDITY

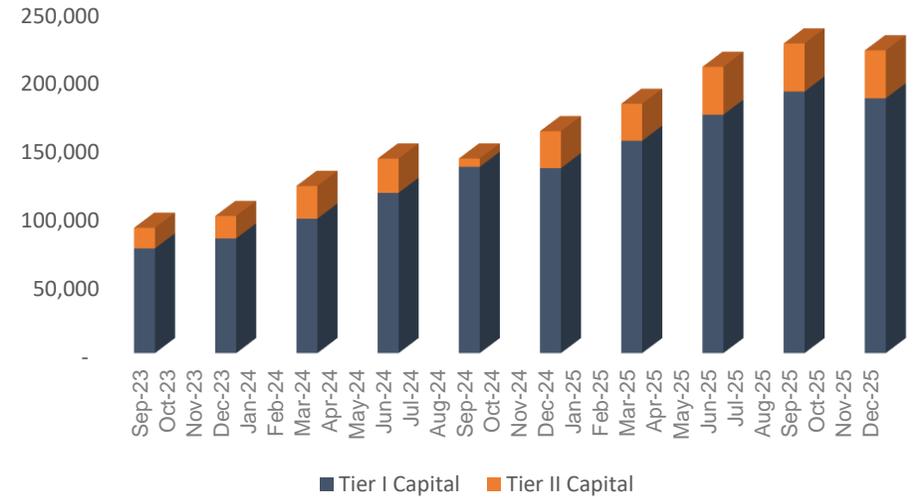
Strong capital and ample liquidity underpinning growth



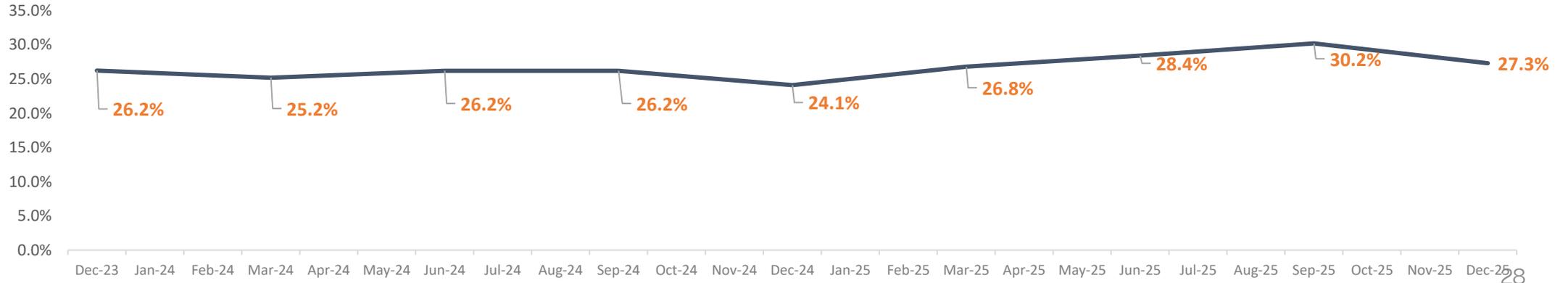
Risk Weighted Assets (EGP mn)



Capital Base



Capital Adequacy Ratio



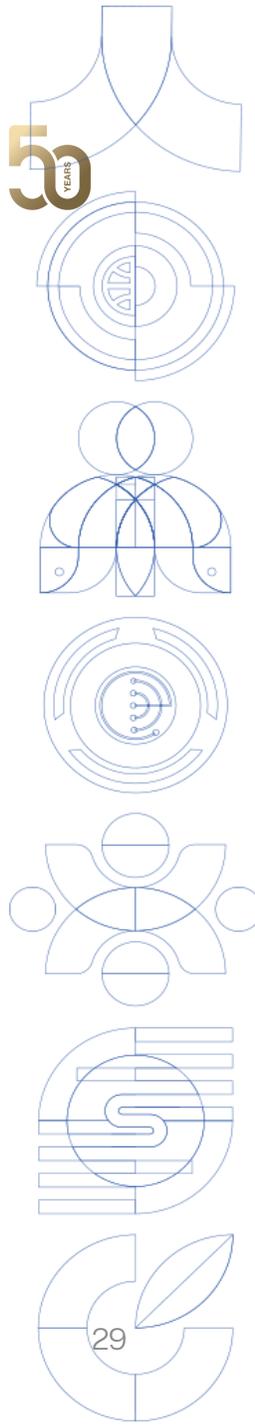


REAL GROWTH IN USD TERMS

USD growth highlighting true resilience



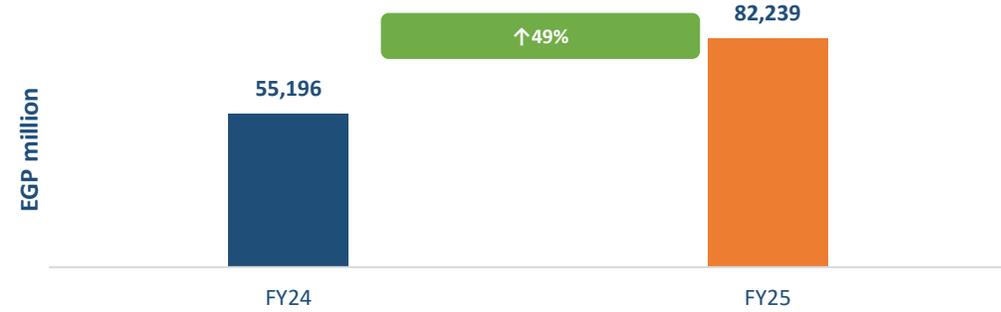
50 YEARS



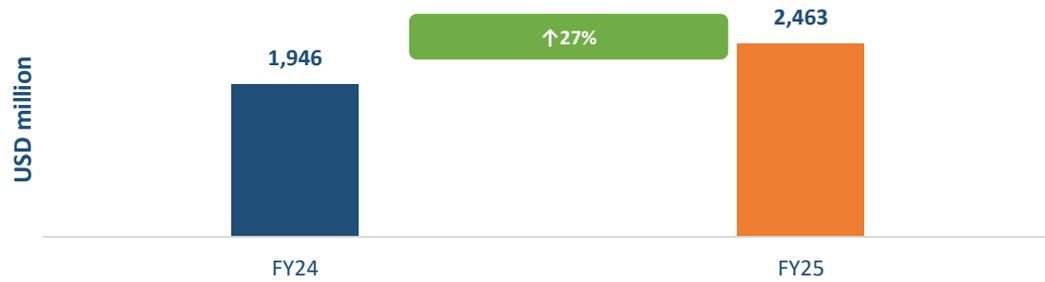
Reported Top Line



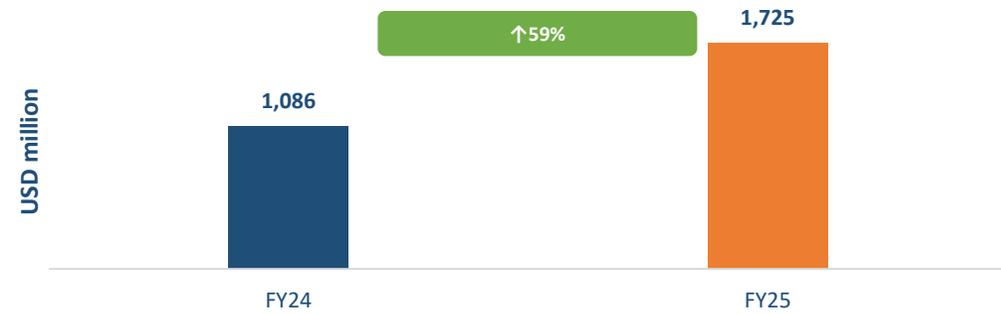
Reported Bottom Line



Top Line in USD Terms



Bottom Line in USD Terms





RISK MANAGEMENT

05



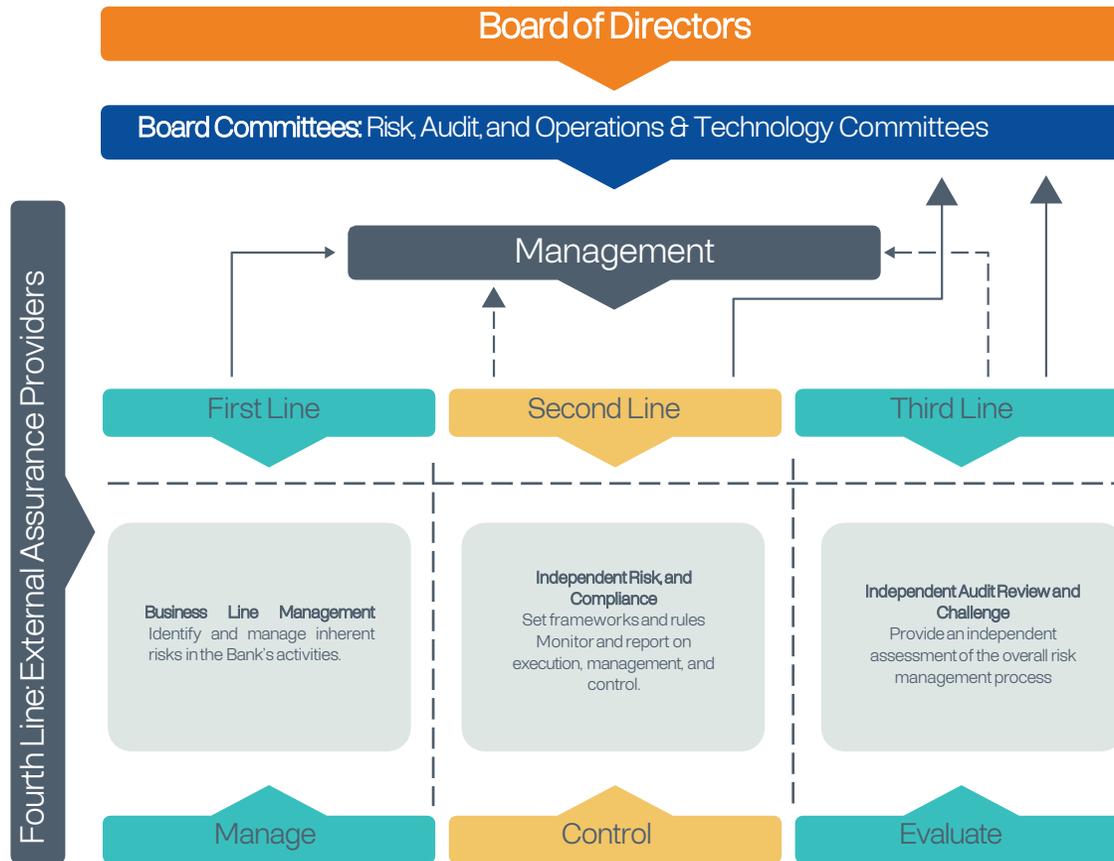


RISK MANAGEMENT

Prudent risk management safeguarding long-term value



Risk Governance - Three Lines Model



RISK APPETITE

Risk Appetite is an integral component of CIB's ERM framework as a governance and monitoring tool in evaluating the Bank's risks. It covers all material risks (financial and non-financial) including its policies, processes, controls, and systems through which Risk appetite is established, communicated, and monitored.





ESG

06





OUR SUSTAINABILITY JOURNEY

Egypt's no.1 sustainable finance bank - pioneering ESG integration



CIB Foundation



Bank-wide Energy ENciency Project



FTSE4Good Constituent



Founding Signatory of the Principles for Responsible Banking*



Supporter of the Task for Climate Related Financial Disclosures



Signatory of the UNEPFI Commitment on Financial Health & Inclusion

Introduced the Transition Finance Program

Secured USD 60 million from EBRD for green projects and Women in Business

Met the Bank's first CFHI targets and set new ones

2010

2014

2016

2018

2020

2022

2024

2013

2015

2017

2019

2021

2023

2025

Sustainability Department Establishment

First Sustainability Report

Environmental and Social Risk Management System (ESRMS)

Environmental Transparency by disclosing through CDP

Bloomberg Gender Equality Index Inclusion

First Corporate Green Bond Issuance in Egypt

Founding member of the Net-Zero Banking Alliance

7-year USD 100 million loan to finance a pipeline of sustainability projects

CIB Climate Change Risk Guide

CIB Sustainable Finance Framework Update

Secured USD 70mn for Transition finance + EUR 2mn Technical Assistance (PROPARCO/GCF)

CIB Scored 'B' Management in 2025 CDP's Climate Change Questionnaire





ESG GOVERNANCE

Strong ESG oversight, driving sustainable value



The integration of sustainability into CIB's core operation starts at the highest level with signoff from the bank's Board of Directors who are committed to advancing the bank's governance structures to ensure the integration of ESG into the bank's policies and culture

Board of Directors

The board of directors primarily focuses on setting the Bank's strategic objectives, overseeing the implementation of the Sustainable Finance Strategy and Policy, providing oversight of senior management, ensuring review of the Bank's economic, environmental, social and governance sustainability issues and initiatives, including climate risks, and securing the Bank's institutional reputation and long-term sustainability.

Sustainable Finance Policy

CIB's Sustainable Finance Policy defines and sets comprehensive framework that translates the Bank's ESG commitments into achieving long-term value creation for all stakeholders and instilling a governance framework to monitor proper implementation. It was developed in alignment with national, regional, and international agreements, goals, and standards concerning sustainability (E&S Risk Management, Sustainable Finance, and Operational Footprint). CIB's Sustainable Finance Policy is applicable to all the Bank's departments, functions, and lines of business. It provides guidance to all internal stakeholders who are responsible for aligning with the requirements of this policy in their respective areas of responsibility.



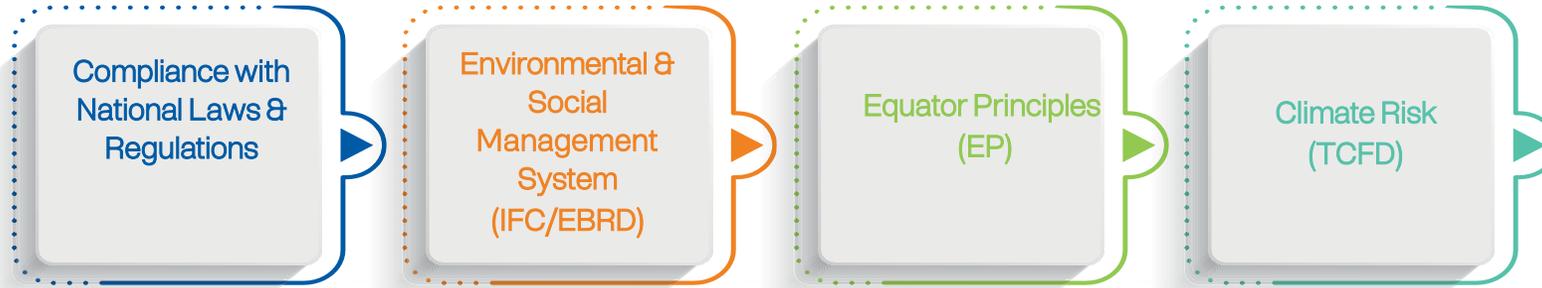


ENVIRONMENTAL, SOCIAL AND CLIMATE RISK



Integrating E and S considerations into risk management

CIB has had a robust Environmental and Social Risk Management System (ESRM) in place since 2016, which positions the Bank as the leader in sustainable finance in the Egyptian market and provides clients with the necessary tools and products to aid their transition to a more responsibly profitable economic model.



Environmental & Social Risk Management (ESRM) Process



Phase 01

Project/Facility Appraisal and Screening

CIB sets comprehensive procedures to determine the risk categorization (High, Medium and Low) risks of projects, using best international practices. This filters out projects that may have irreversible effects and allows for assigning a risk status to loan applications.

Phase 02

The E&S Due Diligence & Corrective Action Plan

The Bank conducts early environmental and social due diligence during the transaction appraisal process, as it can have significant financial implications. This is particularly crucial for high-risk transactions that require more detailed investigations. When needed, corrective action plans are set with clients to ensure all flagged issues during the due diligence are resolved.

Phase 03

Monitoring & Reporting of E&S Mitigation Action Plan

Regular monitoring activities are then conducted with our clients, including frequent visits and meetings multiple times a year. This is complemented by an annual review of the due diligence process. This ensures close monitoring of E&S risks and ensure compliance with set standards.



CORPORATE GOVERNANCE

Sound governance ensuring long term sustainability



Commitment to sound corporate governance practices continues to define CIB

This commitment is supported by several mandates:

- Internal policies, risk controls, and manuals have been put in place to ensure that all business aspects are not only covered, but well-governed (including risk management, compliance, audit, remuneration, evaluation, succession planning, code of conduct, and budgeting)
- Segregation of the role of CEO and the non-executive chairperson
- Dedicated Corporate Governance team

The Board's main responsibilities include:

- Setting the Bank's overall strategy and overseeing its execution
- Establishing internal control mechanisms
- Setting the Bank's risk appetite and regularly monitoring performance indicators against approved, defined appetite
- Approving IT Group strategy and review it periodically, especially with regards to the confidentiality of the Bank's information
- Ensuring that shareholders' interests are being catered to

The Board carries on with its mandate to continuously improve the overall corporate governance framework by regularly reviewing and supervising the Bank's practices





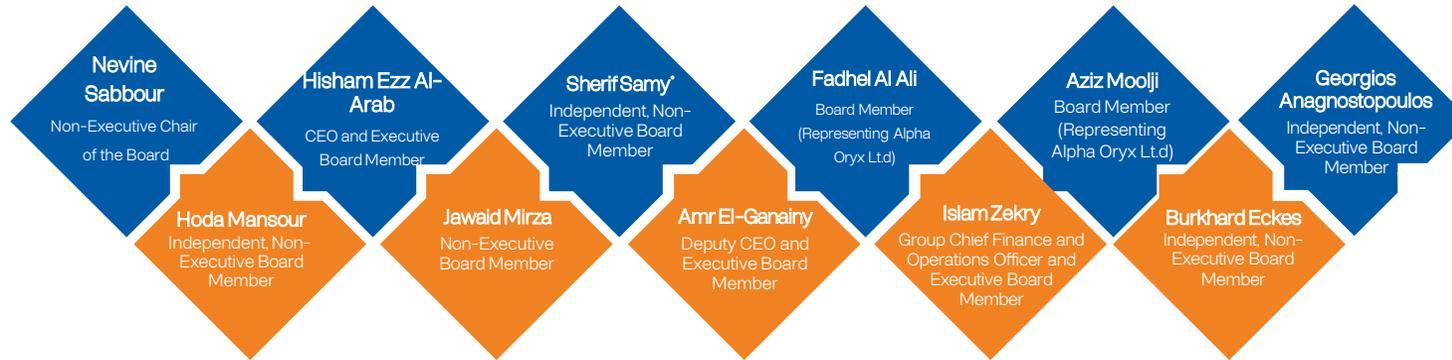
CORPORATE GOVERNANCE

Governance excellence with diversified board expertise

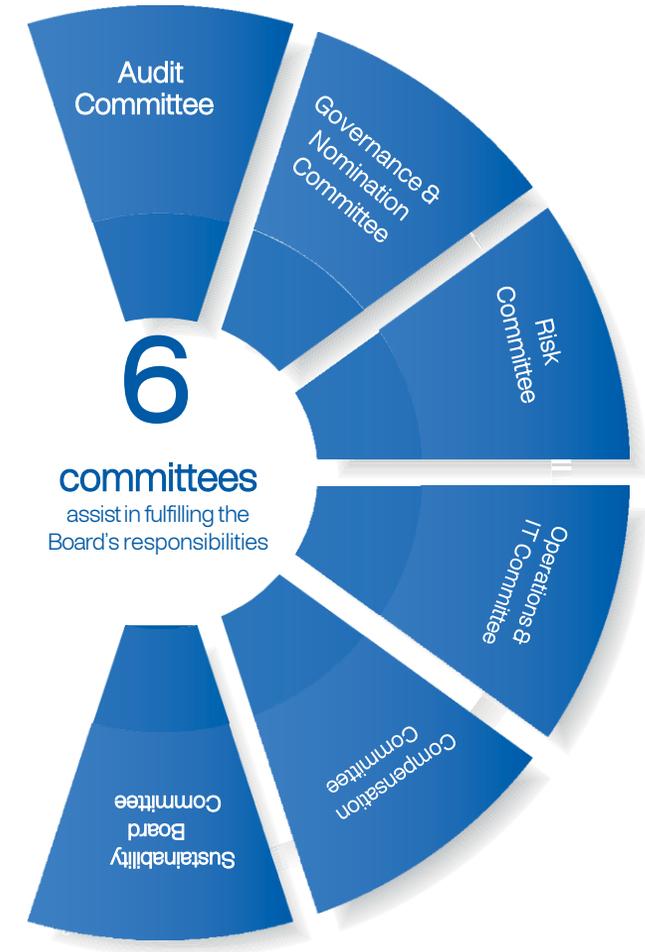


CIB's Board consists of 11 members;

8 are non-executive, 5 are independent and 2 representing the interests of Alpha Oryx Ltd*



- The Board enjoys significant diversity, leadership, skills, operating experience and professionalism in a broad set of industries
- Complying with best international practices, an independent Lead Director is appointed
- The Board and its committees are governed by well-defined charters that sets out its responsibilities and composition requirements
- The Board is supported by internal and external auditors



* In light of Mr. Sherif Samir Samy's end of term of office as a non-executive Board member, the Board of Directors has accepted his official resignation effective December 31st, 2025.



AWARDS AND RECOGNITION

07





AWARDS



Global Finance

- Best FX bank in Egypt 2025
- 2025 Best Private Bank award winner
- Best SME Bank Award 2025
- Best Trade Finance Award for 2025
- Best Bank for Sustainable Financing in Emerging Markets
- Best Bank for Sustainability Transparency
- Lifetime Achievement Award
- Best Bank for Cash Management in Egypt 2025
- Best Sub-Custodian Bank 2025

FINNOVEX

- Excellence in Digital banking North Africa 2025

EUROMONEY

- Egypt's Best Bank
- Egypt's Best Bank for Sustainable Finance
- Egypt's Best Digital Bank
- Egypt's Best Transaction Bank

MEED

- Best SME Bank - Egypt
- Excellence in Supply Chain Financing
- Best Bank - Egypt
- Best ESG Strategy
- Best Sustainable Finance Initiative
- CEO of the Year

African Banker

- Best Regional Bank in North Africa 2025



<https://www.cibeg.com/English/AboutCIB/Pages/Awards.aspx>



- For more information, please visit our website; www.cibeg.com

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Email:

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Hotline:

19666



**Thank
You**



A LEGACY
FOR THE
FUTURE